



# OAKLAND WORKFORCE DEVELOPMENT BOARD EXECUTIVE COMMITTEE MEETING

# Friday, September 18, 2020

8:30 a.m. – 11:00 a.m.

Teleconference

Please see the agenda to participate in the meeting



Do you need an ASL, Cantonese, Mandarin or Spanish interpreter or other assistance to participate? Please email LDial@oaklandnet.com or call (510) 238-3474 or (510) 238-3254 for TDD/TTY five days in advance.

¿Necesita un intérprete en español, cantonés o mandarín, u otra ayuda para participar? Por favor envíe un correo electrónico LDial@oaklandnet.com o llame al (510) 238-3474 o al (510) 238-3254 Para TDD/TTY por lo menos cinco días antes de la reunión. Gracias.

**涴**需要手語, 西班牙語, 粵語或國語翻譯服務**跧** 請在會議前五**紨礄殌樔**電郵 LDial@oaklandnet.com 或致電 (510) 238-3474 **盭** (510) 238-3254 TDD/TTY曰

# OAKLAND WORKFORCE DEVELOPMENT BOARD (OWDB)

# **EXECUTIVE COMMITTEE MEETING NOTICE**

Teleconference Friday, September 18, 2020 8:30 a.m. – 11:00 a.m.

Pursuant to the Governor's Executive Order N-29-20, all members of the Oakland Workforce Development Board and City Staff will join the meeting via phone/video conference and no teleconference locations are required.

# PUBLIC PARTICIPATION

The public may observe and/or participate in this meeting many ways.

# **OBSERVE:**

To observe the meeting by video conference, please click on this link:

https://zoom.us/j/98650078328 at the noticed meeting time.

Instructions on how to join a meeting by video conference is available at: https://support.zoom.us/hc/en-us/articles/201362193 –joining-a-Meeting

To listen to the meeting by phone, please call the numbers below at the noticed meeting time: Dial (for higher quality, dial a number based on your current location US: + US: +1 408 638 0968 or +1 669 900 6833 or +1 253 215 8782 or +1 346 248 7799 or +1 312 626 6799 or +1 646 876 9923 or +1 301 715 8592.

Webinar ID: 986 5007 8328. If asked for a participant ID or code, press #.

Instructions on how to join a meeting by phone are available at: https://support.zoom.us/hc/en-us/articles/201362663 - Joining-a-meeting-by-phone.

# COMMENT:

**To comment by Zoom video conference**, click the "Raise Your Hand" button to request to speak when Public Comment is being taken on the eligible Agenda item. You will then be unmuted, during your turn, and allowed to make public comments. After the allotted time, you will then be re-muted. Instructions on how to "Raise Your Hand" is available at: https://support.zoom.us/hc/en-us/articles/205566129 - Raise-Hand-In-Webinar.

**To comment by phone,** please call on one of the above listed phone numbers. You will be prompted to "Raise Your Hand" by pressing "\*9" to request to speak when Public Comment is being taken on the eligible Agenda Item. You will then be unmuted, during your turn, and allowed to make public comments. After the allotted time, you will then be re-muted.

Instructions of how to raise your hand by phone are available at: https://support.zoom.us/hc/en-us/articles/201362663 - Joining-a-meeting-by-phone.

If you have any questions, please email Lazandra Dial at Ldial@oaklandca.gov.

# OAKLAND WORKFORCE DEVELOPMENT BOARD (OWDB)

# **EXECUTIVE COMMITTEE MEETING NOTICE**

# Teleconference

Friday, September 18, 2020

8:30 a.m. - 11:00 a.m.

# AGENDA

Members of the public who wish to address the Board on published issues should do so at the time the agenda item is being discussed. Raise your hand if you are viewing by video or hit \*9 if you are joining by phone. You will have 2-minutes to speak on the item.

Issues that the public wishes to address that are not published on the agenda will be heard during the Public Forum section. Raise your hand if you are viewing by video or hit \*9 if you are joining by phone. You will have 2-minutes to speak on the item.

# I. PROCEDURAL ITEMS

- a. Call to Order and Roll Call
- b. Chair Remarks
- c. Adoption of the Agenda
- d. Approval of Minutes (Action) from 3-15-2019 Special Executive Committee Meeting

# **II. ACTION ITEMS**

a. Approval of FY 2020-21 Oakland Workforce Development Board Revised Budget and Additional Summer Funding Recommendations

# **III. PUBLIC FORUM**

(For items that members of the public wish to address that are NOT on the agenda)

# IV. STAFF REPORTS

V. ANNOUNCEMENTS

# VI. CLOSING REMARKS & ADJOURN

# NEXT SCHEDULED EXECUTIVE COMMITTEE MEETING FRIDAY, DECEMBER 18, 2020 – 8:30AM-11:00 AM

These WIOA Title I financially assisted programs or activities are "Equal Opportunity Employers/Programs". Auxiliary aids and services are available upon request to individuals with disabilities.

