



MEMORANDUM

TO: Honorable Mayor & City Council

FROM: Adam Benson
Director of Finance

SUBJECT: FY 2020-21 Midcycle Budget
Development Questions/Responses #2

DATE: June 2, 2020

PURPOSE

The purpose of this memorandum is to transmit to the full City Council and public, responses to questions raised by City Councilmembers related to the Fiscal Year (FY) 2020-21 Proposed Midcycle Budget. To the extent additional information becomes available on any of the responses below, updates will be provided.

QUESTIONS AND RESPONSES

- 1) Please provide a list of unrepresented/management positions in the City of Oakland, including: a) position name b) cost of the position as of May 2019 c) cost of the position currently d) proposed change, if any, in the proposed budget revise (whether it is proposed to be added, eliminated, frozen, increased, decreased) [Kaplan]**

Attached is a list of unrepresented positions by FTE, fully burdened cost, and proposed budget status (frozen/not frozen).

- 2) Please provide a list of not-yet-encumbered, previously funded contracts and projects. [Kaplan]**

See attached active contracts that have been executed but for which no payments have yet been made. Please note that these contracts may be supported by a variety of funding sources, including grant or bond funds, so it is not possible to estimate the potential savings from terminating a contract based on this data alone. In addition, it is possible that work has commenced on a given contract, but no invoices have yet been paid. A full reconciliation of contracts and projects will not be possible until the close of the fiscal year.

- 3) What is the status of wildfire prevention funding plans? What is the cost to restore the WPAD, and how much money would it bring in? What is the timeline for that? [Kaplan]**

What is the status of wildfire prevention funding plans?

The Oakland Vegetation Management Plan (OVMP or Plan) is a 10-year Plan for vegetation management activities to be overseen by OFD on City-owned parcels and along public right of ways within the very high fire hazard severity zone. When the Plan was first launched in January 2017, elected officials and members of the public had expressed a desire to see the Plan and its required environmental impact report (EIR) completed before seeking funding for a new Wildfire Prevention Assessment District (WPAD)

which sunset in 2015. A Draft EIR should be completed in late Summer/Early Fall. The OVMP and EIR should be approved Winter 2020/2021.

There is no legal requirement that the OVMP be completed prior to the City pursuing a new assessment. The City Council and Administration could decide to pursue a new assessment absent the OVMP and EIR. If City leadership chooses to pursue a Proposition ("Prop") 218 Benefit Assessment, the City could do that at any time because those assessments do not have to be tied or timed to a general election, so it could happen at any time the City Council deems appropriate. The question that City leadership would have to consider is whether it would be beneficial to do a Prop 218 Benefit Assessment with or without the OVMP and EIR.

What is the cost to restore the WPAD, and how much money would it bring in?

The costs to restore the WPAD would be the same as any Prop 218 Benefit Assessment process, which would involve a mail-in ballot that requires a majority of ballots cast by property owners (not voters). The City may also incur costs associated with polling for the assessment to determine voter price sensitivity. As of this date, those costs have not been determined. Once those cost estimates for pre-ballot polling, and costs associated with carrying out the Prop 218 process are determined, funds could be appropriated during the FY 2020-21 Mid-Cycle Budget process. As to how much revenue the assessment would bring in, that would depend upon the price set by the assessment. For reference, the former WPAD averaged roughly \$1.6 million per year in revenue from FY 2005-06 to FY 2012-13.

What is the timeline for that?

The timeline for restoring the WPAD is either to pursue a Prop 218 Benefit Assessment after the OVMP is adopted, in which case a Prop 218 ballot measure could be completed in 2021. Otherwise, a Prop 218 Benefit Assessment could be conducted in 2020. Again, the OVMP is not a legal requirement; however, the community and City leadership may find that there is a higher likelihood of passage of an assessment with a Plan in place.

4) Please provide option for scooter fees in MFS to revise it to do the following: a) change scooter fee from one based on geography of destination, to one based on all trips originating in Oakland, and clarify that fee applies regardless of time or date b) provide fee waiver for trips that are free/donated c) provide fee waiver for trips within the low-income discount membership programs d) provide that the fee applies to similar trips by bike, scooter, moped [Kaplan]

Attached is a memo from the Department of Transportation. Also, the City Attorney has provided preliminary input below.

- If this is a proposal to change the scooter parking fee to a scooter use fee and charge the fee based on where the scooter originates instead of where it is parked (regardless of whether it starts or ends in a meter zone) this is a new fee and the City would need to provide the justification for the revised fee by showing 1) that the amount of the proposed fee is not more than necessary to cover the reasonable costs of the government program or activity; and 2) the cost allocated to the fee payor represents a fair and reasonable relationship (is proportionate) to the fee payor's burden on, or benefit received from, the government program or activity.
- Fee waivers for trips that are free/donated. The cost allocated to the fee payor must represent a fair and reasonable relationship to the fee payor's burden on or benefit received from the City program. Therefore, while City may waive certain fees, the fee payors cannot be required to pay an increased or excessive fee to "subsidize" the non-fee payors.
- Fee waivers for low income discount program - see above.
- Fees for bikes and mopeds. The City does not have a regulatory permit program for bikes or mopeds. To impose a permit fee, the City would need to develop a permit program and justify the fees accordingly by demonstrating that 1) the amount of the proposed fee or fee increase is not more than necessary to cover the reasonable costs of the government program or activity; and 2)

the cost allocated to the fee payor represents a fair and reasonable relationship (is proportionate) to the fee payor's burden on, or benefit received from, the government program or activity.

5) In MFS: please provide option for the proposed revised increased survey fee, that the higher rate only applies if the response is provided within 60 days [Kaplan]

The City Attorney needs more information to address the legality of this proposal and would need to discuss with the relevant City department.

6) What would be the time savings, and cost savings, of converting one planned new recruit police academy to a lateral academy? [Kaplan]

Lateral Police Academies last 10 weeks while Basic Academies for new recruits last 6 months. The challenge OPD faces with lateral police academies is filling lateral positions. The current new recruit police academies are each budgeted for 45 Police Officer Trainees (POTs). Due to the reduced pool of applicants, lateral academies are budgeted at 15 Officers each. A lateral academy will result in a cost savings of approximately \$2.5M but will also have a smaller graduating class and may not be practical if an insufficient pool of lateral applicants apply.

7) What is the status of the Illegal dumping reporting rewards program? How many cases have been reported? How many have been acted upon? How many people have received the rewards? How much has been recovered? Who manages the program? What would be needed to alter the program to one in which the person reporting is paid \$50 upon submittal of sufficient information to identify the dumper, rather than paid a speculative amount upon completion of the case? What would be needed to more consistently pursue financial penalties from those reported to engage in illegal dumping? [Kaplan]

Since its reintroduction on February 25, 2019, the Illegal Dumping Rewards Program has not been actively promoted by KOCB's Environmental Enforcement Program (EEP). In fact, there have been no known cases of Oakland residents utilizing the Rewards Program since February 25, 2019. Furthermore, no known cases were referred to the Environmental Enforcement Officers (EEO) nor the City Attorney's Office through the Rewards Program; no reward money was awarded.

As the current Rewards Program yielded minimal results over the years, the EEP aims to re-imagine the Rewards Program to one that will produce solid cases for successful prosecution. To do that, OPW must first complete a "soft rollout" of its new citation process, which is slated for launch June 8, 2020. Over the next three to six-months, the EEOs will provide vital feedback on how active enforcement impacts the nature (volume/type/conditions) of illegal dumping throughout the City. From this data, OPW staff will ascertain what type(s) of illegal dumping will benefit most from a rewards program where constituents actively support the enforcement efforts.

Based on informal field reporting, OPW staff seeks to explore designing a reward program around incentivizing Oaklanders to 1) install affordable doorbell security camera systems (e.g. Ring) to capture footage of illegal dumpers, and 2) leverage upfront reward money [\$100] for Oaklanders to testify to the authenticity of the video footage. The viability of this model will need to be further vetted in collaboration with the City Attorney's Office due to privacy issues surrounding surveillance camera use.

