

Exhibit D

### Residential Lending and Home Rehabilitation Services Unit

Presented by Marchelle Huggins, Program Manager Housing Preservation, Housing and Community Development



### **ABOUT THE PROGRAM**

Established in 1970's Residential Lending Services offers a citywide loan financing and grant program for neighborhood revitalization projects, home rehabilitation, accessibility improvements and lead-based paint remediation - with exception of the ADULP focused on opportunity zones.

This program aims to provide direct services to vulnerable homeowners and renters that are at-risk for becoming displaced, living in substandard living conditions and exposed to health and safety hazards in their homes. Lowto-moderate income households that meet the HUD income requirement are eligible including.

- BIPOC
- families with children ages 6 and under,
- expectant mothers,
- seniors,
- disabled persons

RLS also collaborates with other housing and sustainability partners to offer support services and resources to homeowners.

### **RACE AND EQUITY LENS**

### **Remove Barriers of Housing Support for Vulnerable Homeowners**

access to financing and project monitoring to support vulnerable homeowner populations and their inability to access traditional bank loans due to various eligibility constraints i.e. income and credit status. Prevent predatory lending and contractor fraud.

### **Prevent Displacement of Oakland Residents**

keeping seniors in their homes to age in place. Keeping native Oaklanders housed.

### **Promote Generational Weath and Neighborhood Preservation**

secure long-term affordability, and generational wealth for their families and prevent neighborhood deterioration and blight.

Support Local/Disadvantaged Businesses, Woman Owned, BIPOC Owned Business

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### IMPACT FOR PERSONS WITH DISABILITY

Home rehabilitation funding for people with disabilities can have a profound and multifaceted impact on their lives. Such funding usually aims to modify existing homes or assist in acquiring new living spaces that are tailored to the unique needs of individuals with disabilities. The following are some of the potential impacts of home rehabilitation funding on people with disabilities:

1. Increased Accessibility: Funding can be used to make necessary modifications such as installing ramps, stairlifts, wider doorways, or accessible bathrooms. This increases the ability of individuals with disabilities to navigate and use their homes safely and independently.

2. Enhanced Safety: Home modifications can include safety features like grab bars, non-slip flooring, and improved lighting, which can help prevent falls and injuries, providing a safer living environment.

3. Improved Quality of Life: With the appropriate modifications, individuals can experience a greater level of comfort and independence in their daily activities, which can significantly improve their overall quality of life.



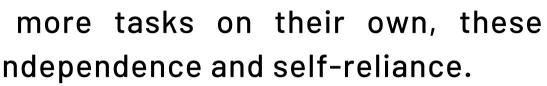
### **IMPACT FOR PERSONS WITH DISABILITY**

4. Promotion of Independence: By enabling individuals to perform more tasks on their own, these modifications can reduce the need for assistance from others, fostering independence and self-reliance.

5. Cost Savings: Properly adapted homes can reduce the need for frequent hospital visits caused by accidents in the home. This can lead to significant cost savings for both individuals and healthcare systems.

6. Psychological Benefits: Living in a space that accommodates one's needs can have substantial mental health benefits, including increased self-esteem, reduced stress, and a greater sense of control and dignity.

7. Social Inclusion: When people with disabilities have homes that meet their needs, they may find it easier to invite friends and family over or participate in community activities, reducing social isolation.



### **IMPACT FOR PERSONS WITH DISABILITY**

8. Housing Stability: Such funding can help individuals with disabilities to continue living in their own homes rather than moving to specialized housing or institutional settings.

9. Long-Term Resilience: Home modifications can help individuals adapt to their changing needs over time, potentially accommodating the progression of a disability or the normal aging process.

10. Family Support: For those living with family, these modifications can also help family members by reducing the physical strain and time required to assist their loved ones.



### **APPLICATION TIMELINE**

**FINAL APPROVAL** 

**PROGRESS PAYMENTS** 

**PROJECT CLOSEOUT** 



### **SUBMIT APPLICATION**

#### **CONDITIONAL APPROVAL**

### **REHAB INSPECTION, FEASIBILITY, BID WALK**

#### **DOCUMENT SIGNING - LOAN OR GRANT FUNDING**

#### HOME REHABILITATION/CONSTRUCTION MONITORING

### **NO COST SERVICES**

**COST ESTIMATES** 



### **MORTGAGE UNDERWRITING**

### LEAD AND TERMITE ASSESSMENT REPORTS

### **DEDICATED LICENSED ARCHITECT**

### **ARCHITECTURAL DRAWINGS AND**

### **CONSTRUCTION BIDDING COORDINATION**

### **CONSTRUCTION MONITORING**

### **PROGRESS PAYMENTS**

### **PROJECT CLOSEOUT**

### **CLIENT PROFILES**

### Referrals

- Word of Mouth
- Repeat Customers
- Council Office
- Mayor's Office
- Code Compliance
- Adult Protective Services
- Housing and Economic Rights Advocates
- Previous Outreach
  Campaigns i.e.
  community events;
  town halls