# City of Oakland Workforce Development Board Meeting **Executive Committee**

Date:

# Hearing Room \_\_\_\_\_ Oakland City Hall One Frank H. Ogawa Plaza Oakland, CA 94612 Meeting Start Time: \_\_\_\_\_\_ Meeting End Time: \_\_\_\_\_

Board Roll Call	Absent or Present	Approve Minutes	Action Item Vote #1	Action Item Vote #2	Action Item Vote #3	Action Item Vote #4
John Brauer						
Zeydi Gutierrez)						
(Chair)						
Derreck Johnson						
Lee McMurtry						
Gilbert Pete						
Lynn Vera (Vice Chair)						
Total Present		-	-	-	-	-
Yes Votes	-					
No Votes	-					
Abstentions	-					
Recusals	-					

Motion: 1 <sup>st</sup> :	_ Motion:2 <sup>nd</sup>
Motion: 1 <sup>st</sup> :	_ Motion:2 <sup>nd</sup>
Motion: 1 <sup>st</sup> :	_ Motion:2 <sup>nd</sup>
Motion: 1 <sup>st</sup> :	_ Motion:2 <sup>nd</sup>
Motion: 1 <sup>st</sup> :	Motion:2 <sup>nd</sup>

# ITEM I.d. - APPROVAL OF MINUTES

# OWDB Executive Committee Meeting Minutes Friday, March 15, 2019 9:00 a.m. – 11:00 a.m.

Roll Call:

Present: John Brauer, Kori Chen, Darrien Louie, Gilbert Pete, Doreen Moreno Absent: Herb Garrett. Derreck Johnson

Call to order: 9:07am

Approval of Minutes:

Yes: John Brauer, Kori Chen, Darrien Louie, Gilbert Pete, Doreen Moreno No: N/A

IIa. Action Item – Approve 2017-2020 Final Draft Local Plan Biennial Modification/2017-2021 Regional Plan

Yes: John Brauer, Kori Chen, Darrien Louie, Gilbert Pete, Doreen Moreno No: N/A

Lazandra Dial discussed item background and Prison to Employment (P2E), Pre-Apprenticeship, and MC#

- Very prescriptive
  - o System alignment
  - o Better or new partnership (Child Support, & Department of Rehabilitation)
  - Support self-sufficiency

Stephen provided a recap of P2E:

- o Regional initiative and Alameda County WDB will be the lead
- o \$37M over 2 years
- East Bay region applied for 2.5M
- OWDB will receive 30% of funding
- Focus is on business coordination
- o RFP will be put out for employment and supportive service

John asked about AB1111 funding

Stephen provided preliminary information regarding AB1111 funding:

- Haven't identified a population yet
- o Anticipated Spring funding
- o 11 or 12 special populations
- \$15M for 1 year funding
- Oakland to receive \$1M
- Must be a WBD & CBO partnership

Gilbert and Doreen concerned about data sharing agreements and universal application. Tackling the barriers to data sharing could be a board project in the new year.

Stephen shared the portal that Code for America designed.

IIb. Action Item – Select 2019 Summer Jobs Eligible Service Providers Yes: John Brauer, Kori Chen, Darrien Louie, Gilbert Pete, Doreen Moreno No: N/A

Christina Gutierrez discussed item background.

- Alignment of 2 city departments (OFCY & OWDB)
- Alignment of programs
- OWDB reduction in summer funding
- o 2 new providers
- o Piloting MyPath (financial literacy) & LeadersUP (job readiness)
- Explanation of allocation

Darrien discussed subsidies versus direct hire by business, past summer performance reports and reduction in funding.

Christina provided information on the loss of OHA funding, limited private sector funding and the performance outcome for all provider last year (successful).

John and Doreen questioned the plan to tell the story at the end of the summer (marketing).

Mike Wetzel from OFCY presented on the summer partnership:

- o Intentional coordination
- o Created standards (job readiness, hours of work, and wages)
- Target population (first time workers)
- Standardized data
- Evaluation component
- o Funding match
- Pilot projects

IIb. Action Item – Receive Q2 FY 2018-2019 Program Reports & Consider Formation of Ad Hoc Policy/Performance Committee

Yes: John Brauer, Kori Chen, Darrien Louie, Gilbert Pete, Doreen Moreno No: N/A

Enjema discussed item background

- Explained current reports
- Suggested customized reports with board input
- o New procurement, new scope of work, alignment of outcome reports

Doreen discussed the current reports and the lack of information to inform the board to make decisions. Need more information that is aligned with strategic plan and they should be timely (i.e., sector engagement, wages earned, comparison to LMI data).

John identified that data is supply side driven. Would like to see more data from sectors priorities and demand side. Would like to see more granular data: education & skills attainment, adult education and community college certificates. Would also like to see measurable skills gain

Kori discussed the need for more qualitative vs. quantitative data. Examples were Fresno and Blake County. Also, inquired about the City of Oakland's Race and Equity involvement.

Darrien requested employer satisfaction feedback.

IIIa & b. Discussion Item – Draft/Pro-Forma FY 2019-2020 Budget &OWDB Strategic Priorities – FY 2019-2020 updates

Stephen Baiter & Honorata Lindsay discussed items background

Darrien and Doreen discussed looking at other Oakland-focused funders for revenue resources, meeting with city council, mayor, and policy maker to educate on OWDB role and responsibilities.

IV. Public Forum

Lee – CA Bank & Trust free financial financing discussion April 4<sup>th</sup> Zeydi – AMBAY Area hosting Manufacturing Summit April 30<sup>th</sup> Stephen – East Bay ADA Year 1 Progress Report Doreen – Oakland Rotary East Bay Business Expo April 4<sup>th</sup> & ACWDB Women in Workforce Event

Adjoin: 10:59am



**ITEM II.a. ACTION** 



To:	Oakland Workforce Development Board
From:	OWDB Staff
Date:	September 18, 2020
Re:	Approve FY 2020-21 Oakland Workforce Development Board Revised Budget and Additional Summer Funding Recommendations

### **RECOMMENDATION:**

That the Oakland Workforce Development Board (OWDB) approve the fiscal year (FY) 2020-21 revised budget including additional funding to contracted service providers for summer programming.

### **CURRENT SITUATION**

At a Special Board meeting on June 24, 2020, OWDB members approved the FY 2020-21 budget. The adopted budget kept all contracted service providers funded at the same level as they were for FY 2019-20 in addition to allocating funds for COVID related support.