Other rewards program ideas will be put forth based on field data from the EEOs. That said, it is worth highlighting that any notable uptick in the successful prosecution and conviction of dumpers will be predicated on the City's ability to overcome the various legal hurdles it faces with regards to what is deemed "acceptable" or "sound" evidence in illegal dumping cases.

8) What is the status of implementing the effort for gun tracing and crackdown on illegal gun dealing which was included in prior Council budget? Have the positions been filled? In your proposed cuts to civilian staff within OPD, which specific functions are you proposing would be cut? [Kaplan]

The Crime Lab currently has 2 filled Criminalist positions that perform firearms examination, function testing, identification, and IBIS entry. There is also a Police Services Technician (PST) who enters information into IBIS. OPD is also in the process of filling 2 additional criminalist positions to assist with testing and identification in IBIS.

Ceasefire has a dedicated team comprised of a Sergeant, Officers and Crime Analyst who work closely with ATF on gun crimes. The team is responsible for tracking firearms related arrests, analyzing shootings daily to investigate crime/gang trends, managing the citywide master shooting log to track all Oakland shootings, and analyzing IBIS/BIBIN reports from the Crime Lab and ATF Crime Gun Intelligence Center.

The Department is actively seeking to fill 2 vacant Crime Analyst positions. This process has been delayed due to the COVID-19 pandemic, but the department is preparing to set up remote interviews to fill these gun tracing positions that were included in the prior Council budget.

In the proposed freezing of civilian positions within OPD, there have not been any specific functions that would be cut. The Department would continue to offer the same services but due to limited staffing some functions, many administrative support functions will continue to be backlogged and abandoned vehicle towing, evidence collection, crime scene processing and other patrol support services may be delayed.

9) What is the status of implementing the previously Council-authorized direction to acquire hotels to enable the homeless to shelter in place? Plan and timeline for next steps? [Kaplan]

Immediately after the Council resolution, the Mayor's Office and relevant departments in the City Administration joined forces on a hotel acquisitions team. Following the Council's directive on seeking FEMA Reimbursement, staff limited their search to those properties that were known to be interested in at least leasing their buildings for COVID isolation use, as per their prior response to the County's Project Roomkey RFP. Staff also started partnering with the County in the bidding process to avoid increased prices due to competing bids.

After several weeks of negotiations and communication, staff found it most efficient and expeditious to do the following:

- Support the County as it uses its CARES Act resources to acquire 2 properties in Oakland for homeless COVID isolation use – Motel 6 on Edes Avenue and Hult Lodge on Harrison Street. The County received a direct Coronavirus Relief Fund allocation and thus had more resources at its disposal to finance the nearly \$50M in sales prices that these two buildings demanded.
 - In the future, after the crisis, the County and City intend to partner on converting these properties to homeless-serving programs and/or homeless housing units, depending on budget and need.
- Set aside \$1M in COVID-19 ESG funding to support exits to permanent housing, while the County funds isolation expenses and seeks reimbursement from FEMA.

Moving forward—staff is tracking the State budget proposal to add an additional \$600M in State CARES Act money for the acquisition of hotels and other homeless-serving properties. The real estate team is already researching other hotels/motels in Oakland and has begun contacting the owners to gauge their interest and asking prices. Staff is advocating that the money be allowable for not just capital acquisitions, but also for prepaid services/rental costs—otherwise, given the State and local budget deficits, we have serious concerns about the ability to finance the operations of these buildings into the future.

Staff is also exploring the purchase of a 20-40 room hotel to permanently house the new Family Matters family shelter program, temporarily opening in Emeryville in June. Measure Q and KK resources might be sources to support the acquisition and ongoing operations of the shelter; operations through FY21 are funded through HHAP.

10) What is the status and plan for implementing dedicated personnel for major parks? [Kaplan]

Oakland Public Works (OPW) has begun recruitment for gardening staff so that we will have lists available in the new fiscal year and can hire for these new positions as close to the budgeted start date as possible. Staff will be deployed to perform landscape maintenance in an equitable manner. Dedicated gardening staff will provide a steady presence at community parks which will continually improve the overall appearance and condition. In addition to the dedicated staff, when necessary, (i.e. for special projects/events) additional park maintenance staff will be available to assist. Weekend service will be expanded to parks that have a high volume of use.

11) Please provide an option to include capacity for design and implementation of renovations to key libraries, especially in communities of concern, to provide clean air and cooling, health protection, and other modifications that may be needed for COVID-19 response & as cooling centers. [Kaplan]

Facility Modifications for Social Distancing- Citywide

OPW is in the process of retaining a dedicated project manager and is currently conducting walkthroughs with contract vendors to develop costing estimates to provide facility assessments, make recommendations and perform modifications required to comply with social distancing best practices. Actual costs will be dependent on facility layout and requirements, but the anticipated costs are estimated to be in the \$4-6 million range citywide, which would include all Library facilities. We expect to have the capability to identify facility specific costing data once the vendors are contracted. A funding source has yet to be identified for these activities.

Design and Implementation of Clean Air and Cooling Improvements at Key Libraries in Communities of Concern

After consulting with Library and Facilities staff, OPW anticipates \$4-5M is required to perform assessments, development of Mechanical System Performance Standards, and specifications for deployment of high-efficiency air filtration, ventilation and cooling systems, and start retrofits of this technology at key Library locations in communities of concern. The work will be performed by a team consisting of on-call consultants, on-call Contractors and City staff. Once developed, the performance standards and specifications will reduce future project costs and accelerate deployment at other critical public sheltering/gathering facilities such as Community Centers and indoor recreation facilities. Additional benefits to upgrading to high-efficiency systems include a decrease in the City's life cycle operating costs and reduced environmental impacts (as we anticipate that the new systems will use electricity vs gas). A funding source has yet to be identified for these activities.

12) Please provide costing and options for supporting our local small businesses and non-profits, including with a) loan guarantees b) fee waivers c) technical support d) Wi-Fi and/or fiber-optic cable usage where possible [Kaplan]

Finance staff does not have the information necessary to cost this request. Generally, staff is only able to analyze the costs of existing programs or fully developed program proposals. The costs of any of the above items would depend heavily on programmatic design decisions and parameters that are not currently known. At Council direction, staff can further explore this type of program, but it will take significant time to assess the need, analyze options, conduct outreach, and identify funding mechanisms.

13) Please provide status and options for expedited methods to allow restaurants/cafes and potentially other uses, to be able to use portions of the streetscape for more distanced functioning for public health [Kaplan]

The City Administrator's Office is coordinating an interdepartmental team to support all public facing businesses to operate under current and future Shelter in Place Orders, through physical distancing on City sidewalks, parking lanes, and traffic lanes. The hope is to distribute a survey next week to businesses to gather feedback on this project, and then present a legislative proposal to our City Council in the coming weeks to authorize this program during the COVID-19 emergency.

14) Council has provided funding for a pilot program to explore using a mental health response as an alternative to police for mental health situations. Would like to clarify this was intended for local non-profit to engage this initial effort and start it. [Kaplan]

Staff is aware that the nonprofit, Urban Strategies, is leading this work and staff is working on executing and completing a contract.

15) Please provide a breakdown of total annual gross receipts tax revenue by category of gross receipts of a) under \$100,000 b) \$100,001 - \$1,000,000 c) \$1,000,001 - \$5,000,000 d) \$5,000,001 - \$10,000,000 e) \$10,000,001 - \$20,000,000 f) above \$20,000,000. [Kaplan]


See attached 2019 Gross Receipts Tax Revenue Tables. The attached table does not include revenue from penalties and interest.