### Homeowner Issues

- Deferred Maintenance
- Hoarding
- Code Compliance violation notices
- Accessibility
- Painting
- Declined Homeowners Insurance
- Emergencies; sewer
  lateral backups, leaking
  roof

### LOAN PROGRAMS

Program Name	Home Maintenance and Improvement
Maximum Loan	\$150,000 for single family (or the cost of rehability for each additional unit, up to four units.
Interest	0-3%
Payments/Terms	No periodic payments • Loan will be paid upon t transfer of title of property or when the propert
Purpose	to correct safety related repairs and building co plumbing and seismic repairs.
Income	0% interest - annual household Income cannot e median income limits for Alameda County and 3 Income cannot exceed 80%
Occupancy	Occupancy Restrictions Apply.

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### bilitation, whichever is less and \$5,000

the sale or rty is no longer owner-occupied.

ode deficiencies including electrical,

exceed 50% of the established HUD 3% interest - annual household

### LOAN PROGRAMS

### **Emergency Home Repair**

Maximum Loan	Minimum \$2,500 and Maximum \$30,000
Interest	0%
Payments/Terms	No periodic payments • Loan will be paid upon the and refinance (under certain conditions)
Purpose	home repairs that require immediate attention, su by a Fire Marshall, Health Officer or Code Enforce sewer break
Income	Annual household income cannot exceed 50% AM
Occupancy	Occupancy Restrictions Apply.

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e sale, transfer of title of property,

uch as emergency violations issued cement Officer, leaking roof or

MI.

### **GRANT PROGRAMS**

Program Name	Alameda County - Minor Home Repair Progra
Maximum Grant	The maximum grant is \$2,499.
Purpose	Grant can be used to make minor plumbing, or repairs and can be used for railings, grab bars doors, locks and more.
Eligibility	Must be a homeowner, be 62 or older and/or
Income	Owner-Occupants annual household income o area median income.
Occupancy	Owner-occupied

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#### ogram

g, carpentry, electrical oars, toilets, water heaters,

/or have a disability

ne cannot exceed 80% of the

Access Improvement Program (Owner-Occupied)

#### **Maximum Grant**

The maximum grant is \$30,000, except in cases where a lift is required, the maximum amount is \$48,000.

Purpose	Accessibility modifications to both
Income	Owner-Occupant's or Tenants of re cannot exceed 80% of the area mee members who are 18 years or olde eligibility

Occupancy Restrictions Apply. Tenant Occupancy/Applies with Property owner.

Occupancy

### Access Improvement Program (Rental Properties)

For existing construction, the maximum grant is \$30,000 per unit, except in cases where a lift is required, the maximum amount is \$48,000.

For new construction, the maximum grant is \$4,000 per unit or \$16,000 per 4-unit property

owner-occupied and rental properties.

rental properties annual household income edian income. Income of all household er will be considered to determine income

Program Name	Lead-Safe Homes Program
Maximum Grant	The maximum grant is \$30,000. Go needed to correct lead hazards, inf and/or soil treatment.
Purpose	The Lead-Safe Homes Program pro disabled and/or Senior homeowne families with children under age 6 a
Eligibility	A risk assessment for lead-based p the property. All property owners head of the household must be at l physical disability. OR, there must expectant mothers in the househol
Income	Owner-Occupants or Tenants of re income cannot exceed 80% of the a household members who are 18 ye determine income eligibility

Grants are limited to the amount nterior painting, exterior painting

ovides grants to very low-income, ers. Grants are also available to and expectant mothers.

paint hazards must be performed at s of record must apply. AND, the least 62 years of age, or have a t be children age 6 or under and/or old.

ental properties annual household area median income. Income of all ears or older will be considered to

