# Alameda County – Oakland Community Action Partnership



# Administering Board Meeting Monday, October 14, 2019

LOCATION Oakland City Hall 1 Frank H. Ogawa Plaza Hearing Room #3

Please bring your board packet. Please call 238-2362 to confirm your attendance.

Meeting is held in a wheelchair accessible facility. Contact the Office of the City Clerk, 1 Frank H. Ogawa Plaza, Room 201 or call (510) 238-3611 (VOICE) or (510) 238-6451 (TTY) to arrange for the following services: Sign interpreters or Phonic Ear hearing devices for hearing impaired; 2) Large print Braille, or cassette tape text for visually impaired. Please refrain from wearing scented products to this meeting.

The public is welcome. Please visit us on our website at <u>www.AC-OCAP.com</u>



## Alameda County – Oakland Community Action Partnership (AC-OCAP)



Visit us on the web at AC-OCAP.com or contact us by email at AC-OCAP@oaklandnet.com Vision Statement: To End Poverty Within the City of Oakland and Throughout Alameda County

*Our Promise:* Community Action changes people's lives, embodies the spirit of hope, improves communities, and makes Oakland and Alameda County a better place to live. We care about the entire community, and we are dedicated to helping people help themselves and each other.

Administering Board Meeting Monday, October 14, 2019, 5:30 P.M. City Hall - 1 Frank H. Ogawa Plaza, Hearing Room 3

**Board Membership:** Gladys Green (Chair), Monique Rivera (Vice Chair), Andrea Ford (Treasurer), Sandra Johnson (Secretary), Sean Callum, Supervisor Wilma Chan (Sarah Ting), Samantha Columbus, Robert Cox for Councilmember Larry Reid, Noel Gallo, Teresa Jackson, Councilmember Lynette McElhaney (Brigitte Cook), Njeri Mc Gee-Tyner, Supervisor Nate Miley (Angelica Gums), Carolyn Mixon, Lisa Ruhland for Mayor Libby Schaaf and Deborah Taylor. **Staff:** Estelle Clemons, Dwight Williams, Emily Derenthal and Melissa Francisco

# AGENDA

- A. 5:30 p.m. Call to Order/Approval of Agenda ACTION ITEM:
- B. 5:35 p.m. Roll Call/Determination of Quorum/Recite AC-OCAP Promise
- C. 5:40 p.m. Approval of Draft September 10, 2019 Administering Board Minutes (G. Green) Attachment C1 Approval of Draft July 13, 2019 Board Retreat Minutes - Attachment C2 ACTION ITEM:
- D. 5:45 p.m. Community Action Partnership Updates (E. Clemons)
  - 1. Board Update
    - A. Vacancies Oakland District 2, Oakland District 4, and Alameda County Community
  - 2. AC-OCAP Programming
    - A. AC-OCAP Update
    - B. Earned Income Tax Credit Update
    - C. Mid-Year Progress Report Attachment 2C
    - D. 2020-2022 RFP Update and AnnieCannons, Inc. Letter Attachment 2D
    - E. CSD State Site Visit (City of Oakland) Report Attachment 2E
    - F. Strategic Planning

#### **ACTION ITEM:**

E. 6:30 p.m. Committee Report(s)

#### F. 6:40 p.m. Future/Proposed Agenda Items (\*\*\*see below)

- November Approval of 2020-2022 AC-OCAP Programming
- December Holiday dinner with Grantees and Electeds
- January Casey Farmer, 2020 Census

#### \*Times are estimates and subject to change.

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- February Linda Gardner, Alameda County Housing and Community Development
- G. 6:50 p.m. Announcements

Oakland Rotary United Seniors of Oakland and Alameda County Alameda County/Social Services/All In Update City of Oakland Update Other Organizations

#### H. 7:05 p.m. Agenda Attachments

- C1 Draft September 10, 2019 Administering Board Minutes
- C2 Draft July 13, 2019 Board Retreat Minutes
- 2C Mid-Year Progress Report
- 2D 2020-2022 RFP Matrix and AnnieCannons, Inc. Letter
- **2E** CSD State Site Visit
- I. 7:10 p.m. Open Forum

#### J. 7:30 p.m. Adjournment <u>Next Meeting: Tuesday, November 12, 2019 at Oakland's City Hall</u> <u>ACTION ITEM:</u>

#### \*\*\* Future:

#### Health

- Trauma Informed Care\*
- La Clinica de la Raza
- Alameda County Building Blocks Collaborative\*
- **Financial Empowerment**
- Cal Reinvestment
- Earned Income Tax Credit/UWBA\*

#### Youth

- Oakland Fund Children Youth (OFCY)\*
- Oakland Youth Commission \*
- REACH Ashland/Cherryland Youth Center\*
- Early Care & Education Planning Council\*

#### **Public Safety**

- Citywide Public Safety Plan\*
- Cease Fire/Street Outreach\*
- Oakland Unite\* Requested
- Seven Step (Re-entry Population)
- AnnieCannons, Inc.\*

#### Social Justice

Ella Baker Center

- East Oakland Collective
- Oakland Community Organization (OCO)
- Urban Habitat

#### **Families**

Social Services Agency – TANF, GA\*

#### \*Times are estimates and subject to change.

#### <u>Housing</u>

- Tri-Valley Housing
- Community Housing Path/Everyone Home\*
- East Bay Housing Organization (EBHO)\*
- Spectrum LIHEAP/Weatherization\*
- Oakland Housing Authority\*
- Alameda County Housing Authority
- City of Oakland Housing Road Map\*
- Alameda County Housing Community Development
- Housing Resource Center

#### **Education**

- Promise Neighborhoods- Cal State East Bay \*
- Head Start/Early Head Start
- AC Child Care \*
- Los Padres Unidos

#### **Employment**

- Alameda County WIB\*
- East Bay Sustainable Alliance
- Oakland WIB\*
- Minimum Wage/Life Up Oakland/\$15 hr. (local union)
- West Oakland Job Resource Center

#### **Board Development**

- Jim Masters CAP History/ Board Training\*
- Jim Master Structure of the American Economy
- Public Ethics Presentation\*
- Strategic Planning

#### **Food Security**

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- ALL-IN\*
- Alameda County Hope Collaborative
- Rise up\*
- Mayor's Commission on Aging
- **Community Development**
- CDBG \*

• Alameda County Community Food Bank \* <u>Transportation</u>

## Alameda County Transportation Commission

- Proposed:
- Housing Resource Center (Alameda Housing)

\* = Presented

•

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# **MINUTES**



#### Alameda County-Oakland



#### **Community Action Partnership (AC-OCAP)**

Visit us on the web at AC-OCAP.com or contact us by email at AC-OCAP@oaklandnet.com Vision Statement: To end poverty within the City of Oakland and throughout Alameda County

Our Promise: Community Action changes people's lives, embodies the spirit of hope, improves communities, and makes Oakland and Alameda County a better place to live. We care about the entire community, and we are dedicated to helping people help themselves and each other.

#### **ADMINISTERING BOARD MEETING**

Monday, September 10, 2019 5:30 p.m. - 7:30 p.m. City Hall - 1 Frank H. Ogawa Plaza, Hearing Room 3

Board Members Present: Gladys Green (Chair), Andrea Ford (Treasurer), Sandra Johnson (Secretary), Sean

Callum, Brigitte Cook, Robert Cox, Angela Gums, Teresa Jackson, Carolyn Mixon,

Njeri McGee-Tyner, Lisa Ruhland, Sarah Ting, Councilmember Noel Gallo

Excused: Monique Rivera (Vice Chair), and Samantha Columbus

Vacancies: Oakland District 2, Oakland District 4, Alameda County-Community

Staff: Estelle Clemons, Emily Derenthal, Dwight Williams, and Melissa Francisco

Guests: Michael Katz (East Bay Works), Rosa Velazquez (N. Gallo), and Patricia Schades (Community Member)

#### A. Call to Order/Approval of Agenda

G. Green (Chair) called the meeting to order at 5:35 p.m.

**ACTION:** Approve the meeting agenda with the modification to hear item F first.

#### B. Roll Call/Determination of Quorum/Recite AC-OCAP Promise

Roll call was called by E. Derenthal. Quorum was not established until 6:01pm. The AC-OCAP promise was recited.

#### F. Presentation

#### East Bay Works (EBW),

#### Michael Katz, Regional Coordinator, Regional Organizer, Regional Training Coordinator

The board welcomed back Mr. Katz of East Bay Works, to provide important information on local workforce development efforts. Mr. Katz began with an introduction of EBW four geographical service regions: Alameda, Oakland, Contra Costa and Richmond. A network of job centers located within the service regions offer benefits and services to employers and job seekers. Regional Strategies include demand- driven systems alignment, industry partnerships, career pathways, Earn & Learn, administrative efficiencies, regional staff and scale best practices. Mr. Katz outlined EBW new partnerships, priorities and initiatives: New Partnerships: CalFresh E&T, Department of Child Support Services, and CDCR/Parole. New Priorities: to align, coordinate and integrate reentry and workforce services for the formerly incarcerated; improve employment rates and wage gains for recipients of public benefits; offer workforce services to unemployed and underemployed, and payment-delinquent non-custodial parents; offer competitive integrated employment strategies and partnerships for individuals with disabilities; services for ESL, the Foreign Born, and Refugees; MC3 pre-apprenticeship partnerships. New Initiatives: prison to Employment (EBW); AB1111: Breaking Barriers to Employment (State), and SB1 (State). Mr. Katz spoke to the challenges facing local workforce efforts and ended his presentation with a question and answer session.

#### C. Approval Draft July 8, 2019 Administering Board Minutes Motion: To approve July 8, 2019 board minutes. M/S/Carried: T. Jackson/A. Ford/Motion Carried.