16) HSD - Of the \$47M budget for homelessness and the Measures Q & W allocations, what is ongoing versus new programming? For new programming, what are the specific goals/outcomes? For potential county, state, federal funds, what programming is being contemplated? [Bas]

Attached is a table that isolates the programs funded under HEAP/HHAP (state), new COVID-19 response funds (federal), and Measures Q and W for FY 2020-21. It also shows approved expenditures for FY 2021-22 and strategies that in the next two-year budget will have to be funded or discontinued based on availability of resources. Under Measure Q, the following new, continued, or augmented programs are proposed and total \$6,646,390.

For questions, please contact Lisa Agustin, Budget Administrator, at (510) 238-2989.

Respectfully submitted,



ADAM BENSON
Director of Finance

QUESTION 1 - ATTACHMENT
 FY 2020-21 Unrepresented Positions

Dept	Job	Proposed Frozen Y/N	FTE	Fully Burdened Cost
DP010 - Mayor	Special Assistant to the Mayor III.EM250	N	5.00	1,853,755
DP020 - City Administrator	Assistant City Administrator.EM128	N	2.00	850,578
DP020 - City Administrator	City Administrator.ET108	N	1.00	582,179
DP020 - City Administrator	Deputy City Administrator.EM138	N	1.00	381,837
DP020 - City Administrator	Deputy City Administrator.EM138	Y	1.00	386,039
DP020 - City Administrator	Director of Animal Services.EM234	N	1.00	393,751
DP020 - City Administrator	Director of Contracts & Purchasing.EM239	N	2.00	734,781
DP020 - City Administrator	Equal Emp Opportunities Officer.EM258	N	1.00	265,609
DP030 - City Clerk	Cable TV Stage Manager, PT.AP439	N	0.50	46,016
DP030 - City Clerk	City Clerk.EM126	N	1.00	374,953
DP040 - City Attorney	City Attorney, Assistant.EM124	N	2.00	832,454
DP040 - City Attorney	Special Counsel Labor & Employ.MA161	N	1.00	373,581
DP050 - Human Resources Management Department	Asst Human Resources Director.EM267	N	1.00	329,514
DP050 - Human Resources Management Department	Claims & Risk Manager.EM209	N	1.00	282,032
DP050 - Human Resources Management Department	Director of Human Resources Mgmt.EM151	N	1.00	395,584
DP050 - Human Resources Management Department	Employee Relations Analyst Prin.MA156	N	3.00	675,695
DP050 - Human Resources Management Department	Human Resources Manager.EM186	N	1.00	292,724
DP080 - Finance Department	Budget & Mgmt Analyst, Principal.MA163	N	1.00	265,496
DP080 - Finance Department	Budget Administrator.EM172	N	1.00	336,896
DP080 - Finance Department	Controller.MA113	N	1.00	392,927
DP080 - Finance Department	Director of Finance.EM103	N	1.00	458,088
DP080 - Finance Department	Manager, Finance.EM268	N	1.00	311,669
DP080 - Finance Department	Revenue & Tax Administrator.EM204	N	1.00	367,402
DP080 - Finance Department	Treasury Administrator.EM206	N	1.00	350,103
DP1000 - Police Department	Police Cadet, PT.PS161	N	9.00	328,982
DP1000 - Police Department	Student Trainee, PT.SS195	N	0.50	24,785
DP200 - Fire Department	Fire Fighter Paramedic Trainee.PS199	N	8.00	148,191
DP200 - Fire Department	Fire Fighter Trainee.PS132	N	22.00	339,715
DP200 - Fire Department	Management Intern, PT.MA133	N	1.43	110,591
DP300 - Oakland Public Works Department	Director of Public Works.EM108	N	1.00	493,859
DP300 - Oakland Public Works Department	Engineering Intern, PT.SS119	N	2.00	170,845
DP300 - Oakland Public Works Department	Student Trainee, PT.SS195	N	3.55	275,092
DP350 - Department of Transportation	Director of Transportation.EM264	N	1.00	453,503
DP350 - Department of Transportation	Engineering Intern, PT.SS119	N	2.00	198,468
DP350 - Department of Transportation	Student Trainee, PT.SS195	N	6.00	603,597
DP460 - Information Technology Department	Director of Info Technology.EM238	N	1.00	395,586
DP5000 - Oakland Parks and Recreation Department	Director of Parks & Recreation.EM158	N	1.00	384,241
DP5000 - Oakland Parks and Recreation Department	Student Trainee, PT.SS195	N	1.48	62,521
DP610 - Oakland Public Library Department	Director of Library Services.EM155	N	1.00	339,199
DP610 - Oakland Public Library Department	Program Analyst I, PT.AP361	N	0.50	42,819
DP640 - Race and Equity Department	Director of Race and Equity.EM263	N	1.00	311,063
DP650 - Public Ethics Commission	Exec Dir, Public Ethics Comm.EM261	N	1.00	293,957
DP660 - Police Commission	Executive Director CPRA.EM229	N	2.00	597,406
DP700 - Department of Violence Prevention	Chief of Violence Prevention.EM266	N	1.00	400,367
DP750 - Human Services Department	Director of Human Services.EM153	N	1.00	411,761
DP750 - Human Services Department	Outreach Worker, PT.PP130	N	1.06	57,500
DP750 - Human Services Department	Senior Aide, PT.PP142	N	10.90	364,784
DP750 - Human Services Department	Student Trainee, PT.SS195	N	0.81	36,503
DP840 - Planning and Building Department	Assistant Director, Plan & Bldg.EM269	N	1.00	390,780
DP840 - Planning and Building Department	Director of Planning & Building.EM220	N	1.00	429,720
DP840 - Planning and Building Department	Management Intern, PT.MA133	N	1.00	79,814
DP840 - Planning and Building Department	Management Intern, PT.MA133	Y	1.50	119,723
DP840 - Planning and Building Department	Student Trainee, PT.SS195	Y	0.50	28,776
DP850 - Economic and Workforce Development Department	Director of Econ & Workfrce Dev.EM230	N	1.00	438,311
DP850 - Economic and Workforce Development Department	Student Trainee, PT.SS195	Y	0.50	33,681
DP890 - Housing and Community Development Department	Director of Housing & Comm Dev.EM154	N	1.00	444,499
DP890 - Housing and Community Development Department	Student Trainee, PT.SS195	N	0.50	29,877
Grand Total			120.73	20,374,179

