

ATTACHMENT 4

Hudson Bay Company

Planning and Replenishment Manager

July 2010- August 2013

4 direct reports

- Charged with planning for Men's clothing around OTB management, budget planning and managing vendors.
- Delivered improved margin rates above 50% across 18 categories by better commodity insights and cost cuts.
- Increased annual revenue by \$20M thru new brand launch and categories.

Walmart Canada

Demand Planning and Allocation Manager

July 2006- June 2010

6 direct reports, including assistant manager

- Charged with financial planning and supply chain initiatives for \$360M fashion business.
- Delivered on effective stock to sales balancing across all store locations thru allocation strategies.

Skills and Proficiencies

Platforms: JDA- Size Scaling, JDA Allocation, SAS OTB, CPFR, S&OP (Capacity Planning),) and Forecasting portal.

Operating systems: MS Excel, Power Point, Word and Project super user and Vendor Central (AMZN)

Reporting: Anaplan, Retail Link, MicroStrategy-BIS and BIT, Essbase Finance suit, Thoughtspot, and Looker.

Education

- Master's in Business Administration, Operations and Marketing — Boise State University
- *Entrepreneurship; Internet Marketing and Business Law*
- Bachelor of Hospitality Management — Institute of Hotel Management and Catering Technology
- *Advanced Food and Beverage Operations, Accommodation Operations, Business Accounting.*
- Bachelor of Commerce — B.R. Ambedkar Open University
- *Statistics, Economics, Financial Accounting and bookkeeping*

Community Engagement

- Board of Directors, **San Francisco Pride**; Duties: Employ and Conform to Board Policies and regulations.
- Board of Directors, **Oakland LGBTQ Center**; Duties: Supervision of staff and mission statement delivery.
- Board of Directors, **TGI (Transgender Gender Variant Intersex)** Justice Project; Duties: Financial and Human Resource committee chair.