#### D. Community Action Partnership Updates (E. Clemons)

#### 1. Board Update

**Vacancies** – Oakland District 2, Oakland District 4 and Alameda County Community seats are vacant. E. Clemons requested continued assistance from the board in recruiting. A meeting with elected officials and the City Council to discuss vacancies will be scheduled soon. AC-OCAP retains a board member interest list and distributes information to those on the list when vacancies become available.

#### 2. AC-OCAP Update

- Earned Income Tax Credit AC-OCAP is the recipient of a \$176,000 grant to fund the EITC program. A meeting will be scheduled to discuss partnering with Laney College, at the Re-Entry Center. The EITC program needs volunteer income tax preparers. On-site training TBA, an e-learning course is also available from Link and Learn.
- 2019 Mid-Year Program Update Progress reports are currently being reviewed by D. Williams results will be in the October board packets. ANEWAMERICA has proved to be underperforming; outcome target numbers not being met. The grantee has created only a few entrepreneur jobs for 2019. An emergency meeting with the grantee will be scheduled to discuss partnership. By October 1, 2019, AC-OCAP may terminate the contract and reallocate \$25,000 to other existing grantees that meet performance standards. Grantees that provide housing continue to face challenges, declining outcomes are due to the lack of affordable housing. All other Grantees are performing as anticipated.
- 2019 CSBG/Discretionary AC-OCAP is the recipient of a \$30,000 discretionary grant to fund strategic planning. Through Human Services Department, a request for qualifications (RFQ) was made. E. Clemons and E. Derenthal are looking over the list. Strategic Planning interviews will be conducted very soon. Strategic Planning is a requirement of our Organizational Standards.

ACTION ITEM: E. Clemons will send invites to attend upcoming Strategic Planning interviews.

 2020-2022 Request for Proposal (RFP) Update – Handouts: RFP Recipient List and Conflict of Interest Statement. Conflict of Interest Statements due Friday, September 13, 2019. Donations to organizations are not considered a conflict of interest.

ACTION ITEM: M. Francisco will send outlook calendar invites for upcoming meetings.

- **Board Retreat Report** E. Clemons declared the retreat a great opportunity to dig deep in to the area of equity. Board Members were gifted books: *Color of Law* and *Stamped from the Beginning*. The books were a recommendation that arose from the Board Retreat and shall further the conversation on current happenings. E. Clemons suggests reading *Color of Law* in six months, with a scheduled discussion to follow.
- California Services and Development (CSD) State Site Visit (City of Oakland) –The site visit went extraordinarily well, with only a minor change needed to the bylaws regarding vacancies and the minimum number of board members required to fully staff the board. Site visitations took place at Youth Employment Partnership (YEP) and Center for Media Change also known as Hack the Hood. Mayor Libby-Schaff also welcomed the State to her office during her lunch hour. Both E. Clemons and D. Williams shared the excitement of the students over YEP's new commercial-grade kitchen where students participated in a Bake-Off. Hack the Hood has moved to a new location and are now in a partnership with LAO Family Community Development, INC. (LFCD).

#### National Community Action Partnership (NCAP) Conference Chicago, IL August 26-30, 2019 –

C. Mixon, E. Clemons, and G. Green shared highlights from their attendance at the conference. C. Mixon encouraged all board members to try to attend the NCAP Conference. E. Clemons discussed her participation in Volunteer Day and the Executive Director Caucus. Mrs. Green reported on Census 2020, as she attended three workshops on the matter.

Motion: To approve the AC-OCAP Update. M/S/Carried: L Rhuland/T. Jackson/Motion Carried.

#### G. Committee Reports

E. Clemons stated Executive Committee Meetings will reconvene in October.

ACTION ITEM: M. Francisco will email committee consolidation list.

#### H. Future/Proposed Agenda Items

- October Linda Gardner, Housing and Community Development (HCD)
- November Approval of 2020-2022 RFP

- December Holiday dinner with Grantees
- January Casey Farmer, 2020 Census

#### I. Announcements

Oakland Rotary (S. Callum) - No Report

**United Seniors of Oakland and Alameda County (S. Johnson)** – Healthy Living Festival, September 19, 8-2pm at the Oakland Zoo. BBQ Fundraiser at Rodrick's, Sept. 29, 1-5pm. Advanced tickets \$25, at event \$30.

Alameda County/Social Services/All In – No Report.

City of Oakland (L. Ruhland) – Coastal Clean-Up Day, September 21,

2019. Other Organizations – No Reports.

#### J. Agenda Attachments

- C1 Draft July 8, 2019 Administering Board Minutes
- D2 2020-2022 RFP Update Board
- D2a Retreat Report

#### K. Open Forum

T. Jackson shared details of the Barbara Lee and Elihu Harris Lecture Series at the Marriott Hotel Grand Ballroom, September 28, 2019 at 7pm. Guest lecture is author Ari Berman, an expert on voter registration and suppression. Event is free of charge.

#### L. Adjournment

Motion: Meeting was adjourned at 7:43pm. M/S/Carried: B. Cook/A. Ford/Motion Carried.

Next Board Meeting: Monday, October 14, 2019 November Board Meeting: Tuesday, November 12, 2019



Alameda County – Oakland Community Action Partnership (AC-OCAP) BOARD RETREAT July 13, 2019

# The Cathedral, Oakland CA



# PARTICIPANTS

#### ALAMEDA COUNTY REPRESENTATIVES

Gladys Green (District 7), Board Chair
Monique Rivera (District 5), Co-Chair
Sarah Ting (rep for Supervisor Wilma Chan)
Angelica Gums (rep for Supervisor Nate Miley)

#### **CITY OF OAKLAND REPRESENTATIVES**

- Carolyn Mixon (District 1: Dan Kalb)
  Njeri McGee-Tyner (District 5: Noel Gallo)
  Samantha Columbus (District 6: Loren Taylor)
  Robert Cox (District 7: Larry Reid
  Sean Callum (Oakland Rotary)
  Teresa Jackson (Community Member District 3)
- Patricia Schades (community member)

#### STAFF

- Estelle Clemons, Director
- Emily Derenthal
- Dwight Williams
- Don Raulston
- Sandra Lange

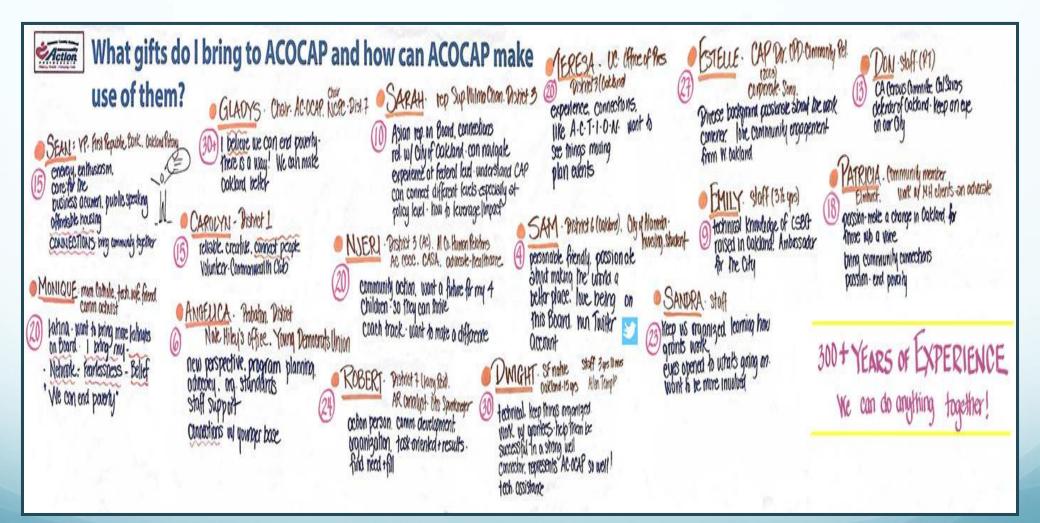
Facilitator: Arnold Perkins Graphic Recorder: Karen Ijichi Perkins The Advisory Board of the Alameda County Oakland Community Action Partnership (AC-OCAP) met on Saturday, July 13, 2019, at The Cathedral in Oakland for its biennial retreat. The desired outcomes and agenda for the meeting are shown below.

The meeting was facilitated by Arnold Perkins and graphically recorded by Karen Perkins.



Estelle Clemons, Community Action Agency Manager, welcomed everyone to the meeting and introduced Arnold and Karen Perkins, facilitators for the day. Mr. Perkins reviewed the outcomes and agenda for the day.

To open the meeting, everyone was asked to share a gift they bring to ACOCAP and how ACOCAP can make use of these gifts. We also shared how many years of community service experience we have and found that together we have 300+ years of experience.



Ms. Clemons reviewed accomplishments the Department has achieved over the past two years. Darlene Flynn, City Of Oakland Director of the Department of Race and Equity, spoke to the group and discussed with them the root causes of poverty and how it affects their work. She also challenged them to take a look into the future as a way to focus their work for the next three years with the goal of ending poverty.



The discussion led by Ms. Flynn led us to relook at our Vision, Mission and Purpose statements. Everyone agreed that these statements still hold true for AC-OCAP.