QUESTION 2 - ATTACHMENT

Number	Supplier	Description	Effective Date	Expires On	Amount Agreed	Amount	Closure Status	Department
2020011312	TRANE US INC	COOPP, CITYWIDE CONTRACT FOR HVAC UNITS & PARTS, OMINA PARTNERS - Harford County Public Schools, MD, MASTER CONTRACT 15-JLP-023	1-Oct-18	30-Sep-22	100,000.00	0	Open	Citywide
2020013229	ENOVITY	RESOC:RESO 87990 CMS, 87184 CMS, OPW CONTRACT SERVICES, BUILDING CONSTRUCTION SERVICES, NEW (RFQ 1000927B CITY OF OAKLAND ENERGY EFFICIENCY PROJECTS USING PG&E ON-BILL FINANCING) 909.00,	5-Nov-18	30-Sep-20	592,076.00	0	Open	Public Works
2020003056	AGS INC CONSULTING SERVICES	RESOS: RESO 87619, PWA - FISCAL, MANAGEMENT SERVICES (ON-CALL CONSTRUCTION MANAGEMENT	1-Mar-19	1-Mar-22	750,000.00	0	Open	Public Works
2020000263	GEOSYNTEC CONSULTANTS	RESOS: RESO 87575 C.M.S., PUBLIC WORKS CONSTRUCTION, PWA - FISCAL, ENGINEERING SERVICES, PROFESSIONAL (ON-CALL LIST TO PROVIDE VARIOUS HYDROLOGY AND STORMWATER ENGINEERING	1-May-19	30-Apr-24	750,000.00	0	Open	Public Works
2020005280	KITTELSON AND ASSOCIATES INC	RESOS: RESO 87591 C.M.S., DOT, Dalziel Bldg 4th Fl, PUBLIC WORKS AND RELATED SERVICES (1003469 RFQ ON- CALL TRANSPORTATION ENGINEERING AND INTELLIGENT TRANSPORTATION SYSTEMS (ITS) SERVICES	1-May-19	31-May-22	1,000,000.00	0	Open	Public Works
2020000935	ENVIRONMENTAL SCIENCE ASSOC	RESOS: RESO 87575, PWA - FISCAL, ON-CALL HYDROLOGY AND STORMWATER ENGINEERING SERVICES 2018 TIER II, ENGINEERING SERVICES, PROFESSIONAL (PROVIDE VARIOUS HYDROLOGY & STORMWATER SERVICES)	1-May-19	30-Apr-24	750,000.00	0	Open	Public Works
2020007476	WOOD RODGERS INC	RESOS: RESO 87591 C.M.S., DOT,Dalziel Bldg 4th Fl, PUBLIC WORKS AND RELATED SERVICES (1003469 RFQ ON-CALL TRANSPORTATION ENGINEERING AND INTELLIGENT TRANSPORTATION SYSTEMS (ITS) SERVICES	1-May-19	31-May-22	1,000,000.00	0	Open	Transportation
2020006501	ARUP NORTH AMERICA LTD.	RESOS: RESO 87591, DOT, Dalziel Bldg 4th Fl, PUBLIC WORKS AND RELATED SERVICES (1003469 RFQ ON-CALL TRANSPORTATION ENGINEERING AND INTELLIGENT TRANSPORTATION SYSTEMS (ITS) SERVICES 2018) 968.00,	1-May-19	31-May-22	1,000,000.00	0	Open	Transportation
2020006156	ADVANCED MOBILITY GROUP	RESOS:RESO 87591 CMS, DOT, Dalziel Bldg 4th Fl, PUBLIC WORKS AND RELATED SERVICES (RFQ ON-CALL TRANSPORTATION ENGINEERING AND INTELLIGENT TRANSPORTATION SYSTEMS (ITS) SERVICES 2018), 968.00,	1-May-19	31-May-22	1,000,000.00	0	Open	Transportation
2020005398	DKS ASSOCIATES	RESOS: RESO 87591 C.M.S., DOT, Dalziel Bldg 4th Fl, CONSULTING SERVICES (1003469 RFQ ON-CALL TRANSPORTATION ENGINEERING AND INTELLIGENT TRANSPORTATION SYSTEMS (ITS) SERVICES 2018) 918.00,	1-May-19	31-May-22	1,000,000.00	0	Open	Transportation
2020007702	TEECOM	ADMINP:PWA-VIDEO SYSTEM DESIGN SERVICES-RFP#136541-PER REQ#	6-May-19	31-Dec-19	18,250.00	0	Open	Public Works
2020006304	DRC PACIFIC INC	ADMINP, CITYWIDE CONTRACT FOR POST EMERGENCY SERVICES, COOP COUNTY OF ALAMEDA CONTRACT	30-Jun-19	31-Jul-21	75,000.00	0	Open	Citywide
2020009703	ALAMEDA COUNTY HOUSING AND DEV	RESOS:RESO 87730 C.M.S., RESO 87729 C.M.S.,OPR - CENTRAL RESERVATIONS UNIT, CONSTRUCTION SERVICES, GENERAL (MINOR HOME REPAIR PROGRAM) 912.00, REQ 202009701	1-Jul-19	30-Jun-21	318,400.00	0	Open	Parks & Recreation
2020006969	WEISS ASSOCIATES	RESOS: RESO 87718 C.M.S., OPW, PWA - FISCAL, ENVIRONMENTAL AND ECOLOGICAL SERVICES (ON-CALL ENVIRONMENTAL CONSULTING SERVICES 2019) 926.00, REQ 202007674	1-Jul-19	30-Jun-22	500,000.00	0	Open	Public Works
2020006734	STUDIO T-SQ INC	RESOS: RESO 87618 C.M.S., OPW, PWA - FISCAL, ARCHITECTURAL SERVICES, PROFESSIONAL (ON-CALL ARCHITECTURAL SERVICES 2018) 906.00, REQ 202007193	1-Jul-19	30-Jun-23	500,000.00	0	Open	Public Works
2020006433	SHELTERWERK	ADMINS:PUBLIC WORKS CONTRACTS, PWA FISCAL, ARCHITECTURAL SERVICES (PROVIDE ON-CALL ARCHITECTURAL SERVICES 2018), 906.00, REQ 202007191	1-Jul-19	30-Jun-23	250,000.00	0	Open	Public Works
2020006432	ELS ARCHITECTURE AND URBAN DESIGN	RESOS: RESO 87618, OPW, PWA - FISCAL, ARCHITECTURAL SERVICES (PROVIDE ON-CALL ARCHITECTURAL SERVICES 2018) 906.00, REQ 202007151	1-Jul-19	30-Jun-23	500,000.00	0	Open	Public Works
2020006418	SVA ARCHITECTS	RESOS: RESO 87618 C.M.S., OPW, PWA - FISCAL, ARCHITECTURAL SERVICES, PROFESSIONAL ARCHITECTURAL SERVICES (ON-CALL ARCHITECTURAL SERVICES 2018) 906.00, REQ 202007149	1-Jul-19	30-Jun-23	500,000.00	0	Open	Public Works
2020005572	GHIRARDELLI ASSOCIATES, INC	RESOS:RESO 87619, OPW, PWA - FISCAL, MANAGEMENT SERVICES (ON-CALL CONSTRUCTION MANAGEMENT SERVICES 2018) PROVIDE A WIDE RANGE OF CONSTRUCTION MANAGEMENT AND INSPECTION SERVICES ON VARIOUS CAPITAL IMPROVEMENT PROJECTS, 958.00, REQ 202006239	1-Jul-19	30-Jun-22	750,000.00	0	Open	Public Works
2020004883	ACUMEN BUILDING ENTERPRISE, INC.	RESOS: RESO 87619 C.M.S., OPW CONTRACTS, PWA - FISCAL, MANAGEMENT SERVICES (ON-CALL CONSTRUCTION MANAGEMENT SERVICES 2018) 958.26, REQ 202005421	1-Jul-19	30-Jun-22	750,000.00	0	Open	Public Works
2020004875	MURAKAMI/NELSON ARCHITECTURAL CORP.	RESOS: RESO 87618 C.M.S., OPW CONTRACT, PWA - FISCAL, ARCHITECTURAL SERVICES, PROFESSIONAL (ON-CALL ARCHITECTURAL SERVICES 2018) 906.00, REQ 202005420	1-Jul-19	30-Jun-23	500,000.00	0	Open	Public Works
2020004626	VSCE, INC.	RESOS: RESO 87619 C.M.S., OPW, PWA - FISCAL, MANAGEMENT SERVICES (ON-CALL CONSTRUCTION MANAGEMENT SERVICES 2018) 958.26, REQ 202005121	1-Jul-19	30-Jun-22	750,000.00	0	Open	Public Works
2020003949	STUDIO PEREZ	ADMINS: OPW CONTRACT SERVICES, OPW,PWA - FISCAL, ARCHITECTURAL SERVICES, PROFESSIONAL(ON-CALL ARCHITECTURAL SERVICES 2018) 906.00, REQ 202004426, CO-1 REQ 202004704	1-Jul-19	30-Jun-23	250,000.00	0	Open	Public Works
2020003813	CSDA DESIGN GROUP	ADMINS: CONTRACTS COMPLIANCE, OPW, PWA - FISCAL, ARCHITECTURAL SERVICES, PROFESSIONAL (ON-CALL ARCHITECTURAL SERVICES 2018) 906.00, REQ 202004128	1-Jul-19	30-Jun-23	250,000.00	0	Open	Public Works
2020002827	HIBSER YAMAUCHI ARCHITECTS INC	RESOS: RESO 87618 C.M.S., PWA - FISCAL, ARCHITECTURAL SERVICES, PROFESSIONAL (ON-CALL ARCHITECTUAL SERVICES 2018) 906.00, REQ 202003134	1-Jul-19	30-Jun-23	500,000.00	0	Open	Public Works