### Financials: - Revenue Updates

Final FY 2020-21 WIOA allocation levels were received from EDD since the adoption of the FY 2020-21 OWDB budget *(Attachment II.a.3.)* Staff estimated Rapid Response allocations to be flat to last year. The actual Rapid Response allocation of \$154,448, is a 26 percent decrease from the estimated amount adopted by both, the OWDB and City Council.

Table 1- Final FY 2020-21 WIOA Allocations

WIOA Program	Final FY 2020-21 Allocations		
Adult	\$1,151,078		
Dislocated Worker	\$843,832		
Youth	\$1,147,835		
Rapid Response (estimate) Total	\$154,448 \$3,351,313	(\$54,120)	-26%

The reduction to the Rapid Response funding will be offset by salary savings from two vacant staff positions.

#### **Cannabis Funding Reduction**

The OWDB approved \$800,000 from the State of California "Go Biz" Equity Act funds to develop a procurement and professional services contracts with workforce development services providers. Subsequently, the City of Oakland received notification from the State that these funds must be allocated to Equity Cannabis businesses and therefore were not included in the FY 2020-21 budget. Additionally, the OWDB approved \$350,000 from the Bureaus of Cannabis Control for workforce development opportunities at a Special Board Meeting May 15,2020. These funds have been

removed from the budget as reflected in Attachment II.a.1. The Cannabis Workforce Program and staff position will be administered by the Special Permits Division of the City Administrator's office to work directly with the Equity Cannabis businesses in Oakland.

# Additional Summer Funding Recommendation

As part of the adopted FY 2020-21 adopted budget, the OWDB received \$155,607 from JP Morgan Chase for summer job opportunities. The board previous authorized staff to allocate any additional summer youth funds raised for the 2020 Summer Youth Employment Program to these organizations without returning to the OWDB for approval at its meeting on May 15, 2020, however since then, the City Attorney's office directed staff to return to the board for funding recommendation approval.

Summer service provider recommended "not to exceed allocations" include the following:

Agency Name	Previously Adopted Funding	Additional Recommended Funding	Total Funding	Projected Youth Served
Youth Employment Partnership, Inc.	\$40,000	\$25,934	\$65,934	18
East Bay Asian Youth Center	\$80,000	\$25,934	\$105,934	63
Rising Sun Energy Center	\$50,000	\$17,016	\$67,016	12
Youth UpRising	\$90,000	\$25,934	\$115,934	39
Lao Family Community Development, Inc. (LFCD)	\$90,000	\$25,934	\$115,934	40
Spanish Speaking Unity Council of Alameda County, Inc.	\$150,000	\$25,934	\$175,934	55
Total	\$500,000	\$146,686	\$646,686	227

The revised workforce development budget, attachment IIa.1, reflects the State's total allocation of FY 2020-21 WIOA Formula funding, and updates to known carryforward estimates. The City is still in the process of finalizing carryforwards from FY 2019-20 and once this amount is known, staff will return to the board with any additional funding recommendations.

# **ATTACHMENTS**

- II.a.1 Revised FY 2020-21 Oakland Workforce Development Board Budget
- II.a.2 EDD Workforce Services Information Notices WIOA Formula Allocations
- II.a.3 FY 2020-21 Oakland Workforce Development Board Budget Memo