Owner-occupied

# REHAB EXAMPLES OF BEFORE AND AFTER

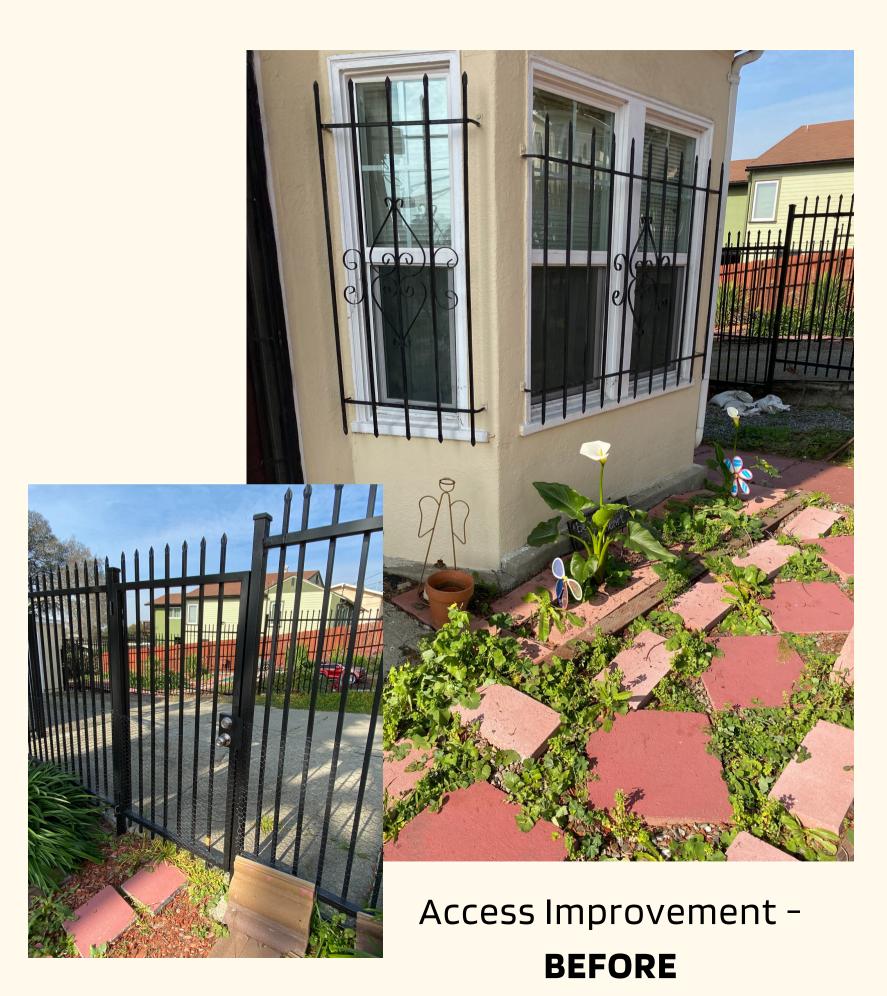


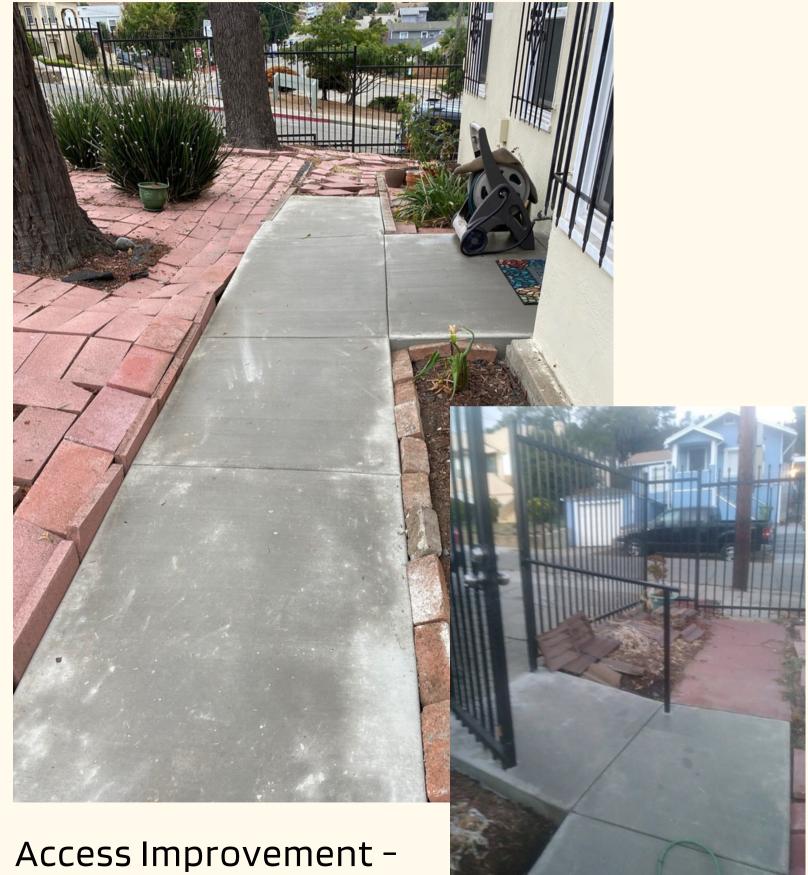


### Lead Safe Homes project - **BEFORE**

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### Lead Safe Homes project -AFTER