Number	Supplier	Description	Effective Date	Expires On	Amount Agreed	Amount	Closure Status	Department
2020015416	ENTERPRISE COMMUNITY PARTNERS INC	ADMINS: CONTRACTS COMPLIANCE, HOUSING COMMUNITY DEVELOPMENT, Dalziel Bldg 5th Fl, MISCELLANEOUS SERVICES (DEPARTMENT NEEDS ASSESSMENT) 962.00, REQ 202012934	3-Sep-19	2-Sep-20	49,967.00	0	Open	Housing & Community Development
2020005576	WESTERN SPECIALTY CONTRACTORS	ADMINC:RFQ,OPW,PWA - FISCAL,CONSTRUCTION SERVICES, (LAKE MERRITT GARDENS PUBLIC ART GATES INSTALLATION OF TWO SETS OF PUBLIC ART COMMISSIONED IRON GATES AT TWO ENTRANCE LOCATIONS AT GARDEN CENTER GARDENS LAKESIDE PARK)912.00, REQ 202006240	9-Sep-19	6-Dec-19	49,990.00	0	Open	Public Works
2020010184	DRE STRUCTURAL DESIGN	ADMINP:CONTRACTS COMPLIANCE, HOUSING, OPR - CENTRAL RESERVATIONS UNIT, CONSULTING SERVICES (STRUCTURAL ENGINEERING SERVICES), 918.00, REQ REQ 202010254	16-Sep-19	15-Dec-20	17,000.00	0	Open	Parks & Recreation
2020012373	LIFE STEPS FOUNDATION CHILDREN AND FAMILY SERVICES	ADMINS, DHS, HEAD START MENTAL HEALTH SERVICES, RFP PROCESS, REQ 202012331	1-Oct-19	30-Jun-21	50,000.00	0	Open	Human Services
2020007856	ALIQUOT ASSOCIATES INC	RESOS: RESO 87590 C.M.S., DOT,Dalziel Bldg 4th Fl, PUBLIC WORKS AND RELATED SERVICES (RFQ ON-CALL TRANSPORTATION ENGINEERING AND INTELLIGENT TRANSPORTATION SYSTEMS (ITS) SERVICES 2018), 968.00	1-Oct-19	1-Oct-22	500,000.00	0	Open	Transportation
2020013304	WEST COAST ARBORISTS, INC.	COOPP, PWA - TREE SERVICES DIVISION, TREE TRIMMING & REMOVAL, CITY OF EMERYVILLE, CONTRACT	19-Oct-19	30-Jun-22	250,000.00	0	Open	Public Works
2020006141	CONCORD POLICE ASSOCIATION	COOP, OPD, CITY OF CONCORD LEASE AGREEMENT FOR CONCORD POLICE ASSOCIATION , REQ 202006721	1-Nov-19	30-Jun-21	85,000.00	0	Open	Police
2020006531	CARRIER CORPORATION	COOPP, PWA, HVAC SERVICE AND REPAIR, COOP NJPA CONTRACT AGREEMENT #030817-CAR, REQ 202006857	1-Nov-19	8-May-21	250,000.00	0	Open	Public Works
2020006183	MUSCO SPORTS LIGHTING LLC	COOPP, PWA - CITYWIDE, Sports Lighting with Related Supplies and Services, COOPERATIVE AGREEMENT SOURCEWELL #071619-MSL, REQ 202006860	1-Nov-19	27-Aug-22	250,000.00	0	Open	Public Works
2020007572	ALTA PLANNING + DESIGN INC	RESOS: RESO 87591 C.M.S., DOT,Dalziel Bldg 4th Fl, PUBLIC WORKS AND RELATED SERVICES (RFQ ON-CALL TRANSPORTATION ENGINEERING AND TRANSPORTATION SYSTEMS (ITS) SERVICES 2018) 968.00, REQ	12-Nov-19	19-Nov-22	1,000,000.00	0	Open	Transportation
2020008799	WARE ASSOCIATES INC	ADMINS:OPW CONTRACT SERVICES, PWA FISCAL, ARCHITECTURAL SERVICES, PROFESSIONAL (ON-CALL ARCHITECTURAL SERVICES 2018) 906.00, REQ 202009226	15-Nov-19	30-Jun-23	250,000.00	0	Open	Public Works
2020013232	EVALFIRST LLC	ADMINP: OPRM FITNESS FOR DUTY EXAMINATIONS	9-Dec-19	8-Dec-20	15,000.00	0	Open	Human Resources
2020009628	PARSONS TRANSPORTATION GROUP INC	RESOS: RESO 87591, DOT, PWA FISCAL, PUBLIC WORKS AND RELATED SERVICES (1003469 RFQ ON-CALL TRANSPORTATION ENGINEERING AND INTELLIGENT TRANSPORTATION SYSTEMS (ITS) SERVICES 2018), 968.00,	19-Dec-19	1-Oct-22	1,000,000.00	0	Open	Transportation
2020008220	KIMLEY-HORN AND ASSOCIATES INC.	RESOS:RESO 87465 C.M.S., DOT,PWA - FISCAL, ENGINEERING SERVICES, PROFESSIONAL (RFQ ON-CALL CIVIL ENGINEERING SERVICES 2018 (FEDERAL), 925-17,REQ 202008855	30-Dec-19	31-Dec-22	3,000,000.00	0	Open	Transportation
2020010056	GLOBESPAN MEDICAL INC DBA DICTATE EXPRESS	COOPP, OPD, COOP/PIGGYBACK CITY OF NEWPORT NEWS, VA CONTRACT AGREEMENT NO.19-2867-00, REQ	1-Jan-20	9-Aug-20	20,000.00	0	Open	Police
2020009684	MCKESSON MEDICAL SURGICAL INC	COOPP, CITYWIDE, MEDICAL SUPPLIES & PRODUCTS, OMNIA PARTNERS - DANE COUNTY MASTER CONTRACT	1-Jan-20	31-Dec-20	100,000.00	0	Open	Citywide
2020010429	LCA ARCHITECTS INC	RESOS: RESO 87618 C.M.S., OPW, PWA - FISCAL, ARCHITECTURAL SERVICES, PROFESSIONAL (ON-CALL ARCHITECTURAL SERVICES 2018) 906.00, REQ 202010705	7-Jan-20	30-Jun-24	500,000.00	0	Open	Public Works
2020014859	BUREAU VERITAS NORTH AMERICA INC	RESOS: PBD 87962 ON-CALL PLAN REVIEW AND INSPECTION SERVICES	20-Jan-20	20-Jan-23	2,980,000.00	0	Open	PBD
2020014860	TRB AND ASSOCAITES INC	RESOS: PBD 87962 ON-CALL PLAN REVIEW AND INSPECTION SERVICES	21-Jan-20	21-Jan-23	2,980,000.00	0	Open	PBD
2020014857	CSG	RESOS: PBD 87962 ON-CALL PLAN REVIEW AND INSPECTION SERVICES	21-Jan-20	21-Jan-23	3,275,000.00	0	Open	PBD
2020009571	AQUATIC HARVESTING	ADMINP:PWA-GRASS REMOVAL AT LAKE MERRITT-PER REQ#	27-Jan-20	27-Jan-21	50,000.00	0	Open	Public Works
2020014858	4 LEAF, INC.	RESOS: PBD 87962 ON-CALL PLAN REVIEW AND INSPECTION SERVICES	1-Feb-20	1-Feb-23	3,275,000.00	0	Open	PBD
2020010972	TRANSFORMCA DBA TRANSFORM	ADMINS: OPW CONTRACT SERVICES, DOT, PWA FISCAL, MANAGEMENT SERVICES (ON-CALL COMMUNITY BASED ORGANIZATIONS AND NON-PROFIT SERVICES 2018) 958.68, REQ 202010693	4-Feb-20	30-Oct-22	250,000.00	0	Open	Public Works
2020011516	AMERICAN SOIL PRODUCTS INC	ADMINP, PWA - TREE SERVICES, BASEBALL INFIELD SOIL PROJECT, 3 QUOTES	1-Mar-20	1-Nov-20	15,000.00	0	Open	Public Works
2020014636	PLACEWORKS, INC.	ADMINS: PBD PLANNING SERVICES	1-Mar-20	30-Sep-20	199,548.00	0	Open	PBD
2020012080	SOFTFILE	COOP, OPD, DGS - CMAS 3-19-36-0111B, SOFTFILE SERVICES, REQ 202012068	1-Mar-20	7-Aug-21	36,000.00	0	Open	Police
2020015770	MUSEUM OF CHILDREN'S ART	RESOS: OPL 88047 TO PROVIDE WEEKLY OUT-OF-SCHOOL TIME ART PROGRAMS	2-Mar-20	30-Jun-22	200,000.00	0	Open	Library
2020011930	EAST BAY BLUE PRINT	COOPP;PWA FISCAL;PRINTING AND DUPLICATING SERVICES-COUNTY OF ALAMEDA MASTER CONTRACT #	2-Mar-20	30-Nov-20	250,000.00	0	Open	Public Works
2020011793	JAM SERVICES INC	RESOP:RESO 88064 C.M.S., RFQ 175510, PWA - ELECTRICAL, ELECTRICAL EQUIPMENT AND SUPPLIES (STREETLIGHT & TRAFFIC SIGNAL STANDARDS) 285.00, REQ 202007350	13-Mar-20	13-Mar-21	1,336,892.25	0	Open	Public Works
2020013069	INFOSEND INC	COOPP: FMA 966.00 PRINTING AND MAILING SERVICES AS NEEDED	25-Mar-20	31-Mar-21	155,000.00	0	Open	Finance
2020013495	HARRISON ENGINEERING INC	RESOS: RESO 87465 C.M.S., DOT, PWA FISCAL, ENGINEERING SERVICES, PROFESSIONAL (RFQ ON-CALL CIVIL ENGINEERING SERVICES 2018 9FEDERAL) 925.17, REQ 202013196	31-Mar-20	30-Sep-23	3,000,000.00	0	Open	Transportation
2020014174	INTERNATIONAL CONTACT, INC.	ADMINS: OPRM TRANSLATE AND INTERPETATION SERVICES	1-Apr-20	31-Mar-22	160,000.00	0	Open	Human Resources
2020014360	ARUP NORTH AMERICA LTD.	RESOS: RESO 87464 C.M.S., DOT, PWA FISCAL, ENGINEERING SERVICES, PROFESSIONAL (RFQ ON-CALL STRUCTURAL ENGINEERING SERVICES 2018 (FEDERAL), 925-88,REQ 202013570	5-Apr-20	31-Jan-23	2,000,000.00	0	Open	Transportation
2020014090	RPR ARCHITECTS	RESOS:RESO 87618 C.M.S.,OPW, PWA FISCAL, ARCHITECTURAL SERVICES, PROFESSIONAL (ON-CALL ARCHITECTURAL SERVICES 2018) 906.00, REQ 202013642	14-Apr-20	30-Jun-24	500,000.00	0	Open	Public Works
2020014676	ANKAR CYCLES INC DBA OAKLAND HARLEY-DAVIDSON	ADMINP:PWA-MOTORCYCLES ENFORCEMENT TYPE-PER RFQ#191566	29-Apr-20	29-Apr-21	250,000.00	0	Open	Public Works

