



# Agenda

- 1. Introduction
- 2. Lime
- 3. History of Adaptive Vehicles
- 4. Lime Able
- 5. Lime Access







#### WHO IS LIME?

Lime is the world's largest shared electric vehicle company.



# Lime Around the World

>230
Cities

> 5

Continents

>300M

Trips

>26,000+

Tons of CO2 avoided



#### **OUR MISSION**

Build a future where transportation is shared, affordable and carbon-free.



# **Milestones**

### Serving Oakland Since 2017

2.7M

Miles

Traveled

647,800

Car trips replaced

46%

Commuter timeTrips

26,100

Gallons of gas saved





# Our Core Principles

01 Safety



02 Sustainability



03 Community



04 Innovation





# History of Adaptives

 Lime was first company in world to provide adaptive scooters in Oakland.

### Equity Pricing

 \$32 for a daylong rental, with a fifty percent discount for registered low-income users





# Mayor Libby Schaff

"I helped found Oakland's first-ever Department of Transportation because our community deserves dedicated leadership and innovation making our city safer and easier to travel -- for every single Oaklander. Tens of thousands of Oaklanders manage disabilities every day. This program is an exciting step forward in our work to better serve them, expanding access to new shared mobility options.

### Lime Able



(L-R) Seated, two-wheeled Lime electric scooter; Three-wheeled upright hand cycle; Standing, three-wheeled electric scooter





(L-R) Seated, three-wheeled electric scooter; Compact balance stability tricycle; Dual seated pedal powered, three-wheeler

#### **Rental Cost**

- Rentals at launch were available at a cost of \$32 per day. As a result of our outreach, we learned that affordable rates are increasingly important to the community, and high rental rates are often a barrier to usage.
- Therefore, Lime now offers our adaptive vehicles free of charge. We require a \$5 refundable deposit.



### LIME ABLE

www.li.me/en-us/adaptive-vehicles/





#### Easy to reserve

Riders can reserve an adaptive vehicle and we will deliver it to them directly to the location of their choosing



#### Yours for 24 hours

The vehicle is available for the rider's exclusive use for a **24 hour period** 



#### Convenient

The Lime team will contact you and schedule a delivery of the vehicle at your desired location



#### Easy usernames

Email address submitted via the reservation form **must be the same** as the email used in the Lime app





#### Reserve ahead

Riders have the ability to reserve a vehicle up to **seven days in advance** 



#### **Next day requests**

The reservation request must be submitted at least 24 hours in advance of your desired delivery time



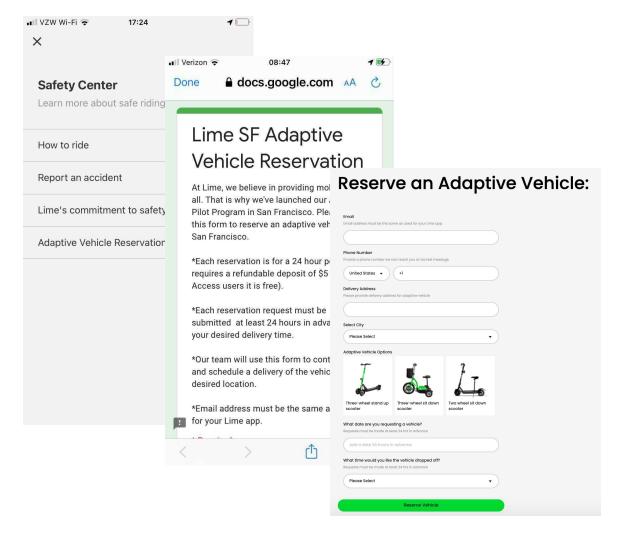
#### Platform agnostic

Reservations are accepted online and through the Lime app



#### **Reservation Process**

- Riders can reserve an adaptive vehicle and we will deliver it to them directly to the location of their choosing.
- Vehicles are available for their exclusive use for a 24-hour period.
- Riders have the ability to reserve a scooter up to seven days in advance.
- The program accepts reservations seven days a week, 24 hours a day (request must be made 24 hours before desired delivery time).
- Reservations are now accepted online at our landing page <a href="https://www.li.me/en-us/adaptive-vehicles/">https://www.li.me/en-us/adaptive-vehicles/</a> as well as through the Lime app.





#### **Improving Accessibility on Lime's Platforms**

WCAG 2.0 Level AA compliance (website) and Section 508 Assessment (app)

Our app tmeets Section 508 of the Rehabilitation Act of 1973 requirements.