# Revised FY 2020-21 Oakland Workforce Development Board Budget

AB	С	D	E	F	G	Н	I	J	K	L	М	N	0	Р	Q	R
1 2	Fund 2195 Workforce Innovation and Opportunity Act (WIOA)								Fund 1010	Fund 1030	Fund 5671			Fund 7999		
3	Adult	Dislocated Worker	Rapid Response	Youth	Covid Impacted	Addt'l Assist	Nat'l DW Grant	WIOA Subtotal	General Fund	Measure HH	Billboard		P2E Support Services	Misc Donations	Other Revenue Subtotal	GRAND TOTAL
4 ESTIMATED REVENUES																
35 Carryover Revenue					126,000	402,000	800,000	1,328,000	140,232			200,000	364,462	62,721	767,415	2,095,415
6 FY 2020-21 Revenue	1,151,078	843,832	154,448	1,147,835				3,297,193	954,209	377,279	491,867			210,000	2,033,355	5,330,548
7 TOTAL REVENUE	1,151,078	843,832	154,448	1,147,835	126,000	402,000	800,000	4,625,193	1,094,441	377,279	491,867	200,000	364,462	272,721	2,800,770	7,425,963
8 EXPENDITURES																
9 SERVICE PROVIDER CONTRACTS 10 Youth Services																
11 Civicorps (West Oakland)				154,243				154,243							0	154,243
12 Lao Family (East Oakland)				276,648				276,648							0	276.648
13 Unity Council (Fruitvale-Central Oakland)				262,541				262,541							0	262,541
14 YEP (Fruitvale-Central Oakland)				184,174				184,174	1						0	184,174
15 Youth Summer Employment Program								0		377.279				272,721	650,000	650,000
16 Adult Services																
17 Building Opportunities for Self-Sufficiency (P2E)								0				200.000			200.000	200.000
18 Construction Trades Workforce Initiative (WAF 7.0)								0							0	0
19 Lao Family (East Oakland)	237,047	209.948				70.333	150.170	667,498							0	667.498
20 Lao Family (P2E)								0					200,000		200,000	200,000
21 Oakland PIC (West Oakland/Comprehensive)	188.047	166.948				70.333	150,170	575.498							0	575.498
22 OPIC One-Stop Operator	31,797	28,198						59,995							0	59,995
23 Unity Council (Fruitvale-Central Oakland)	139,048	123,948				75,333	150,170	488,499							0	488,499
24 West Oakland Job Resource Center		· · · · · · · · · · · · · · · · · · ·						0			346,647				346,647	346,647
25 Workforce Development Services								0							0	0
26 Casa Justa (Day Laborers Program)								0	220,000						220,000	220,000
27 Cypress Mandela								0	250,000						250,000	250,000
28 Service Provider Subtotal	595,939	529,042	0	877,606	0	215,999	450,510	2,669,096	470,000	377,279	346,647	200,000	200,000	272,721	1,866,647	4,535,743
29 DIRECT CLIENT SUPPORT																
30 Lao Training Services	130,666	78,931				25,000	72,000	306,597	46,744						46,744	353,341
31 Lao Support Services	20,000	18,000			42,000	7,667	7,167	94,834							0	94,834
32 Oakland PIC Training Services	102,538	39,214				25,000	72,000	238,752	46,744						46,744	285,496
33 Oakland PIC Support Services	16,000	14,000			42,000	7,667	7,167	86,834							0	86,834
34 Unity Training Services	77,537	50,621				70,000	72,000	270,158	46,744						46,744	316,902
35 Unity Support Services	12,000	10,000			42,000	7,667	7,167	78,834							0	78,834
36 Direct Client Support Subtotal	358,741	210,766	0	0	126,000	143,001	237,501	1,076,009	140,232	0	0	0	0	0	140,232	1,216,241
37 Professional Services																
38 EASTBAY Works	5,733	5,733	5,733	5,733				22,932							0	22,932
39 Professional Services Subtotal	5,733	5,733	5,733	5,733	0	0	0	22,932	0	0	0	0	0	0	0	22,932
40 CITY OPERATIONS	55.000	55.445		(0.500				170.00/							0	170.00/
41 EWD Admin/Finance	55,029	55,465		60,502				170,996	140.000						0	170,996
42 Internal Service Fees	100 / 0/	20.027	202.025	100.004		42.000	7/ 000	0	140,392		145.000		1/ 4 4/ 2		140,392	140,392
43 Program Staff 44 O&M	122,636	30,826	202,835	198,994		43,000	76,989	675,280	343,817		145,220	~~~~~	164,462		653,499	1,328,779
	13,000	12,000	202.025	5,000	0	12.000	35,000	65,000	40.4.200	0	145 000	0	1/ 4 4/ 2	0	0	65,000
45 City Operations Subtotal 46 TOTAL EXPENDITURES	<i>190,665</i> 1.151.078	98,291 843.832	202,835 208,568	264,496 1.147.835	0 126.000	43,000 402.000	<u>111,989</u> 800.000	911,276 4,679,313	484,209 1.094.441	0 377.279	145,220 491.867	0 200.000	164,462 364,462	0 272,721	793,891	1,705,167 7,480,083
	1,151,078	0		1 1 1 1 1 1					1.0.0.000	- 1				0	2,800,770 0	1
47 Fund Balance	U	U	(54,120)	0	0	0	0	(54,120)	0	0	0	0	0	U	U	(54,120)



# INFORMATION NOTICE

Date: July 7, 2020 Number: WSIN20-04 Expiration Date: 08/07/2022



# PY 20-21 RAPID RESPONSE AND LAYOFF AVERSION FUNDS

Rapid Response and Layoff Aversion fund allocations for each Local Workforce Development Area (Local Area) for the period of July 1, 2020 through June 30, 2021, are being announced with funding detail by Local Area. The allocations include both "formula" Rapid Response funding and Layoff Aversion funding, consistent with the policy detailed in Workforce Services Directive *Rapid Response and Layoff Aversion Activities* (WSD-16-04) (PDF).

This notice is being issued for planning and budgeting purposes only. Once the state receives federal and state authority for these funds, the allocations will be released.

# Use of Rapid Response and Layoff Aversion Funds

These funds can only be used to defray the cost of required and allowable Rapid Response activities in response to layoffs, business closures, and natural disasters. Only expenditures for activities described in 3(51) and 134(a)(2)(A) of the *Workforce Innovation and Opportunity Act* (WIOA) will be reimbursed under the formula Rapid Response grant codes. Other activities not described in these sections must be paid with other funds.

As referenced in Workforce Services Directive *Rapid Response and Layoff Aversion Activities* (WSD 16-04), baseline, layoff-based, and hold-harmless Rapid Response funds will continue to be issued to each Local Area in their master subgrant, as grant codes 540 and 541. These funds must be spent on the wide range of required and/or allowable activities.

Local Areas should continue to report Incumbent Worker Training participant enrollments funded with Rapid Response formula funds, under grant code 2285.

Layoff Aversion funding will be issued to each Local Area in their master subgrant, as grant codes 292 and 293. These funds are to be spent exclusively on Layoff Aversion activities, which includes Incumbent Worker Training.

Participants receiving Additional Assistance services must be enrolled in grant code 241. Funds used for training services when serving Additional Assistance participants qualify as "leveraged resources," which will assist Local Areas in meeting the training expenditure requirement, as

The EDD is an equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities.

described in Workforce Services Directive *WIOA Training Expenditure Requirement* (WSD18-10) (PDF).

If you have any questions regarding this information, contact your Regional Advisor.