Number	Supplier	Description	Effective Date	Expires On	Amount Agreed	Amount	Closure Status	Department
2020016185	CRITICAL INCIDENT VIDEOS LLC	ADMINS, OPD, CRITICAL INCIDENT VIDEOS SERVICES, REQ 202015443	1-May-20	30-Jun-21	5,000.00	0	Open	Police
2020015631	TIMOTHY J CLAY DBA DIABLO BOILER	COOPS: PWA, BOILER MAINTENANCE AND REPAIR-PER REQ# 202013579	1-May-20	31-May-22	300,000.00	0	Open	Public Works
2020015698	BRODART COMPANY	RESOP: OPL 87498 MISCELLANEOUS LIBRARY SUPPLIES AND EQUIPMENT FOR LIBRARY OPERATIONAL USE	18-May-20	30-Jun-21	35,000.00	0	Open	Library
2020015701	IPT LLC dba PAYLOCK IPT LLC	COOPP: FMA 958.00 VEHICLE IMMOBILIZATION/BOOT RELEASE SERVICES	20-May-20	21-Oct-21	260,000.00	0	Open	Finance
2020013173	JEWISH FAMILY & COMMUNITY SERVICES EAST BAY	ADMINP, DHS, PROVIDE MENTAL HEALTH SERVICES FOR HEAD START, RFP 145490, REQ 202012946	1-Jul-19	30-Jun-21	136,000.00	0	Open	Human Services

Was approved before July 1, 2019

QUESTION 4 - ATTACHMENT



City of
Oakland

Department of Transportation
Parking & Mobility Division
250 Frank H. Ogawa Plaza, Suite 4344
Oakland California 94612-2033

MEMO: E-scooter Parking Fees

Request: Please provide option for scooter fees in MFS to revise it to do the following: A) change scooter fee from one based on geography of destination, to one based on all trips originating in Oakland, and clarify that fee applies regardless of time or date B) provide fee waiver for trips that are free/donated C) provide fee waiver for trips within the low-income discount membership programs D) provide that the fee applies to similar trips by bike, scooter, moped.

OakDOT staff responses are provided below:

A) Change scooter fee from one based on geography of destination, to one based on all trips originating in Oakland, and clarify that fee applies regardless of time or date

Fees and fines for the Electric scooter program were presented to the City Council on October 30, 2018. As described in the Agenda Report for that item, the intention of the scooter parking fee was to (1) maintain parity and fairness with automobile parking fees, and (2) to generate revenue to fund scooter parking areas:

“In addition to the program’s cost-recovery fees, staff is also recommending a per-ride parking fee in what are likely to be congested areas of the City. This proposed fee would charge the permit holder 10 cents per ride for a scooter parked in a City Council designated parking meter zone. Such a fee aims to reduce scooter congestion in these areas in the same way that parking meters help to reduce motor vehicle congestion by encouraging turnover and the efficient use of the parking supply. The proposed parking fee would be charged during the same times of day, and days of the week, that parking meters are in operation. The cost of this fee is proportional to the cost of motor vehicle parking, taking into consideration the much smaller size and weight of an E-scooter....

...The parking fee is designed to help reduce scooter congestion and to fund the cost of implementing designated scooter parking areas, signage and safety infrastructure”

Staff have been monitoring and calculating this fee since the permitted scooter program began in July 2019. Consistent with the Agenda Report and Master Fee Schedule, the 10-cent fee is only assessed when a trip ends in a metered parking zone, during hours when parking meters are active. This was done intentionally to maintain parity with automobile parking fees

Revenues from the first three months of the program (July-September) have been received. The remaining quarters are yet to be calculated, but are estimated in Table 1:

Table 1: Scooter Parking Fee Summary

Operator	Q3 2019 (collected)	Q4 2019	Q1 2020 (est.)	Q2 2020 (est.)	Total (est.)
Lime	\$ 26,820	\$ 16,780	\$ 13,000	\$ 15,000	\$121,820
Bird	\$ 7,133	\$ 3,383	\$ 1,500	\$ 0	\$47,633
Lyft	\$ 3,139	\$ 7,201	\$ 7,000	\$ 0	\$56,139
Clevr		\$ 860	\$ 2,000	\$ 2,000	\$13,500
SPIN				\$ 2,000	\$5,000
Total	\$ 37,092	\$ 28,224	\$ 23,500	\$ 19,000	\$107,816

The full cost to install a bike rack, including materials, labor, staff time and maintenance is approximately \$700. The cost to install an in-street bike corral is approximately \$5,500 for 12 U-racks (\$460 per rack). Therefore, the funds to be collected this year could pay for some combination of 20 in-street corrals (with 235 racks) or 155 individual U-racks.