# Alameda County - Oakland Community Action Partnership (AC-OCAP)

## **VISION STATEMENT**

To end poverty within the City of Oakland and throughout Alameda County

## **MISSION STATEMENT**

To improve our community by creating pathways that lead to economic opportunity and prosperity

## **PURPOSE**

The Community Action Partnership has the responsibility to plan, develop, and execute efforts to alleviate poverty and work toward institutional change to enhance the opportunities for families of low-income throughout Alameda County to achieve self-sufficiency

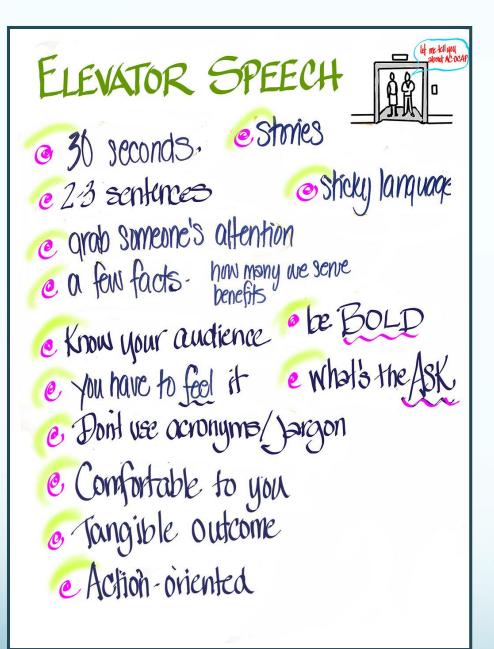
# AC-OCAP's Self-Sufficiency Definition

Having the means and opportunity to meet a range of individual needs

Approved June 2014

www.AC-OCAP.com

Attachment C2



One responsibility of being on the AC-OCAP Advisory Board is to represent the Department as ambassadors. To enhance this role, we spent time developing and practicing elevator speeches. We reviewed what an elevator speech should include. In pairs we developed our speeches, practiced them on one another and finally, presented them to the group.

# Practicing our elevator speeches







Attachment C2

AC-OCAP is embarking on a strategic planning process to guide our work from 2020-2023. The focus areas were identified in previous meetings and one of the purposes of this retreat is to launch the strategic planning process. To do this, the focus areas were posted around the room and we posted ideas on how we could advance these focus areas. The following six pages illustrate the ideas.

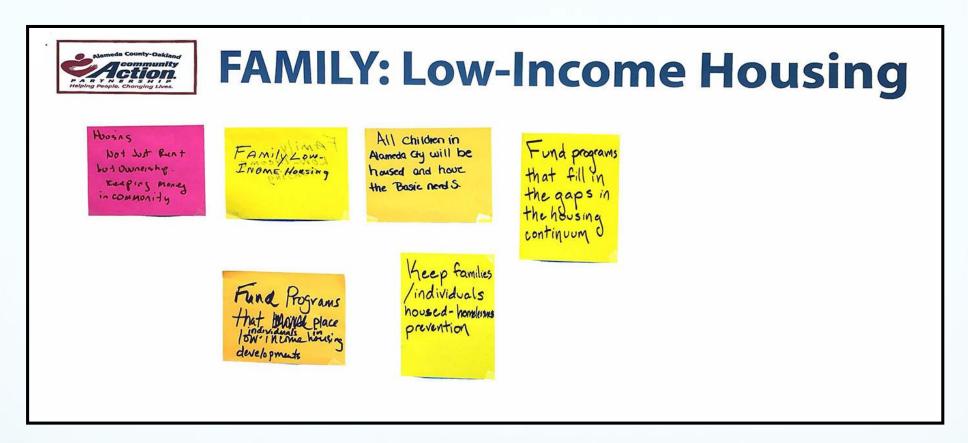




Support employment-focused programs and services that provide entrepreneurship/job training and employment placement opportunities which include education/GED and internships or micro-enterprise/self employment opportunities for adults, youth 16 and older, foster youth, seniors, re-entry population, veterans, and the homeless

#### and

Provide wraparound/bundle services that assist low-income individuals and families with support in the areas such as Child Support Referrals, Child Care, Transportation, Behavioral Health/Covered CA, Food Security/Cal Fresh, Banking/Financial Services, Earned Income Tax Credit, and other income support services as it relates to entrepreneurship/job training and employment placement



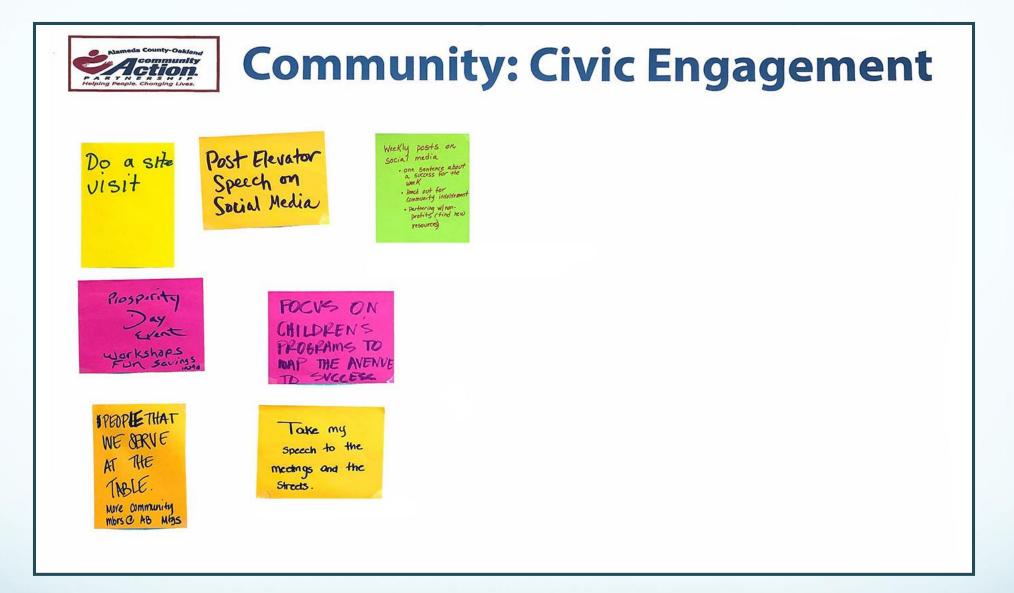
Support programs and services that provide safe temporary shelter (including emergency/transitional, or hotel/motel vouchers), or safe and affordable housing (including permanent or stable housing) or home ownership opportunities for adults, youth 16 and older, foster youth, seniors, re-entry population, veterans, and the homeless

#### and

Provide wraparound/bundle services that assist low-income individuals and families with support in the areas such as Child Support Referrals, Child Care, Transportation, Behavioral Health/Covered CA, Food Security/Cal Fresh, Banking/Financial Services, Earned Income Tax Credit, and other income support services as it relates to low-income housing.



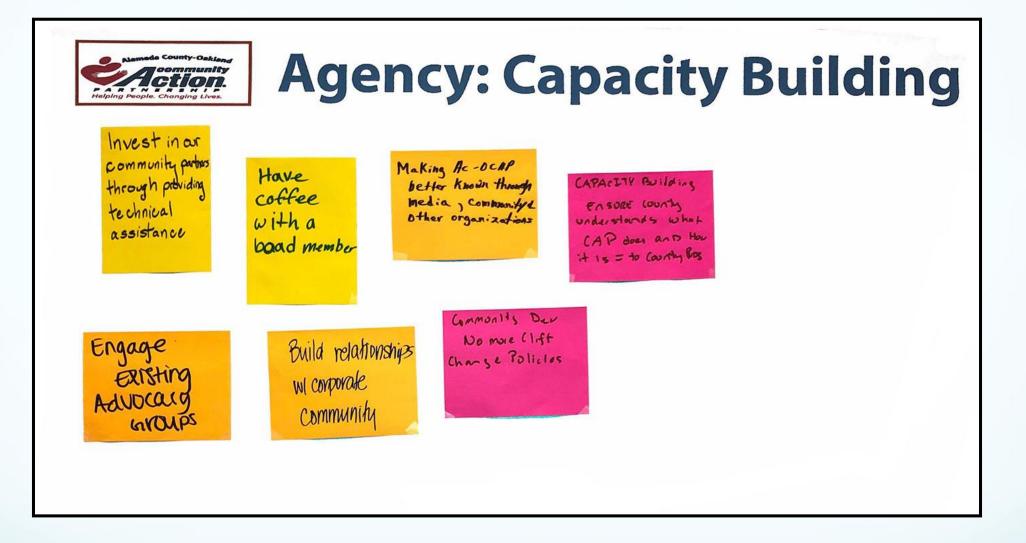
Support programs and services that increase access, opportunities, assets, and resources for Alameda County's low-income community.



Support programs and services that increase public awareness and expand partnerships with small businesses, Chambers of Commerce, as well as engaging non-profit and public agencies on the issue of poverty and other issues that affect Alameda County's low-income population



Support programs and services that mobilize empower and promote low-income individuals and the community to take action in the areas of housing, transportation, seniors, education, employment, veterans, immigration, and other areas that impact low-income families.



Support programs and services that foster agency capacity-building in the areas of fund development, board development, social media outreach, and community building.



We closed the strategic planning launch activity by stating commitments we will carry forward as ambassadors of AC-OCAP.



Ms Clemons summarized next steps for the Department.