/s/ JAIME L. GUTIERREZ, Chief Central Office Workforce Services Division

Attachment is available on the internet:

WIOA Rapid Response and Layoff Aversion by Formula Allocations PY 2020-21 (XLSX)

#### Workforce Innovation and Opportunity Act Rapid Reponse and Layoff Aversion by Formula Allocations Program Year 2020-21

Local Area	Subgrantee Code	Rapid Response Round 1	Rapid Response Round 2	Rapid Response Total	Lavoff Aversion Round 1	Lavoff Aversion Round 2	Lavoff Aversion Total	Grand Total
Alameda County	ALA	\$ 52,428	\$ 234.675	\$ 287,103	\$ 12.445	\$ 55.704	\$ 68.149	\$ 355.252
Anaheim	ANA	\$ 19,204	\$ 85,962	\$ 105,166	\$ 4,558	\$ 20.405		\$ 130,129
Contra Costa	CON	\$ 21,334	\$ 95,492	\$ 116.826	\$ 5.064	\$ 22,667	+	\$ 144,557
Foothill	FET	\$ 50,185	\$ 224,637	\$ 274,822	\$ 11.912	\$ 53,322	•	\$ 340,056
Fresno City/County	FRS	\$ 34,875	\$ 156,108	\$ 190,983	\$ 8.278	\$ 37,055	*	\$ 236,316
Golden Sierra	GSC	\$ 43.664	\$ 195,448	\$ 239.112	\$ 10,365	\$ 46.393	• •••••••	\$ 295,870
Humboldt	HUM	\$ 17.318	\$ 77.516	\$ 94.834	\$ 4.111	\$ 18.400	· · · · · ·	\$ 117.345
Imperial	IMP	\$ 16,548	\$ 74,069	\$ 90.617	\$ 3.928	\$ 17,582	•	\$ 112,127
Kern/Inyo/Mono	KIM	\$ 66.035	\$ 295,581	\$ 361.616	\$ 15.674	\$ 70.162	*	\$ 447.452
Kinas	KNG	\$ 18,473	\$ 82,686	\$ 101.159	\$ 4,385	\$ 19.627	\$ 24.012	\$ 125.171
<u>.</u>	LAI	\$ 155,427	\$ 695,724	\$ 851,151	\$ 36.895	\$ 165,140	•	\$ 1,053,186
Los Angeles City	LAO	\$ 173,294	\$ 775.692	\$ 948.986	\$ 30,893 \$ 41.134	\$ 184,125		\$ 1,053,180
Los Angeles County	LBC				*	÷	·,	
Long Beach				¢ 202,100	\$ 12,665 \$ 4,019	*		\$ 361,545
Madera	MAD		+	\$ 92,725 \$ 107,485	÷	÷		\$ 114,735
Merced		+	•	• 101,400	1.000	T		\$ 132,998
Mother Lode	MLC	\$ 89,552	\$ 400,848 \$ 308.341	\$ 490,400	\$ 21,257	\$ 95,148 \$ 73,190		\$ 606,805
Monterey	MON	\$ 68,885	÷ 000,011	\$ 377,226	\$ 16,351	φ 10,100		\$ 466,767
North Bay	NBY	\$ 55,971	\$ 250,536	\$ 306,507	\$ 13,286	\$ 59,469		\$ 379,262
North Central Counties	NCC	\$ 50,812	\$ 227,442	\$ 278,254	\$ 12,061	\$ 53,988		\$ 344,303
NoRTEC	NOR	\$ 118,537	\$ 530,591	\$ 649,128	\$ 28,137	\$ 125,945		\$ 803,210
NOVA	NOV	\$ 158,694	\$ 710,339	\$ 869,033	\$ 37,669	\$ 168,612		\$ 1,075,314
Oakland	OAK	\$ 22,793	\$ 102,027	\$ 124,820	\$ 5,410	\$ 24,218	1	\$ 154,448
Orange County	ORA	\$ 219,403	\$ 982,083	\$ 1,201,486	\$ 52,079	\$ 233,115	\$ 285,194	\$ 1,486,680
Richmond	RCH	\$ 21,553	\$ 96,474	\$ 118,027	\$ 5,116	\$ 22,900		\$ 146,043
Riverside County	RIV	\$ 69,482	\$ 311,015	\$ 380,497	\$ 16,493	\$ 73,825		\$ 470,815
Sacramento	SAC	\$ 38,927	\$ 174,241	\$ 213,168	\$ 9,240	\$ 41,359		\$ 263,767
Santa Ana	SAN	\$ 38,529	\$ 172,460	\$ 210,989	\$ 9,145	\$ 40,937	\$ 50,082	\$ 261,071
Santa Barbara	SBA	\$ 34,452	\$ 154,210	\$ 188,662	\$ 8,178	\$ 36,604	•	\$ 233,444
San Benito	SBE	\$ 19,339	\$ 86,564	\$ 105,903	\$ 4,590	\$ 20,548	\$ 25,138	\$ 131,041
San Bernardino County	SBO	\$ 65,356	\$ 292,542	\$ 357,898	\$ 15,513	\$ 69,441	\$ 84,954	\$ 442,852
South Bay	SBY	\$ 103,733	\$ 464,328	\$ 568,061	\$ 24,623	\$ 110,216	\$ 134,839	\$ 702,900
Santa Cruz	SCR	\$ 40,972	\$ 183,396	\$ 224,368	\$ 9,725	\$ 43,533	\$ 53,258	\$ 277,626
San Diego	SDC	\$ 69,042	\$ 309,041	\$ 378,083	\$ 16,388	\$ 73,357	\$ 89,745	\$ 467,828
SELACO	SEL	\$ 30,909	\$ 138,355	\$ 169,264	\$ 7,337	\$ 32,841	\$ 40,178	\$ 209,442
San Francisco	SFO	\$ 49,469	\$ 221,432	\$ 270,901	\$ 11,742	\$ 52,561	\$ 64,303	\$ 335,204
San Joaquin	SJC	\$ 53,034	\$ 237,386	\$ 290,420	\$ 12,588	\$ 56,348	\$ 68,936	\$ 359,356
San Jose/Silicon Valley	SJI	\$ 93,554	\$ 418,763	\$ 512,317	\$ 22,207	\$ 99,401	\$ 121,608	\$ 633,925
San Luis Obispo	SLO	\$ 37,427	\$ 167,531	\$ 204,958	\$ 8,884	\$ 39,766	\$ 48,650	\$ 253,608
Solano County	SOL	\$ 23,150	\$ 103,623	\$ 126,773	\$ 5,495	\$ 24,597	\$ 30,092	\$ 156,865
Sonoma County	SON	\$ 51,775	\$ 231,755	\$ 283,530	\$ 12,290	\$ 55,011	\$ 67,301	\$ 350,831
Stanislaus County	STN	\$ 71,998	\$ 322,277	\$ 394,275	\$ 17,090	\$ 76,498	\$ 93,588	\$ 487,863
Tulare County	TUL	\$ 37,840	\$ 169,377	\$ 207,217	\$ 8,982	\$ 40,205	\$ 49,187	\$ 256,404
Verdugo	VER	\$ 72,687	\$ 325,358	\$ 398,045	\$ 17,253	\$ 77,230	\$ 94,483	\$ 492,528
Ventura County	VNP	\$ 37,763	\$ 169,032	\$ 206,795	\$ 8,964	\$ 40,123	\$ 49,087	\$ 255,882
Yolo County	YOL	\$ 16,548	\$ 74,069	\$ 90,617	\$ 3,928	\$ 17,582	\$ 21,510	\$ 112,127
TOTAL		\$ 2,620,888	\$ 11,731,508	\$ 14,352,396	\$ 622,113	\$ 2,784,686	\$ 3,406,799	\$ 17,759,195