# Seated, 2-Wheel Adaptive Scooter

Option that addresses mobility challenges:

- Difficulty standing on e-scooters for extended distances.
- Need for greater balance support through the addition of a seat.



# Standing, 3-Wheel Adaptive Scooter

Lime acquired JUMP's assets in May 2020. New device address additional mobility challenges:

- Third wheel assists with balance issues.
- A basket was added for provide storage area for personal belongings



# Seated, 3-Wheel Adaptive Scooter

New device options address mobility challenges

- Difficulty standing on e-scooters for extended distances.
- Assists with balance issues.
- Storage capability that allows users to carry vital medical equipment or mobility devices, like a cane, braces, or oxygen equipment.



# Lime Access

Lime Access provides 5 free rides per day to individuals receiving local state of federal public benefits program, and access for people w/o smartphones or credit cards.

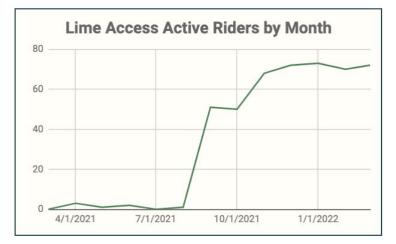


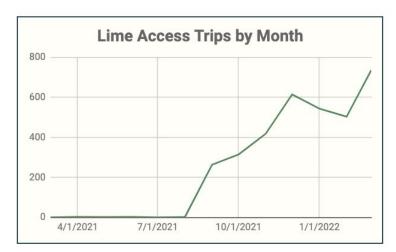
### Lime Access - Annual Report

#### **Oakland**

By City: Riders, Trips, Signups				
CUMULATIVE:		Total Active Riders	Total Trips	Total Accounts
Oakland		848	22,429	227
MONTHLY:	-	Total Active Riders	Total Trips	Total Accounts
Oakland +	3/1/2022 -	72	735	17

choose city + month here -->





\*do not add monthly stats together to create cumulative stats, this will include duplicates and be inaccurate. contact @emily.gibbs@li.me if you have questions

1

# **Lime Access**

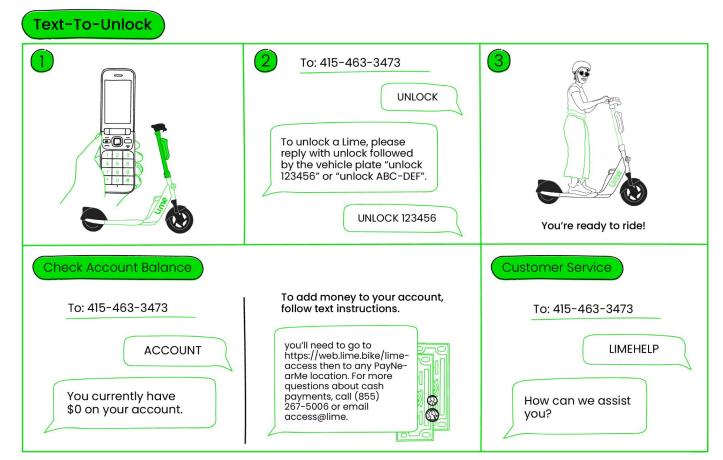
\$109,340 FREE Rides

21,868 Trips

816 Riders

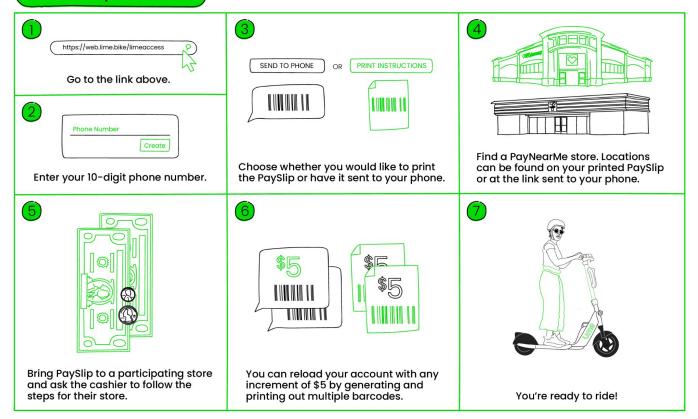


### Equity Based Payment Option #1 - Text to Unlock



### Equity Based Payment Option #2 - Cash Payment

#### How To Pay With Cash





Bivett Brackett
Sr. Manager
Government
Relations
bivett.brackett@li.me

Evan Muchmore perations Manager Evan.Muchmore@li.me