Organization	Program	Funded Amount	Services	Annual Goals	Outcomes (as of June 30, 2019)	Population Served
AnewAmerica Community Corporation 360 14 <sup>th</sup> Street #500 Oakland, CA 94612	Microenterprise Development & Asset Building for Low- Income Entrepreneurs	\$40,000 Oakland \$25,000 Alameda County	Provides targeted microenterprise development and asset building services to low- income Oakland and Alameda County families.	<ul> <li>60 (35 Oakland &amp; 25 Alameda County) low income residents projected to be served through targeted microenterprise development and asset building services.</li> <li>18 (11 Oakland and 7 Alameda County) participants will start or expand a business, creating 15 (9 Oakland and 6 Alameda County) new jobs. Of these, 9 jobs (5 Oakland &amp; 4 Alameda County) will pay a living wage or higher.</li> </ul>	<ul> <li>14 (11 Oakland &amp; 3 Alameda County) low-income residents enrolled in the program and received targeted microenterprise development and asset building services.</li> <li>1 (1 Oakland and 0 Alameda County) participants will start or expand a business, creating 6 (6 Oakland and 0 Alameda County) new jobs. Of these, 6 jobs (6 Oakland &amp; 0 Alameda County) will pay a living wage or higher.</li> <li>Grantee has had key staff turnover and their partners from 2018 did not respond when their staff reached out to offer AC-OCAP classes.</li> </ul>	Oakland: 94601 (7) 94603 (1) 94604 (0) 94606 (1) 94607 (1) 94619 (0) 94621 (1) Alameda County: North County (1) South County (2)
Family Emergency Shelter Coalition (FESCO) 21455 Birch Street #5 Hayward, CA 94541	Homeless Family Services	\$40,000 Alameda County	Provides housing and wraparound services to extremely low-income homeless families in Alameda County.	<ul> <li>45 Alameda County low-income homeless families (172 individuals) projected to be housed through FESCO's Banyan House Transitional Housing and Les Marquis House Emergency Shelter programs.</li> <li>22 families (83 individuals) will exit to more permanent housing. Of these, 15 families will obtain safe and affordable housing and 7 families will obtain safe temporary housing. 28 adults exiting will have earned income.</li> </ul>	<ul> <li>27 Alameda County low-income homeless families (105 individuals) were housed through FESCO's Banyan House Transitional Housing and Les Marquis House Emergency Shelter programs.</li> <li>15 families (63 individuals) exited the program and obtained more permanent housing. Of these, 8 families (29 individuals) obtained safe and affordable housing and 7 families (34 individuals) obtained safe temporary housing (including 2 families who transferred from FESCO's emergency shelter to transitional housing program. 15 adults exited the program with earned income.</li> </ul>	Alameda County: Central County (105) North County (0) South County (0) East County (0)



Organization	Program	Funded Amount	Services	Annual Goals	Outcomes (as of June 30, 2019)	Population Served
Satellite Affordable Housing Associates (SAHA) 1835 Alcatraz Avenue Berkeley, CA 94703	Lakeside Senior Apartments: Resident Services Program	\$40,000 Oakland	Provides permanent affordable housing with wraparound services to low-income and formerly homeless Oakland seniors age 55+.	<b>57 Oakland</b> seniors (including <b>21</b> with disabilities) age 55+ will maintain independent living by remaining at Lakeside, or leaving with an exit plan to permanent housing.	<b>73 of 75 Oakland</b> seniors (including <b>15</b> with disabilities) age 55+ maintained independent living by remaining at Lakeside.	<b>Oakland:</b> 94606 (75)
				57 seniors will increase or maintain their income/benefits.	70 seniors age 55+ maintained their income/benefits.	
<b>St. Mary's Center</b> 925 Brockhurst Street Oakland, CA 94608	Senior Homeless Program	\$40,000 Oakland	Provides critical basic needs to low income seniors age 55+, including winter shelter, health assessments, psychiatric care, an outpatient addiction recovery program, a daily meal, social stimulation, and permanent supportive housing.	<ul> <li>58 Oakland homeless seniors age 55+ projected to receive housing service; 50 seniors will be served in emergency shelter, 4 in transitional housing, and 4 in permanent housing.</li> <li>62 participants will receive professional individual or group counseling.</li> </ul>	<ul> <li>71 Oakland homeless seniors age 55+ received housing service; 51 seniors were served in emergency shelter, 20 in transitional housing, and 6 in permanent housing.</li> <li>71 participants received professional individual or group counseling.</li> </ul>	Oakland:           94601 (0)         94609 (0)           94603 (0)         94610 (0)           94604 (0)         94611 (0)           94605 (0)         94612 (8)           94606 (0)         94619 (0)           94607 (0)         94620 (0)           94608 (7)         94621 (0)           Unknown (56)         0
The Spanish Speaking Unity Council of Alameda County, Inc. DBA The Unity Council 1900 Fruitvale Ave, Suite 2A Oakland, CA 94601	The Housing & Financial Connection Program	\$40,000 Oakland \$25,000 Alameda County	Provides housing clinics, case management, and financial coaching to Alameda County low- income residents to strengthen their economic self-sufficiency and housing stability.	<ul> <li>60 (40 Oakland &amp; 20 Alameda County) low-income residents projected to be enrolled in housing and financial case management and coaching.</li> <li>45 (30 Oakland &amp; 15 Alameda County) participants will report improved financial empowerment;</li> <li>45 (30 Oakland &amp; 15 Alameda County) will report improved housing status.</li> <li>36 (24 Oakland &amp; 12 Alameda County) households will obtain permanent housing.</li> </ul>	<ul> <li>51 (38 Oakland &amp; 13 Alameda County) low-income residents enrolled in housing and financial case management and coaching.</li> <li>13 (8 Oakland &amp; 5 Alameda County) participants report improved financial empowerment; 11 (9 Oakland &amp; 2 Alameda County) participants report improved housing status.</li> <li>4 (4 Oakland &amp; 0 Alameda County) households obtained permanent housing. Note: the affordable housing crisis in Alameda County is a significant barrier to people obtaining housing</li> </ul>	Oakland:           94601 (21)         94608 (0)           94602 (1)         94619 (2)           94603 (0)         94620 (0)           94605 (6)         94621 (5)           94606 (3)         94606 (3)           Alameda County:         Central County (7)           North County (6)         East County (0)



JOB TRAINING AND EMPLOYMENT PLACEMENT										
Organization	Program	Funded	Services	Annual Goals	Outcomes	Population Served				
		Amount			(as of June 30, 2019)					
Center for	Hack the	\$40,000	Provides low-income			Oakland:				
Media Change,	Hood Boot	Oakland	Oakland youth age 16-25	County) low-income youth will	low-income youth participated in the Hack	94601 (7) 94608 (1)				
Inc.	Camp &	<b>#20.054</b>	with technology and	participate in the Hack the Hood Boot	the Hood Boot Camp and/or Membership	94602 (0) 94609 (1)				
DBA Hack the Hood	Membership Program	\$28,854 Alameda	professional training, coaching, and support	Camp and/or Membership Program.	Program	94603 (0) 94610 (0) 94604 (0) 94612 (1)				
360 14th Street,	Program	County	necessary to access	<b>36 (23</b> Oakland & <b>13</b> Alameda County)	1 (1 Oakland & 0 Alameda County) low-	94604 (0) 94612 (1) 94605 (2) 94619 (0)				
5th Floor		County	higher education and	low-income high school youth will persist	income high-school students persisted in	94606 (4) 94621 (2)				
Oakland, CA			highly paid technology-	in studies, and <b>16</b> ( <b>10</b> Oakland & <b>6</b>	studies, and <b>13</b> Oakland students currently	94607 (1)				
94612			related jobs.	Alameda County) will graduate.	enrolled, 5 to graduate in May 2020.					
			,			Alameda County:				
						Central County (0)				
				<b>30</b> ( <b>19</b> Oakland & <b>11</b> Alameda County)	2 (2 Oakland & 0 Alameda County) low-	North County (1)				
				low-income post-high school youth will	income post-high school youth enrolled, or persisted in higher education or specialized	South County (0)				
				enroll or persist in higher education or specialized technical training.	technical training.					
				specialized technical training.	technical training.					
				10 (6 Oakland & 4 Alameda County)	<b>5</b> ( <b>5</b> Oakland & <b>0</b> Alameda County) low-					
				low-income youth age 16-25 projected to	income youth age 16-25 obtained paid					
				enter paid employment or internships.	employment or internships.					
Civicorps	Professional	\$40,000	Provides low-income	40 Oakland low-income young adults	39 Oakland low-income young adults age	Oakland:				
101 Myrtle	Pathway	Oakland	Oakland youth age 18-26	age 18-26 projected to participate in job	18-26 participated in job training, high	94601 (5) 94621 (6)				
Street			with an employment-	training, a high school diploma program,	school diploma programming, internships,	94602 (2)				
Oakland, CA 94607			focused program that involves paid job	internships, and wraparound services. <b>20</b> will graduate with a high school diploma.	and wraparound services. <b>12</b> graduated with a high school diploma.	94603 (1) 94605 (6)				
94607			training and employment	will graduate with a high school diploma.	a mgn school diploma.	94605 (6) 94606 (3)				
			placement as well as a	40 participants will obtain a job and of	<b>28</b> Oakland participants obtained a job, <b>5</b>	94607 (8)				
			high school diploma	these, <b>10</b> will obtain a job paying a living	with a living wage or higher and <b>23</b> below.	94608 (1)				
			program, internships, and	wage or higher. 35 participants will	13 have maintained employment for at least	94609 (3)				
			wraparound services.	maintain a job for at least 90 days and of	90 days.	94611 (2)				
				these, 8 will maintain a job paying a		94612 (1)				
				living wage or higher.		94619 (1)				
Rubicon	Eden Area	\$40,000	Provides low-income	68 Alameda County low-income	<b>32 Alameda</b> County low-income residents	Alamada Country				
Rubicon Programs	Eden Area One Stop	Alameda	Alameda County	residents projected to be served.	served.	Alameda County: Central County (20)				
Incorporated	One Stop	County	residents experiencing	residents projected to be served.		North County (1)				
2500 Bissell Ave		County	significant barriers to	19 residents will receive in-demand	10 received in-demand sector training. 12	South County (1)				
Richmond, CA			employment an array of	sector training. 11 will secure	secured employment, and of these, $11$	East County (1)				
94804			workforce development	employment, and of these, 6 will secure	secured employment paying a living wage or	Unknown (0)				
			and education services.	employment paying a living wage or	higher.					
				higher.						