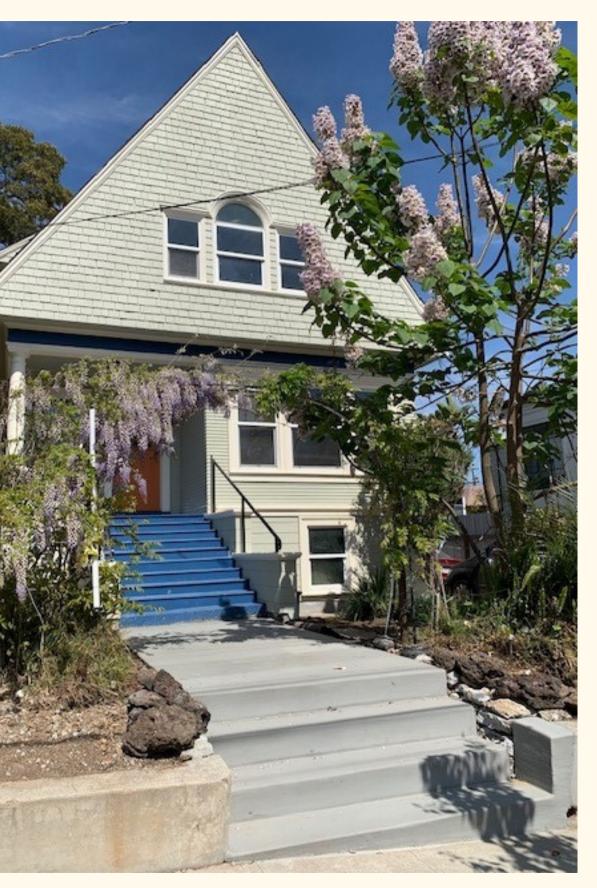
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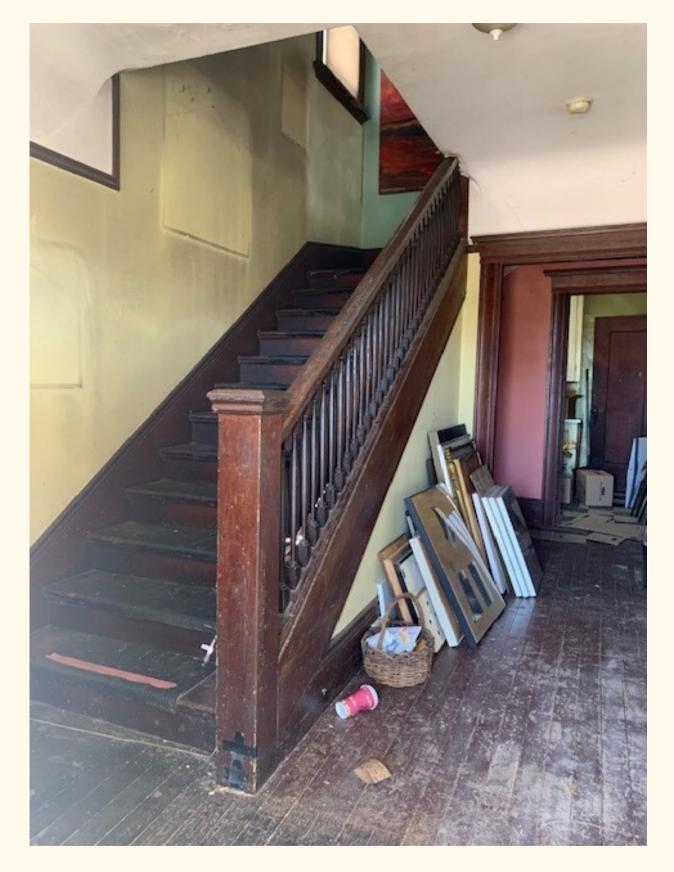
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### AFTER



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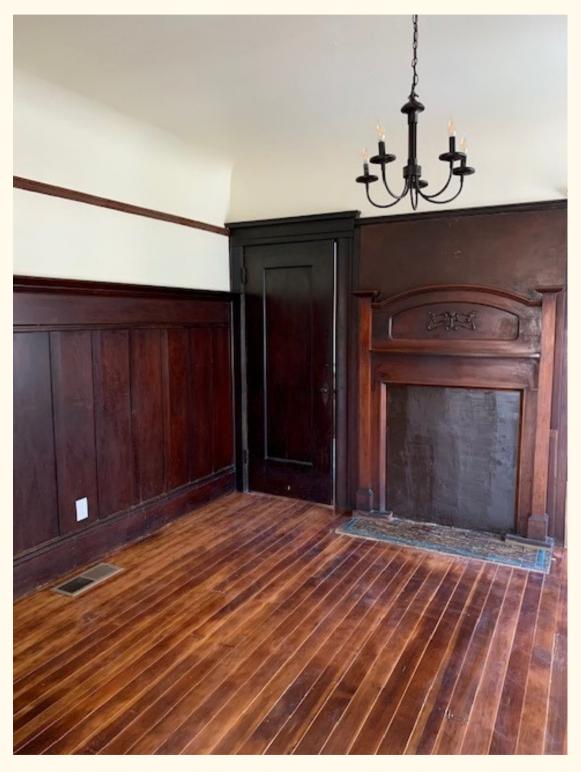
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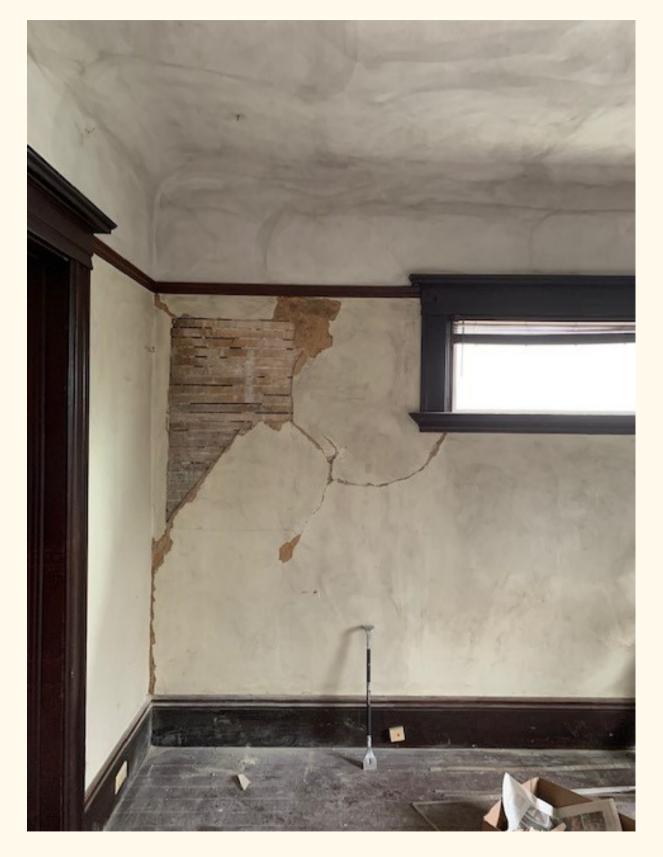