The City of Oakland currently has 10,916 bike parking spaces total (on-street and off-street) and adds approximately 200 to 1,000 new parking spaces per year. Therefore, funding 155 to 235 new bike/scooter parking spaces per year would represent a significant increase in annual bike/scooter parking installation.

Changing E-scooter parking fees to include times and locations when cars are not charged a parking fee would not achieve the goal of regulatory parity between small, electric vehicles and large, polluting vehicles. However, if greater revenue is desired, several policy alternatives are explored in section “E” below.

B) Provide fee waiver for trips that are free/donated

A fee waiver for free or donated trips is a great way to help incentivize E-scooter permittees to donate free trips to essential workers or others. This change in fee collection could be included in the Terms and Conditions for the upcoming Fiscal Year 20-21 permit term.

C) Provide fee waiver for trips within the low-income discount membership programs

A fee waiver for trips taken by a low-income plan member is similarly a great way to help incentivize E-scooter permittees to sign up low-income members. This change in fee collection could be included in the Terms and Conditions for the upcoming Fiscal Year 20-21 permit term.

D) Provide that the fee applies to similar trips by bike, scooter, moped

The bike share program is governed by a 10-year franchise agreement which does not include any parking fees or per-trip fees. Therefore, new fees cannot be added to that program without renegotiating the existing contract. The car share program, under which the E-moped operator Revel is permitted, already includes reimbursement to the City for parking meter revenue through the Free-floating Zone Parking Permit (FFZP) parking meter deposit.

E) Policy alternatives

Current revenues from scooter parking fees appear to be sufficient to fund significant new installation of bike/scooter parking. However, if additional funds are desired, there are several mechanisms to increase revenue.

Option 1: Extend parking meter hours to 8pm or Sundays

Parking meters currently only extend to 6pm. Many cities, including Walnut Creek, extend meter hours to 8pm in order to manage parking in commercial districts which have significant restaurants and nightlife that generate parking demand. Total parking meter revenues in FY 18-19 were \$17,033,870. Extending meter hours by two hours, to 8pm, would increase revenues by up to 20%, generating up to an additional \$3,400,000 in meter revenues per year. Extending metered parking to Sundays could generate an additional \$2,400,000 in meter revenues per year. By extending meter hours to 8pm, scooter parking fees would similarly increase by \$42,518 per year. Extending meters to Sundays would increase scooter parking fees by \$30,400. **Additional annual revenue: \$3.4 Million (till 8pm), \$2.4 Million (Sundays) or 5.8 Million (both)**

Option 2: Impose scooter parking fee outside of parking meter zones

In order to maintain parity with car parking fees, scooter parking fees are only assessed within metered parking zones, primarily in downtown or commercial districts and other areas where parking demand exceeds supply. Imposing scooter parking fees on areas outside metered zones could increase revenues, but would not maintain parity with cars, as they park for free in un-metered parking, except for Residential Parking Permit (RPP) areas, which cover a small portion of the City. RPP fees are \$84.00 per year. The per-vehicle fee for scooters is nearly equivalent at \$64.00 per year.

Approximately half of all scooter trips end in a parking meter zone during active meter hours. Therefore, imposing the scooter parking fee outside parking meter areas is estimated to increase revenues by 40-50% per year, to approximately \$400,000.

Additional annual revenue: \$400,000

Option 3: Develop a flat fee for scooter parking

E-scooter permittees have expressed concerns about the complexity of calculating fees in certain places at certain times of day, and the inability to pass those fees on to users as the person's destination is unknown when they book the trip. To address these concerns while maintaining revenues for scooter parking areas, a fixed parking fee could be assessed. This fee could be calculated by averaging the current revenues over the number of scooters on the street. Doing so would yield a fee of \$26. **Additional annual revenue: neutral**

QUESTION 15 - ATTACHMENT

2019 REVENUE DATA PER CATEGORY

A - RETAIL SALES

		Revenue Tax Collected without Penalties and Interest	
Min	Max		
\$ -	\$100,000	\$197,307	
\$100,001	\$1,000,000	\$763,497	
\$1,000,001	\$5,000,000	\$1,604,114	
\$5,000,001	\$10,000,000	\$710,836	
\$10,000,001	\$20,000,000	\$530,255	
\$20,000,001	plus	\$646,882	
Total		\$4,452,890	

X - TAXICABS

		Revenue Tax Collected without Penalties and Interest	
Min	Max		
\$ -	\$100,000	\$5,400	
\$100,001	\$1,000,000	\$ -	
\$1,000,001	\$5,000,000	\$ -	
\$5,000,001	\$10,000,000	\$ -	
\$10,000,001	\$20,000,000	\$ -	
\$20,000,001	plus	\$ -	
Total		\$5,400	

B - GROCERS

		Revenue Tax Collected without Penalties and Interest	
Min	Max		
\$ -	\$100,000	\$3,900	
\$100,001	\$1,000,000	\$46,780	
\$1,000,001	\$5,000,000	\$76,889	
\$5,000,001	\$10,000,000	\$41,238	
\$10,000,001	\$20,000,000	\$119,424	
\$20,000,001	plus	\$272,328	
Total		\$560,558	

Y - AMBULANCES & LIMOUSINES

		Revenue Tax Collected without Penalties and Interest	
Min	Max		
\$ -	\$100,000	\$1,620	
\$100,001	\$1,000,000	\$ -	
\$1,000,001	\$5,000,000	\$ -	
\$5,000,001	\$10,000,000	\$ -	
\$10,000,001	\$20,000,000	\$ -	
\$20,000,001	plus	\$ -	
Total		\$1,620	

D - WHOLESALE SALES

		Revenue Tax Collected without Penalties and Interest	
Min	Max		
\$ -	\$100,000	\$18,420	
\$100,001	\$1,000,000	\$114,296	
\$1,000,001	\$5,000,000	\$426,869	
\$5,000,001	\$10,000,000	\$460,392	
\$10,000,001	\$20,000,000	\$499,551	
\$20,000,001	plus	\$1,304,984	
Total		\$2,824,511	

G - RECREATION/ENTERTAINMENT

		Revenue Tax Collected without Penalties and Interest	
Min	Max		
\$ -	\$100,000	\$43,760	
\$100,001	\$1,000,000	\$80,125	
\$1,000,001	\$5,000,000	\$153,109	
\$5,000,001	\$10,000,000	\$75,653	
\$10,000,001	\$20,000,000	\$142,079	
\$20,000,001	plus	\$3,288,484	
Total		\$3,783,210	

C - AUTOMOBILE SALES**Revenue Tax
Collected without
Penalties and Interest**

	Min	Max	
\$	-	\$100,000	\$4,378
	\$100,001	\$1,000,000	\$9,905
	\$1,000,001	\$5,000,000	\$5,265
	\$5,000,001	\$10,000,000	\$25,023
	\$10,000,001	\$20,000,000	\$43,781
	\$20,000,001	plus	\$756,403

Total **\$844,755**

P - HOTEL/MOTEL**Revenue Tax
Collected without
Penalties and
Interest**

	Min	Max	
\$	-	\$100,000	\$9,715
	\$100,001	\$1,000,000	\$21,790
	\$1,000,001	\$5,000,000	\$66,435
	\$5,000,001	\$10,000,000	\$102,228
	\$10,000,001	\$20,000,000	\$95,586
	\$20,000,001	plus	\$109,065

Total **\$404,819**

I - MANUFACTURING**Revenue Tax
Collected without
Penalties and Interest**

	Min	Max	
\$	-	\$100,000	\$33,872
	\$100,001	\$1,000,000	\$99,730
	\$1,000,001	\$5,000,000	\$187,677
	\$5,000,001	\$10,000,000	\$178,230
	\$10,000,001	\$20,000,000	\$234,003
	\$20,000,001	plus	\$241,673