Organization	Program	Funded Amount	Services	Annual Goals	Outcomes (as of June 30, 2019)	Population Served
Downtown Streets, Inc. 1671 The Alameda #306 San Jose, CA 95126	Downtown Streets Team	\$40,000 Alameda County	Provides unhoused low-income Alameda County residents with job training and volunteer work experience, coupled with case management and wraparound supportive services.	<ul> <li>45 Alameda County unhoused or atrisk low-income residents projected to be served and become Team Members, engage in case management and/or employment services, and receive a stipend for their volunteer work.</li> <li>12 Team Members projected to obtain permanent employment; of these, 6 will obtain employment paying a living wage or higher.</li> </ul>	<ul> <li>36 Alameda County unhoused or at-risk low-income residents participated in job training and volunteered as Team Members, engaging in case management and/or employment services, and receiving a basic needs stipend.</li> <li>8 Team Members obtained permanent employment; of these, 2 obtained employment paying a living wage or higher.</li> </ul>	Alameda County: Central County (36) South County (0)
				<b>10</b> Team Members projected to obtain permanent housing	2 Team Member obtained permanent housing. Note: The affordable housing crisis is a significant barrier to people obtaining housing. In the past, DST worked directly with housing providers to place clients; the new County-wide Coordinated Entry System has disrupted this practice.	
Southern Alameda County Comite for Raza Mental Health DBA La Familia 26081 Mocine Avenue Hayward, CA 94544	Reengagement Academies	\$40,000 Alameda County	Provides disconnected low- income Alameda County students age 16-24 16-week cohort-based programs to progress towards GED completion, gain Career Technical Education (CTE) credits towards a certificate, and participate in a paid internship.	<ul> <li>20 Alameda County disconnected low-income students age 16-24 will be served. All 20 will complete a Sector-Specific Career Pathway Plan.</li> <li>12 are projected to attend 85% or more of pre-CTE sessions, and 20 are projected to enroll as a student with a CTE organization. 10 will pass at least one section of the GED.</li> <li>16 will complete 60 hours of paid internship work, and 12 will obtain employment.</li> </ul>	<ul> <li>14 Alameda County disconnected low-income students age 16-24 have been served;</li> <li>14 have completed a Sector-Specific Career Pathway Plan.</li> <li>5 attended 85% or more of pre-CTE sessions, and 3 enrolled as a student with a CTE organization. 1 passed at least one section of the GED.</li> <li>1 student has completed 60 hours of paid internship work. 9 have obtained employment.</li> <li>All 14 students completed Career Pathway Plans. 11 of 14 students focused on working. GED testing takes a large amount of study time and can be a hindrance for the students based on their time available after working.</li> </ul>	Alameda County: South County (7) East County (7)



JOB TRAINING	JOB TRAINING AND EMPLOYMENT PLACEMENT									
Organization	Program	Funded Amount	Services	Annual Goals	Outcomes (as of June 30, 2019)	Population Served				
Roots Community Health Center 9925 International Blvd #5 Oakland, CA 94603	Roots Emancipators Initiative	\$40,000 Oakland \$25,000 Alameda County	Provides low-income Oakland and Alameda County residents with workforce opportunities through wraparound support, job training, and living wage job placement.	<ul> <li>24 (16 Oakland &amp; 8 Alameda County) low-income residents projected to enroll in the Emancipators Initiative and receive wrap-around support, job training, and living wage job placement services.</li> <li>22 (15 Oakland &amp; 7 Alameda County) projected to complete the Initiative and 20 (14 Oakland &amp; 6 Alameda County) will obtain employment paying a living wage or higher. Of these, 19 (13</li> </ul>	<ul> <li>21 (16 Oakland &amp; 5 Alameda County) low-income residents enrolled in the Emancipators Initiative and received wrap-around support, job training, and living wage job placement services. Participants also received a stipend (\$15 per hour) as a part of their job-training.</li> <li>8 (6 Oakland &amp; 2 Alameda County) have completed the Emancipators Initiative and 6 (4 Oakland &amp; 2 Alameda County) obtained employment paying a living wage or higher. Of these, 4 (3 Oakland &amp; 1</li> </ul>	Oakland: 94601 (4) 94608 (1) 94602 (1) 94609 (1) 94603 (6) 94612 (2) 94604 (1) 94619 (1) 94605 (4) 94620 (0) 94606 (2) 94621 (4) 94607 (1) Unknown (6) Alameda County: Central County (3) North County (2) Unknown (2)				
				Oakland & 6 Alameda County) will remain employed after 90 days with employment paying a living wage or higher. 17 (11 Oakland & 6 Alameda County) will become banked.	Alameda County) have remained employed after 90 days with employment paying a living wage or higher. 8 (6 Oakland & 2 Alameda County) participants have become banked.					
The Youth Employment Partnership 2300 International Blvd Oakland, CA 94601	The Oakland Firefighters Youth Academy	\$40,000 Oakland	Provides low-income Oakland youth age 16 and up with the opportunity to gain basic job skills, career exposure, and build relationships with local firefighters through hands-on weekend academies and summer employment at Oakland firehouses.	<ul> <li>24 Oakland low-income youth age 16 and up projected to participate in a weekly Saturday Firefighter Academy and receive a paid summer internship.</li> <li>20 will complete the Saturday Academy, raise their GPA or improve school attendance, and/or obtain their CPR certification.</li> </ul>	<b>24 Oakland</b> low-income youth age 16 and up participated in the weekly Emergency Medical Training. <b>24</b> obtained summer internship positions. The Saturday Academy Trainings and Fire Fighter Training have been rescheduled to occur in July.	Oakland: 94601 (2) 94608 (0) 94602 (1) 94609 (0) 94603 (3) 94612 (1) 94605 (3) 94619 (1) 94606 (3) 94621 (7) Unknown (3)				



Organization	Program	Funded Amount	Services	Annual Goals	Outcomes (as of June 30, 2019)	Population Served	
AC-OCAP & Office of Children & Youth Services (OFCY)	Oakland Summer Lunch Program	\$5,000	Summer food program for low- income children and youth	<b>19,000 Oakland</b> youth served summer lunches and snacks	Approximately <b>10,200</b> children and youth were served <b>70,000</b> lunches and snacks at 47 sites.	Oakland Youth	
AC-OCAP and Department of Human Services (HSD) Community Housing Services (CHS)	Oakland's Annual Holiday Dinner	\$5,000	Co-sponsor the City's Annual Holiday Dinner for low- income residents	2,000 Oakland residents projected to be served.	2,000 Oakland residents to be served. Note: Winter activity	Oakland residents	
AC-OCAP and Safe Passages	Alameda County Food Distribution		Co-sponsor food distributions		Note: Winter activity	Oakland families with children	
Housing & Economic Rights Advocates 1040 Franklin St. Ste 1040 Oakland, CA 94612	Credit Repair for Stronger Tenants	\$20,000	Provides low-income residents with legal services to address eviction, credit and debt problems.	<ul> <li>40 Alameda County (20 Oakland &amp; 20 Alameda County) low-income residents who have eviction, credit and debt problems served individually and in-depth.</li> <li>32 (16 Oakland &amp; 16 Alameda County) residents will improve their credit score by 50 points.</li> <li>20 (10 Oakland &amp; 10 Alameda County) low-income residents with debt collection issues projected to be assisted.</li> <li>6 (3 Oakland &amp; 3 Alameda County) will receive eviction repair assistance.</li> </ul>	<ul> <li>41 (23 Oakland &amp; 18 Alameda County) low-income residents who have eviction, credit and debt problems were served, including 11 (6 Oakland &amp; 5 Alameda County) were served individually and in-depth.</li> <li>0 (0 Oakland &amp; 0 Alameda County) have improved their credit score by 50 points.</li> <li>11 (6 Oakland &amp; 5 Alameda County) received assistance with debt collection issues.</li> <li>1 (1 Oakland &amp; 0 Alameda County) resident has received eviction repair assistance.</li> </ul>	Oakland:           94601 (2)         94609 (1)           94602 (1)         94610 (0)           94603 (3)         94611 (0)           94605 (5)         94614 (0)           94605 (5)         94618 (0)           94607 (1)         94619 (2)           94608 (2)         94621 (1)           Alameda County:         Central County (8)           North County (4)         South County (6)           East County (0)	