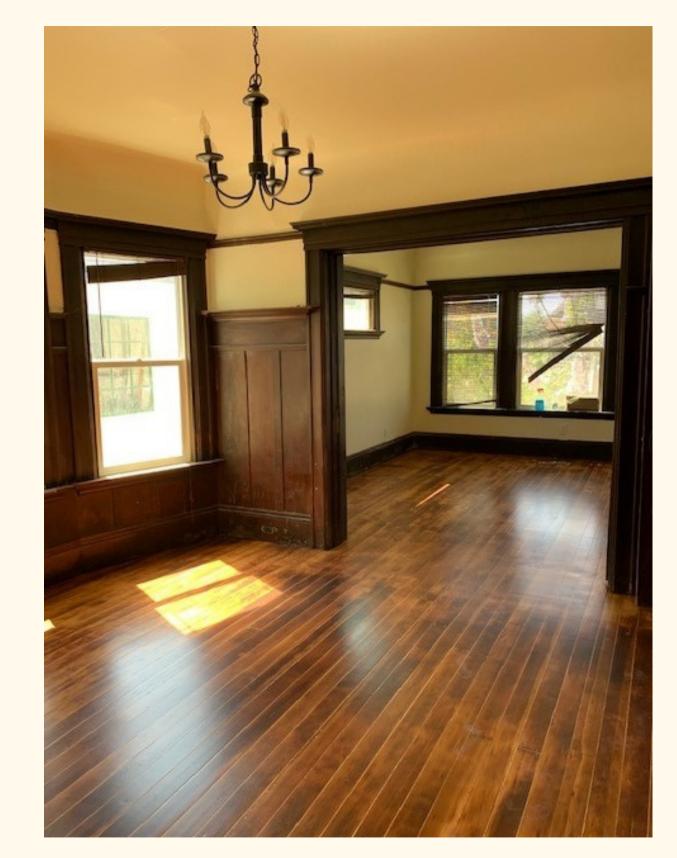


HMIP - BEFORE

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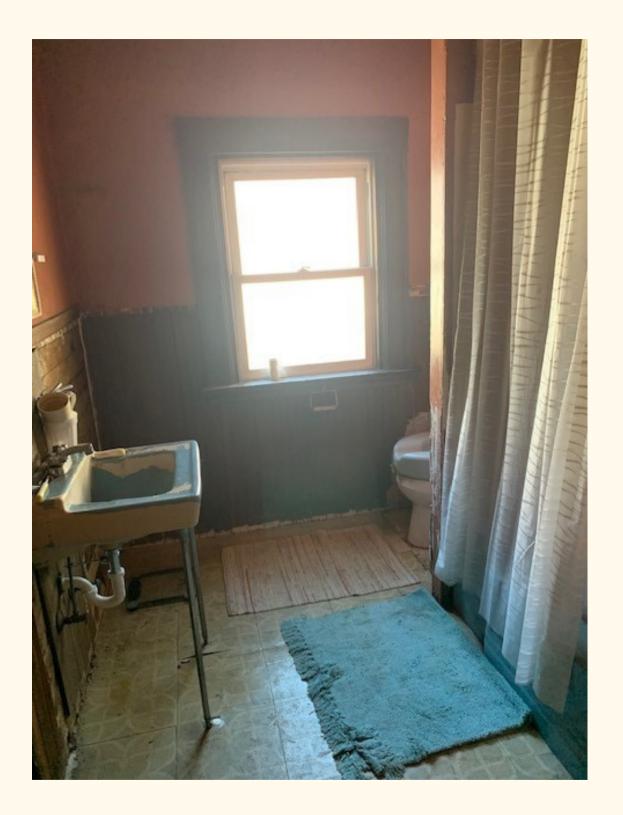