Total **\$975,186**

T - MEDIA FIRMS**Revenue Tax
Collected without
Penalties and
Interest**

	Min	Max	
\$	-	\$100,000	\$2,802
	\$100,001	\$1,000,000	\$4,886
	\$1,000,001	\$5,000,000	\$12,947
	\$5,000,001	\$10,000,000	\$24,319
	\$10,000,001	\$20,000,000	\$72,660
	\$20,000,001	plus	\$443,115

Total **\$560,729**

J - MANUFACTURING 2**Revenue Tax
Collected without
Penalties and Interest**

	Min	Max	
\$	-	\$100,000	\$263
	\$100,001	\$1,000,000	\$733
	\$1,000,001	\$5,000,000	\$5,187
	\$5,000,001	\$10,000,000	\$
	\$10,000,001	\$20,000,000	\$
	\$20,000,001	plus	\$

Total **\$6,183**

U - UTILITY COMPANIES**Revenue Tax
Collected without
Penalties and
Interest**

	Min	Max	
\$	-	\$100,000	\$7,076
	\$100,001	\$1,000,000	\$11,242
	\$1,000,001	\$5,000,000	\$32,764
	\$5,000,001	\$10,000,000	\$73,783
	\$10,000,001	\$20,000,000	\$52,255
	\$20,000,001	plus	\$696,751

Total **\$873,870**

L - TRUCKING/TRANSPORTATION**Revenue Tax
Collected without
Penalties and Interest**

	Min	Max	
\$	-	\$100,000	\$20,880
	\$100,001	\$1,000,000	\$ -
	\$1,000,001	\$5,000,000	\$ -
	\$5,000,001	\$10,000,000	\$ -
	\$10,000,001	\$20,000,000	\$ -
	\$20,000,001	plus	\$ -

Total **\$20,880**

K - ADMIN HEADQUARTERS**Revenue Tax
Collected without
Penalties and
Interest**

	Min	Max	
\$	-	\$100,000	\$2,973
	\$100,001	\$1,000,000	\$16,732
	\$1,000,001	\$5,000,000	\$49,628
	\$5,000,001	\$10,000,000	\$56,762
	\$10,000,001	\$20,000,000	\$81,390
	\$20,000,001	plus	\$664,834

Total **\$872,319**

W - MISCELLANEOUS**Revenue Tax
Collected without
Penalties and Interest**

	Min	Max	
\$	-	\$100,000	\$960
	\$100,001	\$1,000,000	\$2,282
	\$1,000,001	\$5,000,000	\$2,704
	\$5,000,001	\$10,000,000	\$9,416
	\$10,000,001	\$20,000,000	\$14,087
	\$20,000,001	plus	\$ -

Total **\$29,449**

H - CONTRACTORS**Revenue Tax
Collected without
Penalties and
Interest**

	Min	Max	
\$	-	\$100,000	\$287,477
	\$100,001	\$1,000,000	\$852,186
	\$1,000,001	\$5,000,000	\$1,421,325
	\$5,000,001	\$10,000,000	\$695,312
	\$10,000,001	\$20,000,000	\$1,044,847
	\$20,000,001	plus	\$3,017,991

Total **\$7,319,139**

E- BUSINESS/PERSONAL SVCS**Revenue Tax
Collected without
Penalties and Interest**

	Min	Max	
\$	-	\$100,000	\$446,265
	\$100,001	\$1,000,000	\$887,873
	\$1,000,001	\$5,000,000	\$1,220,631
	\$5,000,001	\$10,000,000	\$457,678
	\$10,000,001	\$20,000,000	\$366,432
	\$20,000,001	plus	\$2,054,772

Total **\$5,433,650**

F - PROFESSIONAL/SEMI-PROFESSIONAL**Revenue Tax
Collected without
Penalties and
Interest**

	Min	Max	
\$	-	\$100,000	\$648,564
	\$100,001	\$1,000,000	\$2,628,961
	\$1,000,001	\$5,000,000	\$4,144,176
	\$5,000,001	\$10,000,000	\$2,584,977
	\$10,000,001	\$20,000,000	\$2,390,886
	\$20,000,001	plus	\$6,344,895

Total **\$18,742,460**

M - RESIDENTIAL RENTAL PROPERTY**Revenue Tax
Collected without
Penalties and Interest**

	Min	Max	
\$	-	\$100,000	\$10,087,138
	\$100,001	\$1,000,000	\$6,541,978
	\$1,000,001	\$5,000,000	\$919,492
	\$5,000,001	\$10,000,000	\$766,331
	\$10,000,001	\$20,000,000	\$683,946
	\$20,000,001	plus	\$ -

Total **\$18,998,886**

N - COMMERCIAL RENTAL PROPERTY**Revenue Tax
Collected without
Penalties and
Interest**

	Min	Max	
\$	-	\$100,000	\$1,226,274
	\$100,001	\$1,000,000	\$4,778,734
	\$1,000,001	\$5,000,000	\$2,973,721
	\$5,000,001	\$10,000,000	\$1,338,414
	\$10,000,001	\$20,000,000	\$1,683,844
	\$20,000,001	plus	\$1,318,597

Total **\$13,319,583**

O - COMMERCIAL RENTAL**Revenue Tax
Collected without
Penalties and Interest**

	Min	Max	
\$	-	\$100,000	\$60
	\$100,001	\$1,000,000	\$ -
	\$1,000,001	\$5,000,000	\$13,439
	\$5,000,001	\$10,000,000	\$11,423
	\$10,000,001	\$20,000,000	\$ -
	\$20,000,001	plus	\$ -

Total **\$24,921**

QUESTION 16 - ATTACHMENT

FISCAL YEAR 20-21	HEAP/HHAP*		COVID ESG**		Measure Q***		Vacancy Tax	
	FY 20-21	FY 21-22	FY 20-21	FY 21-22	FY 20-21	FY 21-22	FY 20-21	FY 21-22
Holland/ Henry					\$1,740,000	\$1,740,000		
Family Shelter/Family Services	\$1,000,000	1,415,480			\$1,200,000	\$1,200,000		
Community Cabins	\$5,000,000							
St. Vincent's	\$1,049,788							
RV sites	\$2,200,000							
Self-governed Encampment	\$600,000							
Hygiene	\$500,000							
Prevention	\$1,000,000							
Exit Strategies	\$1,600,000		\$1,150,000					
Outreach	\$126,726		\$300,000		\$500,000	\$644,754		
Oakland Path Rehousing Initiative					\$500,000	\$500,000		
Youth Specific Funds	\$1,600,000							
COVID-19 Response, Hazard Pay, Supplies, PPE			\$825,917					
Employment	\$1,500,000							
Motel Vouchers					\$50,000	\$50,000		
Food-Brown Bag Program					\$100,000	\$100,000		
Hope Housing Lease					\$50,000	\$50,000		
One-time Council Allocated Grants					\$550,000			
Commission Staffing					\$117,765	\$117,765	\$213,453	\$213,453
O&M/ Auditing & Evaluation/Other Third Party Contracts					\$195,974	\$120,000		
Other Staffing / HSD Admin	\$618,922	\$618,922			\$669,153	\$719,154		
Operating Subsidies for HUD related projects					\$67,100			
TOTAL ****	\$16,795,436	\$2,034,402	\$2,275,917	\$0	\$5,739,992	\$5,241,673	\$213,453	\$213,453

Highlighted items are "new"

*HHAP appropriation is being carried forward from FY20 and eligible through FY23

**COVID ESG assumes a 100% Carry-forward of a one-time grant related to COVID-19.

*** Measure Q Homelessness allocation includes \$905k for an OPD Homelessness unit not reflected in the Department of Human Services' budget above

****This table excludes projects funded by HUD and other sources such as Crossroads shelter, and various transitional housing, and rapid rehousing interventions