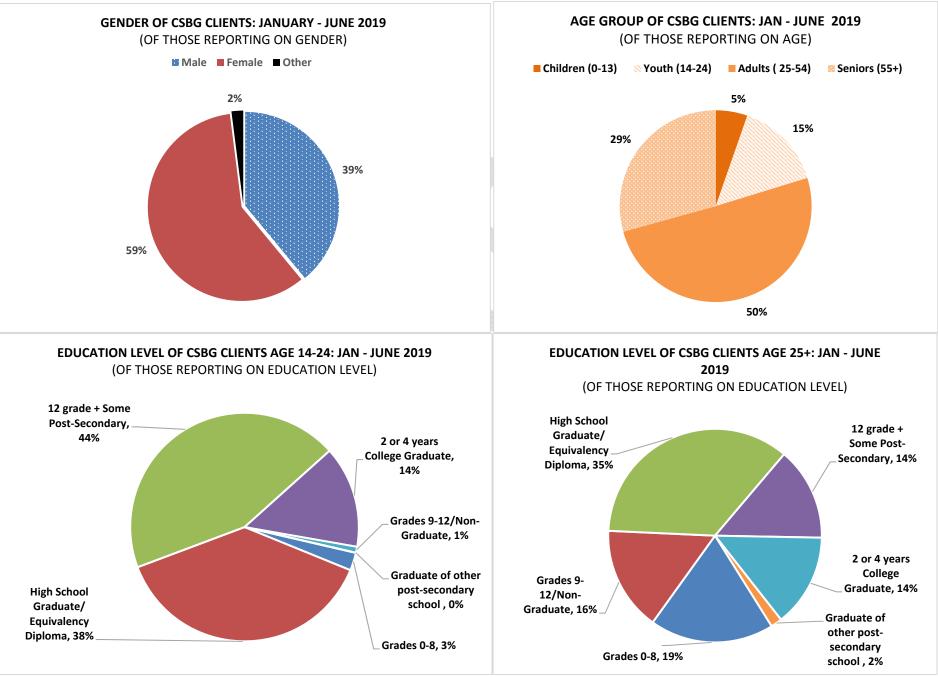
Organization	Program	Funded	Services	Annual Goals	Outcomes	<b>Population Served</b>
Organization	Trogram	Amount	Services		(as of June 30, 2019)	i opulation Served
Eden I&R 570 B Street Hayward, CA 94541	Information and Referral Services	\$100,000 (GF) \$10,000 (CSBG)	2-1-1 Information & Referral for Oakland EITC Information & Referral for Oakland & Alameda County	Information and Referral Services	<ul> <li>31,807 (12,503 Oakland &amp; 19,304</li> <li>Alameda County) information calls were handled by 2-1-1. Of these 9,038 unduplicated calls, 4,353 were calls from Oakland and 4,685 were from elsewhere in Alameda County.</li> <li>45,990 health, housing, and human services referrals were provided in Oakland and Alameda County;</li> </ul>	Oakland and throughout Alameda County
					including <b>1,356</b> ( <b>472</b> Oakland, <b>884</b> Alameda County) for free tax preparation services.	
<b>Bay Area Legal Aid</b> 1735 Telegraph Avenue Oakland, CA 94612	Alameda County Legal Safety Net Project	\$30,000	Increases self- sufficiency by providing access to free civil legal services for low- income people throughout Oakland and the surrounding Alameda County.	<ul> <li>1,850 (1,000 Oakland &amp; 850</li> <li>Alameda County) low-income youth, refugees, veterans, re-entry clients and limited English proficient individuals projected to receive free, high-quality legal assistance.</li> <li>Of these, 195 (120 Oakland &amp; 75</li> <li>Alameda County) projected to receive emergency protection from violence.</li> </ul>	<ul> <li>1,526 (783 Oakland &amp; 743 Alameda County) low-income youth, refugees, veterans, re-entry clients and limited English proficient individuals received free, high-quality legal assistance.</li> <li>Of these, 78 (33 Oakland &amp; 45 Alameda County) received advice for domestic violence or sexual assaults.</li> </ul>	Oakland:           94601 (80)         94611 (22)           94602 (41)         94612 (71)           94603 (68)         94613 (0)           94604 (6)         94614 (0)           94605 (102)         94617 (1)           94606 (60)         94618 (8)           94607 (89)         94619 (32)           94608 (29)         94620 (0)           94610 (32)         94623 (2)           Unknown: (16)         Alameda County:           Central County (309)         Nucl General County (309)
						North County (101) South County (126) East County (109) Unknown (17)



PARTNERSHIP			-			
AC-OCAP and United	EITC Campaign	\$15,000	Free Tax preparation	10,000 Oakland & 9,000	8,302 Oakland & 12,541 Alameda	Oakland and throughout
Way of the Bay Area,			services to low-	Alameda County tax returns,	County low-income residents (20,843	Alameda County
<b>Alameda County EITC</b>			income residents and	EITC claims, and financial	total) served at <b>53</b> sites.	
Coalition			countywide	services.		
150 Frank H. Ogawa			marketing.		<b>\$23,240,997</b> total in tax returns	
Plaza			C C		countywide (with <b>\$12,478,880</b> in	
Oakland, CA 94612					Oakland) and <b>\$6.4</b> million captured	
					through EITC (with \$4.2 million in	
					Oakland).	
					,	

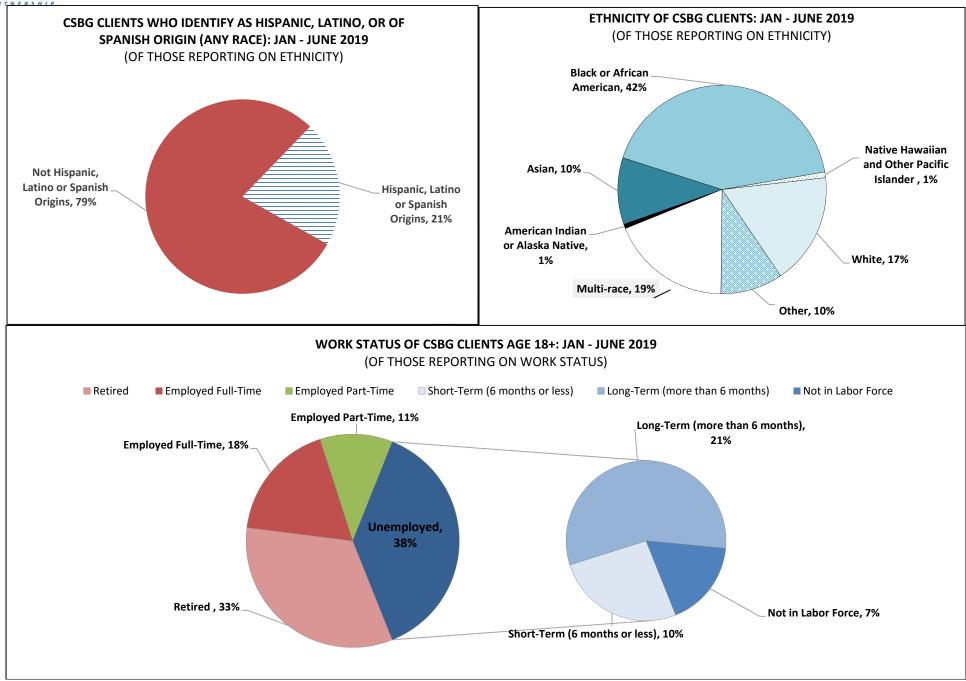
CSBG Investment: \$ 653,854	<u>Community Impact</u>	"Helping People Changing Lives"
Leveraging Total: \$6,144,839	<ul> <li>12 Received High School Diploma</li> <li>84 Obtained Employment</li> <li>105 Received Transitional Housing/ Emergency Shelter</li> <li>114 Obtained/Maintained Permanent Housing</li> <li>1,567 Received Legal Assistance</li> <li>9,038 Unduplicated Callers Assisted</li> <li>31,807 Information Calls Answered</li> <li>45,990 Service Referrals Provided</li> <li>20,843 Tax Returns filed in Alameda County</li> <li>\$6.4 Million captured through EITC</li> <li>\$23.2 Million Total Refunds Captured</li> </ul>	23,952 Oakland Residents Served <u>18,196 Alameda County Residents Served</u> 42,148 Total Low-Income Residents Served





**9** | P a g e Attachment 2C







Leslie was an unemployed single parent supporting a one-year-old child when she met the **Rubicon Programs** Workforce Development Navigator (WDN). With an aspiration to transition from the low-wage of the retail cashiering industry to the healthcare sector, she sought advice from the WDN. The WDN introduced her to the Jewish Vocational Services (JVS) Dental Assisting training program, which offered her a pathway to the healthcare sector with higher income potential. The WDN facilitated her enrollment to the Dental Assisting program and referred her to the AC-OCAP/WIOA funded program for additional training and career services support. During the two months Dental Assisting training, the WDN and WIOA Career Coach provided wrap-around services, offering academic counseling and AC-OCAP supportive services, such as transportation assistance and training attires, which eliminated some of the barriers that hinder training completion and employment. With the successful completion of the classroom training, Leslie was eligible to participate in a paid externship at Tri-City Health Center as a Dental Assistant Trainee, which allowed her to gain hands-on work experience. During her externship, Leslie maintained a perfect attendance and immediately made a positive impact at her work site. Ultimately, she secured employment through her externship, paying above average living wage (\$17.84/hourly) and successfully transitioned into the healthcare industry.

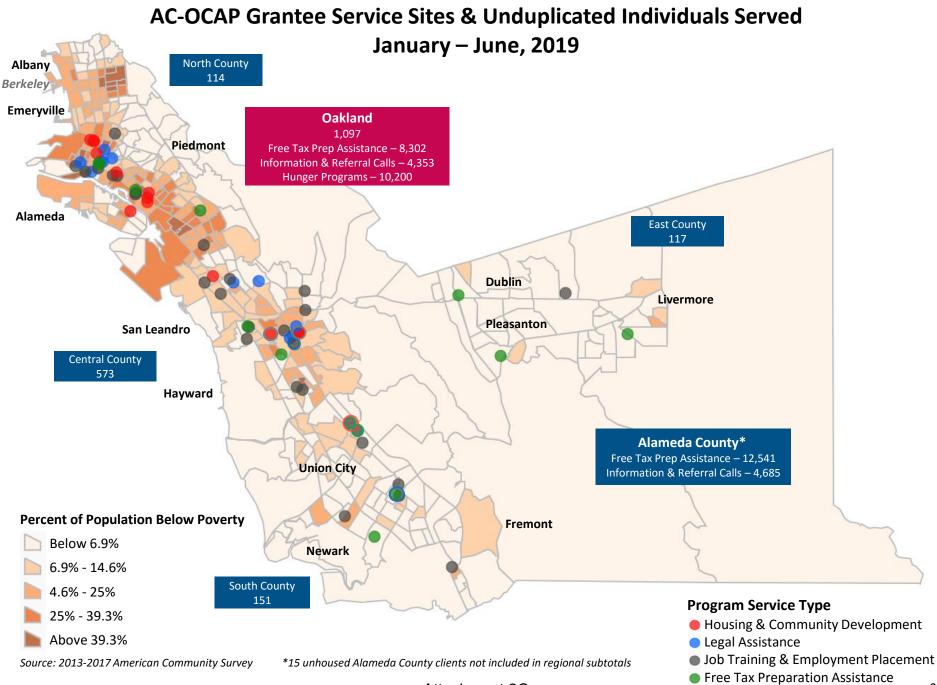
Jerry, his wife, and their five children entered Les Marquis House (FESCO) after being evicted several months earlier due to loss of income. During their homelessness, Jerry and his wife refused to be separated from their children. None of their friends or family were able to accommodate them even for a short time. Before coming to Les Marquis, they had used their limited savings staying in a motel. When that money ran out, they borrowed a car from a relative so they would have somewhere for the family to sleep.