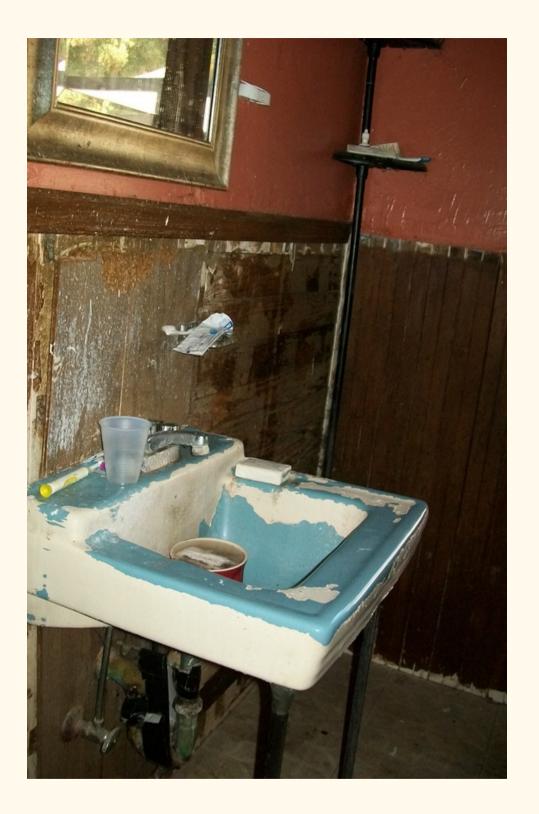




HMIP - BEFORE

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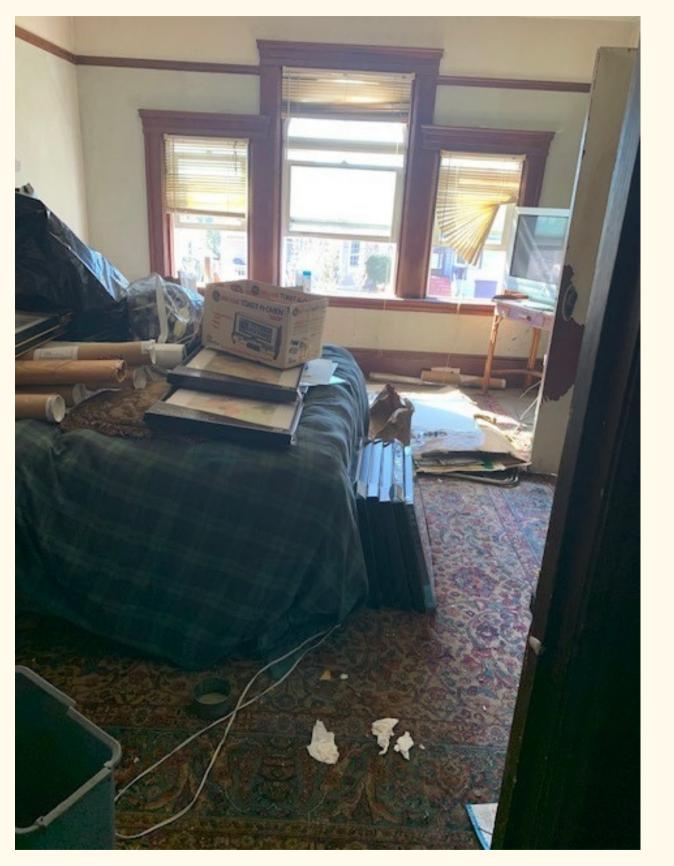