**ITEM II.a.- ACTION** 



To:	<b>Oakland Workforce Development Board</b>
From:	OWDB Staff
Date:	June 24, 2020
Re:	Approve FY 2020-2021 OWDB Budget

# **RECOMMENDATION:**

That the Oakland Workforce Development Board (OWDB):

- 1) Accept \$800,000 from the State of California, Office of the Governor, "Go Biz," Equity Acts Grant Funds and authorize staff to develop a procurement and professional services contracts with workforce development service providers for said funds;
- 2) Authorize the carryover of unspent FY 2019-20 funds to contracted service providers in FY 2020-21;
- 3) Approve the proposed budget and funding amounts to service providers for FY 2020-21 budget; and
- 4) Direct staff to finalize the report and forward to the Oakland City Council for approval.

# BACKGROUND

The City of Oakland and the OWDB operate on a fiscal year calendar that runs from July 1 through June 30 of the following year. Federal law requires that the OWDB adopt its own budget, while the Oakland City Charter stipulates that this budget must also be approved by the City Council. Both the City Council and OWDB must adopt a budget on or before June 30. To this end, there are additional points of intersect between these two processes that are worth further examination.

# City of Oakland's Biennial Budget

The City of Oakland operates on a two-year budget cycle; the budget cycle is based upon a fiscal year calendar that runs from July 1 through June 30 of the following year. While the City's budget is adopted for a two-year period, appropriations are divided into two one-year spending plans. Currently, the City is approaching the end of the first year of the two-year cycle. During the second year, the Mayor and City Council conduct a midcycle budget review to address variances in estimated revenues and expenditures, and other changes to the City's financial condition. The city's midcycle budget process incorporates departmental adjustments and/or requests (March-April 2020), then release of a proposal from the City of Oakland Administration (May 2020), and the adoption of the budget by City Council in June 2020.

# OWDB Annual Budget

The OWDB is a mandated policy body appointed by the Mayor and charged with approving the use of federal Workforce Innovation and Opportunity Act (WIOA) funds that are allocated annually to through the State of California Employment Development Department (EDD), as well as other workforce development funds under the city's purview. The OWDB must develop a

budget that is subject to approval by the Chief Elected Official of an area receiving WIOA funds (which in Oakland's case is the Mayor). Additionally, because WIOA does not supersede local governance, the Oakland City Charter mandates that the Oakland City Council must also approve the allocation of WIOA funds. Within the City's budget, the OWDB's funds are received and distributed in various designated accounts, including Fund 2195 (WIOA) Fund 1010 (General Fund), Fund 1030 (Measure HH), Fund 5671 (Oakland Army Base), and Fund 7999 (Miscellaneous/Other).

# **CURRENT SITUATION**

On May 22, 2020, the City released the proposed mid-cycle budget for FY 2020-21 and can be viewed online at <u>https://www.oaklandca.gov/documents/fy-2020-21-propose-midcycle-budget-staff-report-resolution</u>.

Along with other state and local agencies across the country, the City is facing extraordinary budget challenges due to the recent public health emergency related to the coronavirus outbreak. The FY 2020-21 baseline budget shows a significant shortfall in the General Purpose Fund and many other funds. Departments were provided balancing measure targets, by fund to address the budget shortfall.

# Revenues

# WIOA Revenues

The California Employment Development Department (EDD) released its planning budget estimates for the Adult, Dislocated Worker and Youth programs on May 14, 2020 in the amount of \$3,394,761. This is a slight increase of \$62,271, over last year's allocation in the amount of \$3,289,042, for the three funding streams. Currently, EDD has not yet released Rapid Response allocations. For planning purposes, staff is estimating Rapid Response allocations flat to last year.

		FY 2020-	Change (	+\-)
WIOA Program	FY 2019-20	21	\$	%
Adult	1,090,102	1,151,078	60,976	6%
Dislocated Worker	902,747	843,832	(58,915)	-7%
Youth	1,087,625	1,147,835	60,210	6%
Rapid Response (estimate)	208,568	208,568	0	0%

EDD FY 2020-21 planning estimates can be viewed at: https://www.edd.ca.gov/jobs\_and\_training/pubs/wsin19-45.pdf

Additionally, the OWDB recently accepted over 1.3 million from EDD in Covid-19 related emergency assistance and job support.