The family was relieved when they received the call that a room had become available for their family at Les Marquis. After they moved in and began working with the FESCO team, both Jerry and his wife worked on their housing and job searches daily, following up on every resource they were given. They built and followed a monthly budget and worked to improve their credit. Their four school-aged children re-enrolled in school and maintained excellent attendance.

Jerry now has 2 jobs, a full and part time job. The family continued submitting applications to any and all available housing openings. After being told "no" numerous times, they were recently approved for an apartment in Hayward! They have enough money saved up for the security deposit and first month's rent. The family will be participating in FESCO's Linkages Program, which provides a short-term subsidy toward their full market rent, and allow the family to continue to save and become self-sufficient.

**Barack** was working part-time at a café and attending Laney College when he applied to the 2019 **Hack the Hood** spring boot camp. He was accepted into the program and paused his studies from February to April. Upon graduating on April 5th, he re-enrolled at Laney College and created a plan to continue learning technology at General Assembly, a school offering courses in mobile and software engineering, data science, product management, and other digital-related courses. He attended General Assembly's Web Development Certificate orientation to find out what he needs to do to enter the program. Concurrently, he applied to Unity Council's internship placement program where he was placed at Piikup as a Digital Communications Intern. Upon completing his internship, he applied to and started a role as a Marketing Assistant with the Downtown Berkeley Association. Barack is currently pursuing an Associate's degree in Marketing and Sales at Merritt College and expects to graduate in 2020.

**Michelle**, a 62 yr old African American female, proactively participated in several programs offered through **St. Mary's Center** in an effort to secure housing. She entered the St. Mary's Center Winter Shelter program in January 2018 and actively participated in case management & housing services which lead to her being moved into transitional housing in February 2018. In an effort to move toward independent living, Michelle participated in a 12 week medication safety workshop through SMC's Senior Injury Prevention program. She actively pursued on-site permanent housing resources, attended the weekly housing clinic, became active in the wider community as a weekly volunteer during SMC's Sunday Lunch program, and became a member of SMC's Seniors for Hope & Justice, their primary client advocacy program. Her advocacy activities included speaking at hearings in Sacramento for SSI grant restoration. In May 2019, Michelle became permanently housed.



#### Attachment 2C

#### Summary of Proposals Received for the 2020-2022 AC-OCAP RFP

Agency	Program	Alameda Amount Requested	Oakland Amount Requested	# Clients Served (A/O)	Notes
ALAMEDA COUNTY ONLY					
Entrepreneurship/Job Training & Employment Placement					
Chabot-Las Positas Community College District	De di te Miseli Tei Vallou	CAT 242	10	20	
dba: Tri-Valley Career Center	Back-to-Work Tri-Valley	\$47,243	\$0	20	
Downtown Streets Team Inc.	Downtown Streets Team	\$50,000	\$0	45	
Rubicon Programs Inc.	Eden Area AJCC	\$50,000	\$0	85	•
Low-Income Housing					
Fremont Family Resource Center Corporation	Family Support Services for the Homeless	\$50,000	\$0	300	
Southern Alameda County Comite for Raza Mental Health	FESCO's Les Marquis Emergency Shelter and Banyan House Transitional	AF0.000	82	1000	
dba: La Familia	Housing	\$50,000	\$0	150	
OAKLAND ONLY		Cineman (			
Entrepreneurship/Job Training & Employment Placement					
Civicorps	Academic and Professional Pathway	\$0		40	
East Bay Spanish Speaking Citizen's Foundation	Better Income Project (BID)	\$0	\$50,000		
Fam 1st Family Foundation	West Oakland Youth Center JOBS Program	\$0		35	
Lao Family Community Development, Inc.	Pathway to Employment & Education (P2E2)	\$0			
New Door Ventures	New Door Youth Employment Program	\$0			
Oakland Business Bootcamp Cooperative		9,22			
dba: Uptima Business Bootcamp	Women's Social Entreprenuership Center ("WSEC")	\$0	\$50,000	24	
Oakland Private Industry Council	RISE - Recognize, Inspire, Support, Engage	\$0	\$50,000	15	
Renaissance Entrepreneurship Center	Creating Economic Mobility Through Entrepreneurship	\$0			-
Rising Sun Center for Opportunity	Opportunity Build - Pathway to Prosperity	\$0	\$50,000		
SAVE Center for Community Change and Empowerment	Community Ambassador Program	\$0	\$50,000		
Low-Income Housing	Community remotioners in the sen				
Covenant House California	Emergency Shelter & Supportive Services for Young Experiencing Homelessness	\$0	\$50,000	150	
Operation Dignity	Housing for Oakland's Homeless Veterans	\$0	\$50,000	30	
St Mary's Center	Senior Homeless Services	\$0			
ALAMEDA COUNTY AND OAKLAND			- Deter		
Entrepreneurship/Job Training & Employment Placement					
Center for Media Change, Inc (dba: Hack the Hood)	Thriving Youth Careers in Oakland and Alameda County's Tech Sector	\$50,000	\$50,000	43/49	
Love Never Fails	IT Biz Resilient Brilliant Oakland Youth	\$50,000	\$50,000		
Roots Community Health Center	Emancipator Initiative	\$25,000			· · · · · · · · · · · · · · · · · · ·
Vietnamese American Community Center of the East Bay	Path to Self-Sufficiency for Oakland Refugees	\$25,000			
Low-Income Housing	Fail to sen-sumiliency for containences				
Eden I&R	1	\$75,000	\$75,000	1,000 / 1,400	
INCOMPLETE**	and the second s	<i>410,000</i>	<i>410</i> ,000	1,000 / 2,	
				1	Missing agency budget, COO tax certificate
Consumer Credit Counseling Foundation	Money Masters	\$50,000	\$50,000	2,000 / 1,000	unsigned Sch. E & O
Eastside Arts Alliance / East Oakland Black Cultural Zone Collaborative	East Oakland Black Cultural Zone: Enhanced Entrepreneurship Training Program	\$0	\$50,000	28	Missing Schedules E, O & Combined Grant Schedules
House Every Living Person***	House Every Living Person	\$0	\$50,000		Handwritten proposal - doesn't follow required format & missing documents
The Spanish Speaking Unity Council of Alameda County dba: The Unity Council	Housing & Financial Connection	\$50,000	\$50,000		Missing year one program budget
	Amount Requested Per Service Area:	\$572,243	\$1,125,000	A	

Amount Requested Per Service Area: \$572,243 \$1,125,000

Total Funds Requested: \$1,697,243

Proposed Number of Low-Income Clients Served: 3,746 / 3,288

\*Coversheet indicated proposal is for LIH; however content clearly describes an E/JTEP program

\*\*Proposal Checklist completed by two staff members

\*\*\*Proposal did not indicate a primary focus or service area. Staff used context clues from the proposal to develop this list.

Attachment 2D

September 13, 2019

Dear Estelle, Emily,

I hope this note finds you well. First and foremost, I want to express my appreciation for the time and attention you've put into our matter already, which is above and beyond anything we should expect to receive under such circumstances.

I come to you from the odd position of asking for flexibility with the understanding that none is warranted. Your instructions, both verbal and written, for how to submit our proposal were perfectly clear. The reason they were not followed boils down to careless inattention by my employee, who appears to have been content to hand the proposal to a random individual in city hall who said they'd "take it up" rather than making sure your clear instructions were followed. That employee has now resigned in light of this inconceivably careless error. While she was able to identify whom she handed our packet to yesterday, that individual was unfortunately not in any position to produce documentation of the interaction, nor locate the packet itself.

I know you are both aware of how long we have prepared to submit this proposal to you, but also that this is not material. Still, I truly believe that we can one day become the grantee you are proudest of, even if in a later cycle. I think that what we have proven is a key to unlocking the true potential of Oakland's marginalized in the high-skilled workforce. I also personally intend to operate an organization that closely follows the rules necessary to make support like yours possible, and I will not let this happen again should you be willing to consider us in the future.

If there is any possibility to visit your group and appeal to be included in this grant period, I would gladly take the opportunity to do so. I would be happy to come with contemporaneous electronic records of the completion of the application and of my messages confirming that the employee in question not only planned to go to Frank Ogawa that morning, but had submitted successfully (in her estimation) as of the morning of August 30 to demonstrate good faith efforts to follow your reasonable, fair procedures.

At a minimum, I wanted to share the proposal itself to make clear that the carelessness of the process of submission was not a characteristic of the proposal itself, and to apologize for the error we made.

Thank you for reading this note and for your continuing consideration. I hope you will let me know if there is literally anything more that I can do.

Thank you, also, for your support of our community.