### HMIP - AFTER







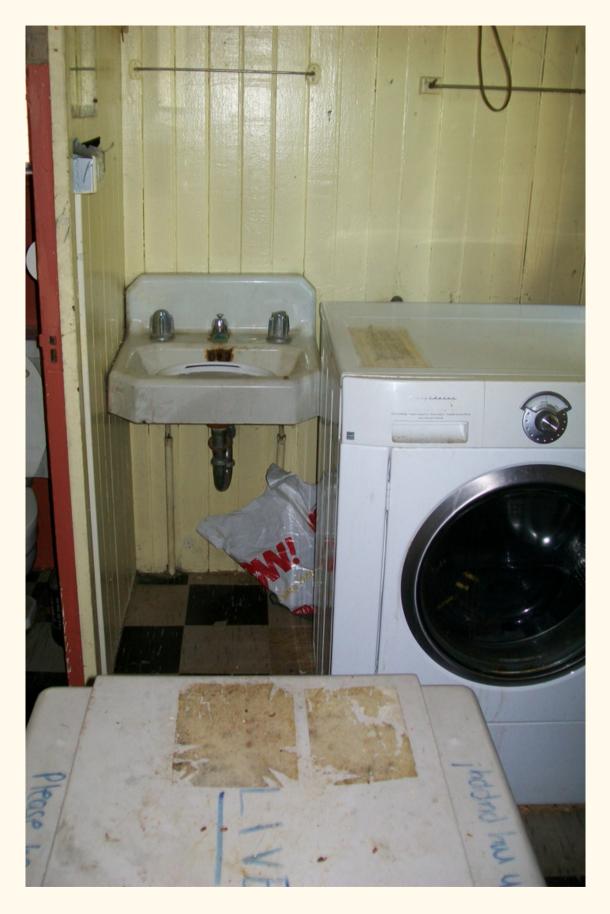
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HMIP - BEFORE

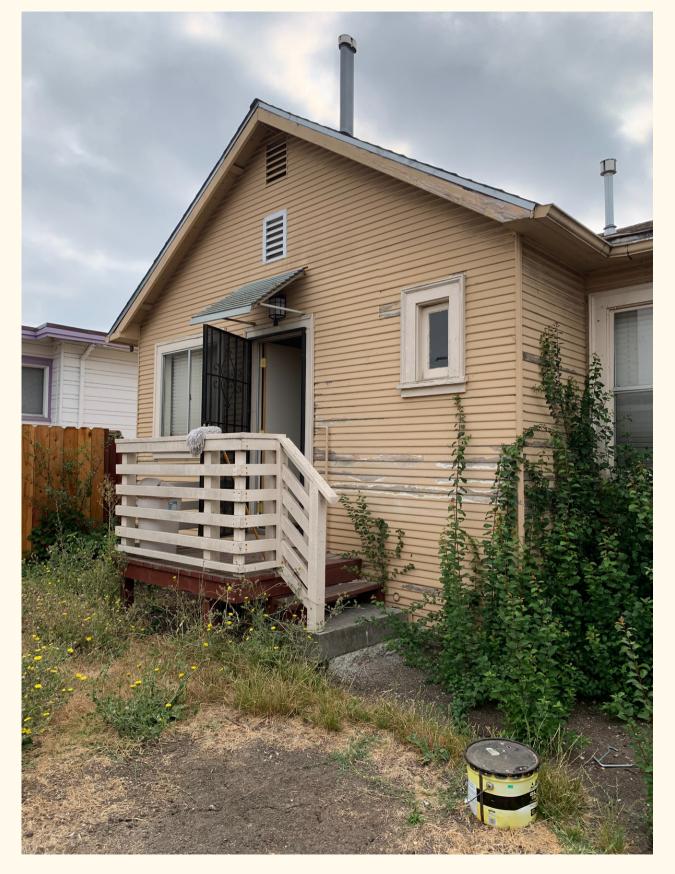
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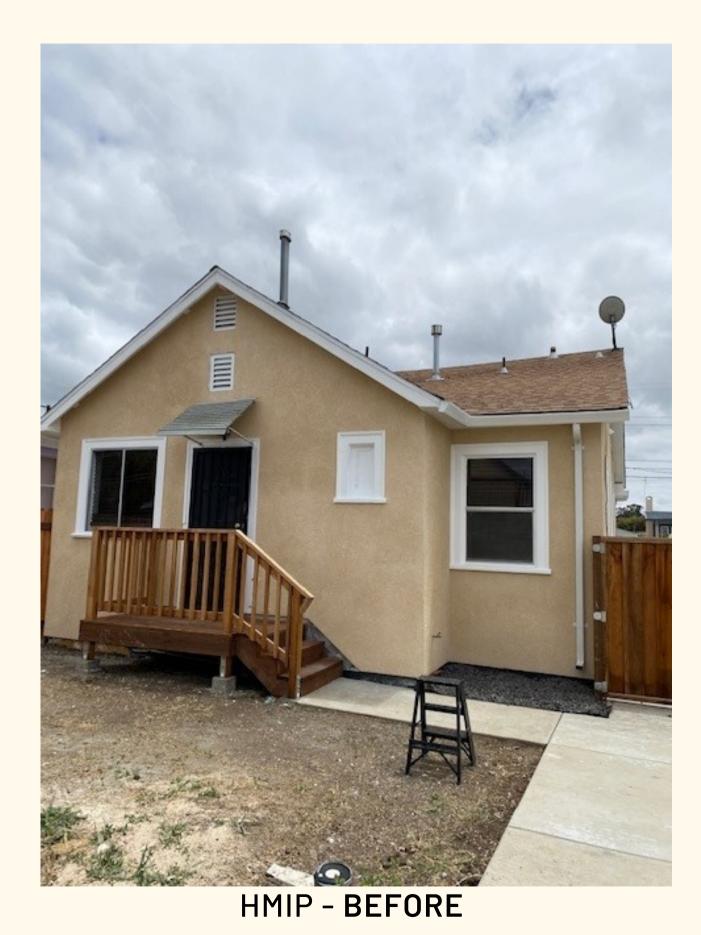