# City General Fund Revenues

Departments across the City were asked to reduce general fund in mid-cycle to meet balancing measure targets. The Midcycle temporarily reduces unallocated funding for workforce and vocational training (Fund 1010) in the amount of \$150,000. As the funds have not been programmed, there is minimal impact to existing services.

While there was a reduction to unallocated funding, there is one-time general fund support for

- 1. Cypress Mandela in the amount of \$250,000; and
- 2. An increase of \$25,000 to the Day Laborer program for a total grant amount of \$220,000.

# **Other Revenues**

The OWDB has several other revenue sources under its purview, many of which are for specific projects and/or services (such as funds for summer jobs, and Army Base related revenue that directly supports the West Oakland Job Resource Center).

# Cannabis Workforce Grant

On May 15, 2020, the Oakland Workforce Development Board accepted \$350,000 from the Bureau of Cannabis Control (BCC) to support to local cannabis equity programs that are either in operation or in development. In coordination with the Special Activity Permits Division, we will utilize available BCC funds, leveraged with existing workforce development funds to engage Oakland cannabis businesses on employment needs and develop workforce opportunities for equity applicants and licensees. BCC funding will also fund a Cannabis Equity Program Analyst position in the Workforce Development Board.

# State of California "Go Biz" Equity Acts Grant

On June 18, 2020 the City Council approved state funding to facilitate grants and loans to equity operators to support businesses' start-up and ongoing costs, loans to purchase properties that support multiple equity operators, and workforce development programs within the cannabis industry. \$800,000 was awarded directly to workforce programs. Go-Biz funds can assist with advancing workforce development opportunities in the cannabis industry for Oakland residents disproportionately impacted by the war on drugs. The cannabis industry offers a variety of employment options and growth opportunities that need to be further engaged and supported.

In coordination with the Department of Economic and Workforce Development, the Special Activity Permits Division will utilize available Go-Biz funds leveraged with existing workforce development funds to engage Oakland cannabis businesses on employment needs and develop cannabis-specific workforce opportunities for equity applicants and licensees. These cannabis workforce pilot projects can then serve as the basis for additional state grant applications to maintain or expand successful cannabis workforce programs. The OWDB will develop a procurement to identify service providers to deliver workforce activities in the cannabis industry.

# Measure HH and Private Grant Funds

As part of the City Council's adopted FY 2017-2019 biennial budget, the OWDB was granted \$400,00 in one-time funding from Measure HH (sugar-sweetened beverage tax). The allocation for Summer was reduced to \$377,279. To offset this reduction, the OWDB has secured a \$25,000 grant from Bank of America and a \$35,000 grant from Kaiser. Additionally, \$155,607 was awarded from JP Morgan Chase for additional summer job opportunities. Approximately, \$62,721 in carry forward funds will be utilized to support the 2020 program.

# West Oakland Job Resource Center (WOJRC)

The City Council authorized the use of Army Base billboard revenue to support the WOJRC and the budget appropriates \$346,347 to support the ongoing operations of the center. This is down \$8,990 from last year. The WOJRC supports job creation, hiring targets and workforce

development polices of the City of Oakland Local Hire Ordinance and assists Oakland Army Base employers in fulfilling their local hiring goals.

# Estimated Funds Remaining from FY 2019-2020

At this time, staff is recommending any FY 2019-20 contracted funds not fully spent by service providers by June 30, 2020 be authorized to carry over into FY 2020-21 to provide greater flexibility and responsiveness to meet emerging and rapidly changing needs and circumstances due to Covid-19 and related impacts. Staff will return to the OWDB with a report of any additional carryover funds as soon as these amounts are known, most likely in the Fall.

# **Expenditures**

The FY 2020-2021 workforce development budget, attachment IIa.1. reflects the revenues and expenditures outlined above. With a net two percent WIOA increase, staff is recommending that service provider funding recommendations remain flat to last year with an adjustment to training allocations to ensure that the City meet the training expenditure requirements.

The FY 2020-21 OWDB budget and contract recommendations will be forwarded for consideration by the Community and Economic Development Committee (CED) of the Oakland City Council.

AGENCY	Fund Category	<b>Total Approved:</b>			
Adult Serv	ice Provider Contracts				
Cypress Mandela	General Fund	\$250,000			
General Fund Grant	<b>Cypress Mandela Total</b>	\$250,000			
	Program Operation	18			
	Adult	\$237,047			
	Dislocated Worker	\$209,948			
	Emergency Addt'l Assistance	\$103,000			
	National DW Grant	\$150,170			
	Program Operation Subtotal	\$700,165			
Lao Family Community Development	Direct Client Suppo	rt			
America's Job Center of CA (AJCC)	Adult Training	\$130,666			
Career Services Provider	DW Training	\$78,931			
East Oakland	National DW Training	\$72,000			
	Adult Support Services	\$20,000			
	DW Support Services	\$18,000			
	National DW Support Svs	\$7,167			
	Covid Impacted Support Svs	\$42,000			
_	Direct Client Support Subtotal	\$368,764			
	Lao AJCC East Total	\$1,068,929			
	Program Operations				
	Adult	\$188,047			
	Dislocated Worker	\$166,948			
<b>Oakland Private Industry Council</b>	Emergency Addt'l Assistance	\$103,000			
America's Job Center of CA (AJCC)	National DW Grant	\$150,170			
Comprehensive Career Services Provider	Program Operation Subtotal	\$608,165			
West Oakland	Direct Client Suppo	rt			
	Adult Training	\$102,538			
	DW Training	\$39,214			
	National DW Training	\$72,000			