Sincerely,

Jessica L Hubley Cofounder + CEO AnnieCannons, Inc. (c)650.521.3225 (o) 510.740.9427



DIRECTOR

State of California-Health and Human Services Agency DEPARTMENT OF COMMUNITY SERVICES AND DEVELOPMENT 2389 Gateway Oaks Drive, Suite 100, Sacramento, CA 95833 Telephone: (916) 576-7109 | Fax: (916) 263-1406 www.csd.ca.gov



September 18, 2019

Estelle Clemons, Executive Director City of Oakland, Human Services Department 150 Frank H. Ogawa Plaza, 4th Fl., Ste. 4340 Oakland, CA 94612-2092

Dear Estelle Clemons:

On August 13, 2019 the Department of Community Services and Development (CSD) conducted an On-Site Review for your agency. Review of the appropriate documents provided CSD the opportunity to analyze the administrative and programmatic operations for contract numbers 18F-5002, 19F-4405 and 19F-4002.

Enclosed for your reference is the On-Site Review Monitoring Report. If you have any questions regarding this report, please call me at (916) 576-5314 or email me at <u>stephanie.williams@csd.ca.gov</u>.

Sincerely,

Supermilifutions

Stephanie Williams Field Representative

c: Leslie Taylor, Manager Field Operations

Kathleen Walker, Field Representative Field Operations

Gladys Green, Board Chair



Department of Community Services and Development Community Services Division Monitoring Report (rev. 1/2019)

### **Agency Information**

Agency Name	City of Oakland, Human Services Department
Agency Type	Community Action Agency-Public
Report #	C-19-035
CSD/Field Representative	Stephanie Williams
Date Report Completed	August 26, 2019

Contract #	Program Term	Amount	Contract Type
18F-5002	1/1/18- 5/31/19	\$1,369,913	CSBG
19F-4002	1/1/19- 12/31/19	\$1,354,323	CSBG
19F-4405	6/1/19- 5/31/20	\$30,000	Discretionary

### **Entrance Conference**

**Contracts Reviewed** 

Purpose of Visit

The purpose of this visit was to monitor statutory and contractual requirements under the Community Services Block Grant (CSBG) for financial accountability and programmatic compliance in accordance with Federal and State laws and the Department of Community Services Development (CSD) policy.

Date of Entrance Conference

The following persons were present during the Entrance Conference:

The following items were discussed:

August 13, 2019

Estelle Clemons, Director of Alameda County - Oakland CAP Dwight Williams, Alameda County - Oakland CAP Staff Don Ralston, Alameda County - Oakland CAP Staff Emily Derenthal, Alameda County - Oakland CAP Staff Sandra Lange, Alameda County - Oakland CAP Staff Teresa Jackson, Board Member- Community Member District 3 Brigitte Cook, Board Member - City Council District 3 Noel Gallo, Board Member - City Council District 5 Sara Bedford, Director of City of Oakland, Human Services Department Neil Valle, Budget & Fiscal Manager Annie Friberg, Accountant III Stephanie Williams, CSD Field Representative

- Monitoring Overview
- CSD Updates
- CSBG Advisory Committee Meeting
- Organizational Standards

Attachment 2E

1 | Page

- 2020-2021 Community Action Plan
- Expenditure Spending Trend Report

Administrative Review

**Board Composition** 

**Board Minutes** 

Fiscal Review Advance Payment

**Expenditure Progress** 

Line Item Expenditure Review

According to the agency's draft bylaws, the Tripartite Board is composed of eighteen (18) members: six (6) from the public sector, three (3) from the private sector, and nine (9) from the low-income sector. The board roster provided on August 13, 2019 indicates that there are currently two (2) board vacancies in the low-income sector since February 1, 2019.

City of Oakland, Human Services Department submits approved board minutes to (CSD) no later than thirty days after the minutes are approved.

A review of the board minutes from May 6, 2019, April 8, 2019, March 11, 2019, and February 11, 2019 indicates that a quorum was met for each meeting. The information contained within the board minutes provided the Field Representative with sufficent information to determine the board's involvement in the development, planning, implementation, and evaluation of the program.

The Field Representative was presented documentation that demonstrates that the agency does retain the advance payment in an interest-bearing account. (45CFR 75.305 (b)(8))

19F-4002 (Regular CSBG)

A review of agency's 3-year spending trend and EARS bimonthly reports from (January 2019) through (June 2019) indicate 37.76% or \$511,343.85 of \$1,354,323 has been expended. The agency is on target for expending the funds by the end of the contract term.

19F-4405 (Discretionary)

A review of the bimonthly EARS reports indicates 0% of \$30,000 has been expended.

18F-5002 and 19F-4405

Based upon the CSBG allocation, the Field Representative sampled nine (9) expenditure transactions from costs reported in EARS:

Contract Number	Report Period	Section (Program/ Admin)	Line Item	Amount
18F-5002	11/1/18- 12/31/18	Program	Subcontractor /Consultant Services	\$3,635.85

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18F-5002	11/1/18- 12/31/18	Program	Subcontractor /Consultant Services	\$2,000.00
18F-5002	11/1/18- 12/31/18	Program	Subcontractor /Consultant Services	\$6,379.50
18F-5002	11/1/18- 12/31/18	Program	Subcontractor /Consultant Services	\$600.00
18F-5002	11/1/18- 12/31/18	Program	Subcontractor /Consultant Services	\$300.00
19F-4002	1/1/19- 2/28/19	Admin	Operating Expenses	\$240.19
19F-4002	1/1/19- 2/28/19	Admin	Other Costs	\$74.24
19F-4002	1/1/19- 2/28/19	Program	Out-of-State Travel	\$1,604.70
19F-4002	1/1/19- 2/28/19	Program	Out-of-State Travel	\$775.00

The Field Representative reviewed the general ledger, subcontractor invoices, travel requests, agency invoices, and verified that the documentation supported the transactions sampled from expenditures reported in (EARS).

Equipment Validation Review

Not Applicable

#### Programmatic Review

**Program Reports** 

**Program Performance** 

A review of the most recent CSBG Annual Report Modules 2 – 4 indicates the report has been submitted timely by the agency.

A review of the agency's most recent CSBG Annual Report Modules 2-4 shows that the agency achieved the following results:

Family Domains (Module 4)	Indicator	Targets/Actual Results
Employment	FNPI 1a. The number of unemployed youths who obtained employment to gain skills or income.	46/59
Employment	FNPI 1b. The number of unemployed adults who obtained employment (up to a living wage)	48/52
Employment	FNPI 1c. The number of unemployed adults who obtained	27/31
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	and maintained employment for at least 90 days (up to a living wage).	
Education and Cognitive Development	FNPI 2g. The number of individuals who obtained a high school diploma and/or obtained an equivalency certificate or diploma.	36/20
Education and Cognitive Development	FNPI 2h. The number of individuals who obtained a recognized credential, certificate, or degree relating to the achievement of educational or vocational skills.	20/25
Housing	FNPI 4a. The number of households experiencing homelessness who obtained safe temporary shelter.	225/130
Housing	FNPI 4b. The number of households who obtained safe and affordable housing.	191/119

Organizational Standards Review

The Field Representative has reviewed the Organizational Standards assessment for program year 2018 and determined that the state assessment for the agency is currently at 100%.

The Field Representative conducted an assessment of the contractor

(EPLS), submission of the CSD 163 form, monitoring policy, and

Subcontractor Review

Child Support

Site Visits

**Program Highlight** 

procurement. The assessment determined that the agency is in compliance. The Field Representative determined that the agency has a written referral policy in place to the local Department of Child Support Services. (Title 42

requirements, which include verification of the Excluded Parties List System

of the U.S.C. Section 9919 (b). The Field Representative conducted a subcontractor site visit while

conducting the onsite monitoring site visit. The programs visited were: Youth Employment Partnership and Center for Media Change.

Program Name:	Center for Media Change
	900 Alice Street
Address:	Oakland, CA 94607
Email Address:	ricardo@hackthehood.org
Contact Name:	Ricardo Bonilla

Hack the Hood is a non-profit that introduces under-resourced youth of color between the ages of 14-27 to careers in tech by hiring and training them to build websites for small businesses in their own communities. During 6-week "Bootcamps," young people gain valuable hands-on

**Client File Review** 

Safeguard of client files

#### Exit Conference

Date of Exit Conference

The following persons were present during the Exit Conference:

The following items were discussed:

Finding(s)

Observation(s)

experience, build a portfolio, learn about opportunities in the tech industry, as well as build leadership, entrepreneurship, and life skills with mentorship from staff and tech professionals working in the field. Additionally, students are trained to build their social capital and resistance skills by increasing their knowledge of discriminatory practices and behaviors such as micro aggression and diversity issues in the tech industry.

The Field Representative conducted a client file review of 21 clients who received services as reported in the National Performance Indicators. The review was a sampling of the clients served for Indicators: FNPI 1a, FNPI 1b, and FNPI 1c. The client files contained the applicable documentation to demonstrate the client met the income eligibility for services.

The Field Representative verified the agency has safeguards in place to protect client information including physical security measures, administrative controls, and technical controls.

August 14, 2019

Estelle Clemons, Director of Alameda County - Oakland CAP Dwight Williams, Alameda County - Oakland CAP Staff Don Ralston, Alameda County - Oakland CAP Staff Emily Derenthal, Alameda County - Oakland CAP Staff Stephanie Williams, CSD Field Representative

- Results of the Internal Review
- Monitoring Timeline
- CSBG Contract and Discretionary Contract
- Organizational Standards
- Board Meeting

#### Finding(s):

No Findings identified during this on-site review.

#### **Observation(s):**

City of Oakland, Department of Human Services has two board vacancies in the low-income sector since February 19, 2019.

#### **Corrective Action:**

To ensure compliance with establishing and maintaining a full tripartite board, City of Oakland, Department of Human Services must fill the board vacancies by September 30, 2020 and shall provide a quarterly written status report to CSD describing efforts and progress in filling the board vacancies.

#### Response/Resolution Due Date:

The first status report is due by December 30, 2019.