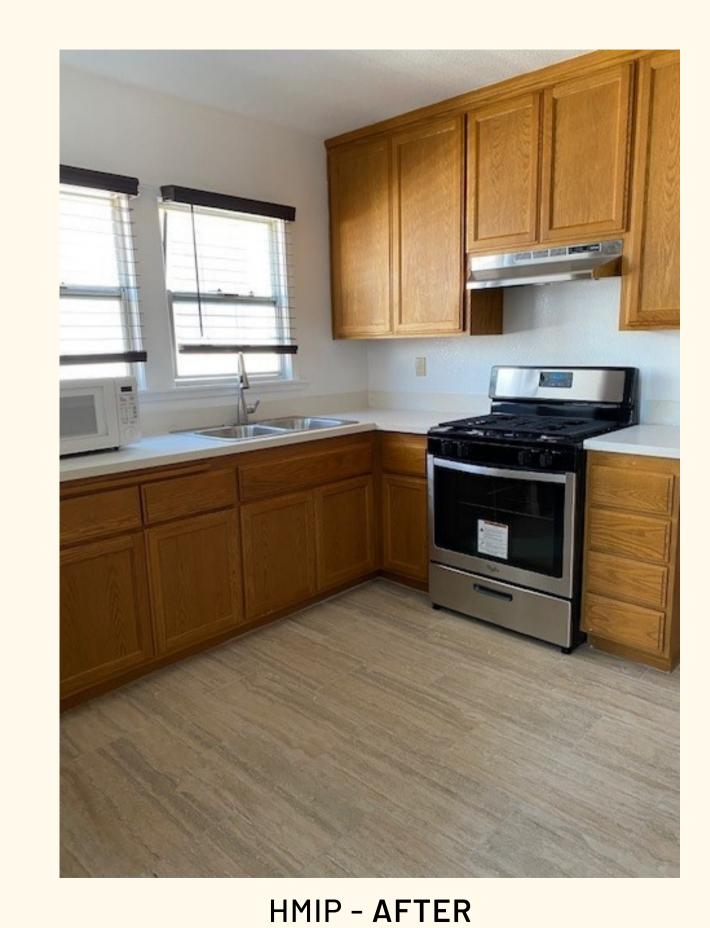


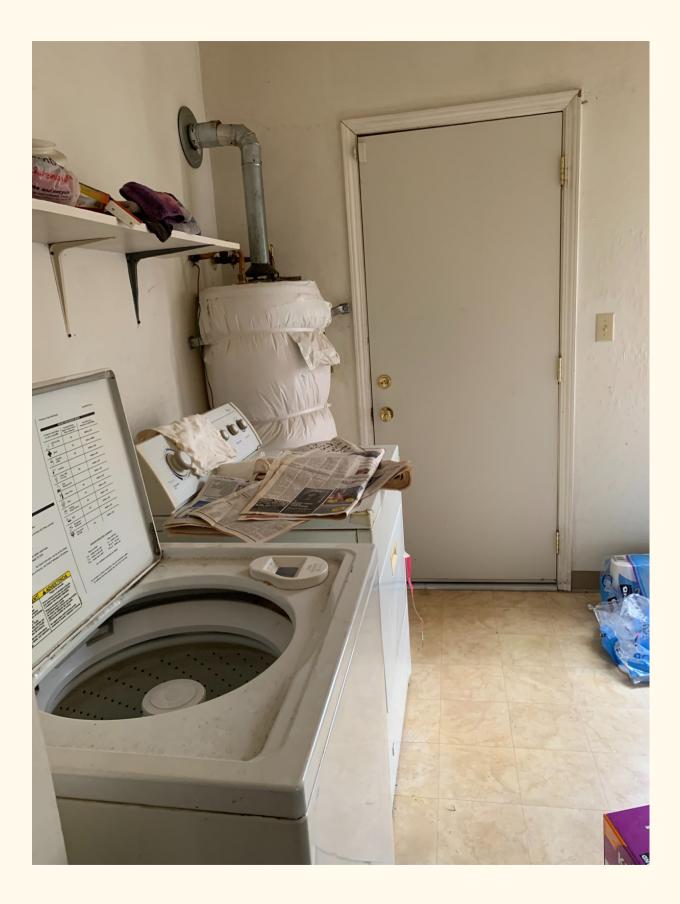
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## THANK YOU

Marchelle Huggins, Program Manager John Fitzhugh, Mortgage Advisor Qiana Reynolds, Mortgage Advisor Hourig McCray, Rehabilitation Advisor Amie Zemlicka, Rehabilitation Advisor