The FY 2020-21 service provider recommended allocations include the following:

	Adult Support Services	\$16,000
	DW Support Services	\$14,000
	National DW Support	\$7,167
	Covid Impacted Support Svs	\$42,000
	Direct Client Support Subtotal	\$292,919
	* *	
	OPIC AJCC West Total	\$901,084
Oaldand Drivets Industry Council	Program Operation	
Oakland Private Industry Council	Adult Dislocated Worker	\$31,797 \$28,198
One-Stop Operator		
	OPIC Comp/Operator Total Program Operation	\$59,995
	Adult	\$139,048
	Dislocated Worker	\$123,948
		\$125,948 \$108,000
	Emergency Addt'l Assistance National DW Grant	
		\$150,170
	Program Operation Subtotal	\$521,166
The Unity Council	Direct Client Suppo	
America's Job Center of CA (AJCC)	Adult Training	\$77,537 \$50,621
Career Services Provider	DW Training	\$50,621 \$45,000
Fruitvale - Central Oakland	Emergency Addt'l Assist Trng	\$45,000
	National DW Training	\$72,000
	Adult Support Services	\$12,000
	DW Support Services	\$10,000 \$7,167
	National DW Support	
	Covid Impacted Support Svs	\$42,000
	Direct Client Support Subtotal	\$316,325
	UC AJCC Central Total	<b>\$837,491</b>
Day Labor Center (DLC)	General Fund DLC Total	\$220,000
West Oakland Jak Desamus Contan	Billboard	\$220,000 \$246,647
West Oakland Job Resource Center	WOJRC Total	\$346,647
(WOJRC)		\$346,647
	Services Contracts	
Civicorps	Youth	\$154,243
Youth Services Provider	<b>Civicorps Youth Total</b>	\$154,243
West Oakland Lao Family Community Development	Youth	\$276,648
Youth Services Provider		
East Oakland	Lao Youth Total	\$276,648
The Unity Council Youth Services Provider	Youth	\$262,541
Fruitvale - Central Oakland	UC Youth Total	\$262,541
Youth Employment Partnership	Youth	\$184,174
Youth Services Provider	YEP Youth Total	\$184,174
Fruitvale - Central Oakland	nal Services Contracts	
r roiessio	Program Operation	16
	Adult	\$5,733
	Dislocated Worker	\$5,733
Oakland Private Industry Council		
Eastbay WORKS (EBW)	Rapid Response	\$5,733
	Youth	\$5,733
	OPIC EBW Total	\$22,932
	<b>Total Service Provider Allocation</b>	\$4,584,684

# Attachment II.a.1

# FY 2020-2021 OWDB Budget

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Final functional functinal functinal functional functional functional functional functi	3	Adult	Worker	Response	Youth	Impacted	Assist	Grant	WIOA Subtotal	General Fund	₹		Workforce	Go Biz		Services	Donations	Subtotal	<b>GRAND TOTAL</b>
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DEM         13,000         12,000         5,000         65,000         65,000         65,000         65,000         64,429         0         145,220         150,000         0         164,462           TOTAL EXPENDITIONS         190,665         98,291         202,835         264,496         0         43,000         111,989         911,276         484,209         0         145,220         150,000         0         0         164,462           TOTAL EXPENDITIONS         1,151,078         83,832         285,568         1,127,800         484,209         0         145,720         150,000         200,000         364,462           TOTAL EXPENDITIONS         0,151,078         83,832         285,568         1,147,835         126,000         467,903         377,279         350,000         800,000         364,462           Fund Balance         0	Progran	122,636	30,826	202,835	198,994		43,000	76,989	675,280	343,817		145,220	150,000			164,462		803,499	1,478,779
City Operations Subtrated 190,665 98,231 202,835 264,495 0 43,000 111,999 911,275 444,200 0 145,220 150,000 0 0 164,462 TOTAL EVENDITINES 1,151,078 843,832 208,568 1,147,835 126,000 402,000 800,000 4,679,313 954,209 377,279 491,867 350,000 800,000 364,462 Fund Balance 10 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	O&M	13,000	12,000		5,000			35,000	65,000									0	65,000
TOTAL EXPENDITURES 1,151,078 843,832 208,568 1,147,835 126,000 402,000 800,000 4,679,313 954,209 377,279 491,867 356,000 800,000 200,000 364,462 Fund Balance 0 0 0 0 0 0 0 0 0 0 0 0	City Operations Subtotal	190,665	98,291	202,835	264,496	0	43,000	111,989	911,276	484,209	0	145,220	150,000	0	0	164,462	0	943,891	1,855,167
Fund Balance 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	TOTAL EXPENDITURES	1,151,078	843,832	208,568	1,147,835	126,000	402,000	800,000	4,679,313	954,209	377,279	491,867	350,000	800,000	200,000	364,462	272,721	3,810,538	8,489,851
		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

Oakland Workforce Development Board 2020 Meeting Calendar 1 Frank Ogawa Plaza, Hearing Room 4 – 8:30am-11:00am		
Thursday - February 6, 2020	Regular Meeting	
Friday - March 20, 2020	Executive Committee Meeting	
Thursday - May 7, 2020	Regular Meeting	
Friday - June 19, 2020	Executive Committee Meeting	
Thursday - August 6, 2020	Regular Meeting	
Friday - September 18, 2020	Executive Committee Meeting	
Thursday - November 5, 2020	Regular Meeting	
Friday - December 18, 2020	Executive Committee Meeting	

# Dates and time subject to change