

# 2024 Cannabis Business Tax

City of Oakland

02/29/2024

**Presented by**

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# TOPICS

- A. 2024 Cannabis Business Tax
- B. Deadline – March 1, 2024
- C. How to Pay
- D. Updates
- E. 2024 Cannabis Tax Rebates



# A. 2024 Cannabis Business Tax

## Start Date before 2023

- 2024 Tax based on the previous year's 2023 Gross Receipt.

## Start Date in 2023

- 2024 Tax based on the previous year's 2023 Gross Receipt.
- 2024 Estimated Gross Receipt.

# 2024 Cannabis Business Tax Rates

## OMC 5.04.205 (P)

|                             | Retail<br>(store-front &<br>delivery) | Indoor<br>Cultivation   | Outdoor<br>Cultivation | Manufacturing<br>Packaging &<br>Storage | Distribution |
|-----------------------------|---------------------------------------|-------------------------|------------------------|---|--------------|
| <b>Equity</b>               |                                       |                         |                        |   |              |
| \$0 - \$1.5M                | 0.12%                                 | 0.12%                   | 0.12%                  | 0.12%                                   | 0.12%        |
| \$1.5M - \$5M               | 5.00%                                 | 5.00%                   | 4.50%                  | 4.50%                                   | 3.00%        |
| Over \$5M                   | 5.00%<br>(Non-Marginal)               | 5.00%<br>(Non-Marginal) | 5.00%                  | 5.00%                                   | 4.00%        |
| <b>General (Non-Equity)</b> |                                       |                         |                        |   |              |
| \$0 - \$750K                | 0.12%                                 | 0.12%                   | 0.12%                  | 0.12%                                   | 0.12%        |
| \$750K+ - \$1.5M            | 4.00%                                 | 4.00%                   | 3.50%                  | 3.50%                                   | 2.50%        |
| \$1.5M+ = \$5M              | 5.00%                                 | 5.00%                   | 4.50%                  | 4.50%                                   | 3.00%        |
| Over \$5M                   | 5.00%<br>(Non-Marginal)               | 5.00%<br>(Non-Marginal) | 5.00%                  | 5.00%                                   | 4.00%        |

# B. Deadline

Declaration and  
payment must be  
postmarked by  
March 1, 2024

Office Hours  
Monday - Friday  
8:00AM to 4:00PM

150 Frank H. Ogawa  
Plaza, Suite 5342,  
Oakland, CA 94612

# C. 2024 Cannabis Business Tax – Payments

Payments can be **mailed** by check

Payments can be made **in person** with cashier by cash, check, or credit card

Larger in-person **Cash Payments** are available by **appointment**

**Email submissions** can be set up for online payment, if needed

# D. Updates

- **No changes** to existing Cannabis Business Tax Rates 😊

Reminder:

- OMC 5.04.400 - Penalty for nonpayment  
10% after March 1, 2024  
35% after April 30, 2024

E. 2024  
Cannabis  
Equity Tax  
Rebate  
(OMC 5.04.267)

Rebate = **Refund** of Taxes paid

Requirements:

Good standing

One (1) year to  
apply from  
payment date

Supporting  
documents



E. 2024  
Cannabis  
Equity Tax  
Rebate  
(OMC 5.04.267)

## **PROGRAMS**

1. Local Hiring
2. Equity Supply Chain
3. Workforce Quality of Life
4. Incubation

# E. 2024 Cannabis Equity Tax Rebate (OMC 5.04.267)

## 1. Local Hiring

Qualifying period: 182 days

- 30% workforce is Equity employees
- 25% workforce consists of Equity in Essential Roles
- 20% workforce consists of Equity in Managerial Roles

# E. 2024 Cannabis Equity Tax Rebate (OMC 5.04.267)

## 2. Equity Supply Chain

Qualifying period: 365 days

- 30% of products delivered by Equity businesses
- 25% of products cultivated or manufactured by Equity businesses

# E. 2024 Cannabis Equity Tax Rebate (OMC 5.04.267)

## 3. Workforce Quality of Life

Qualifying period: 365 days

- \$20/hr. with health benefits or \$25/hr. without benefits  
for all employees
- 80% employees are full-time

# E. 2024 Cannabis Equity Tax Rebate (OMC 5.04.267)

## 4. Incubation

Qualifying period: 365 days

- Provide free rent to an Equity business and doesn't seek permitting priority

Qualifying period: Year 4

- Provide free rent to an Equity business

# E. 2024 Cannabis Equity Tax Rebate (OMC 5.04.267)

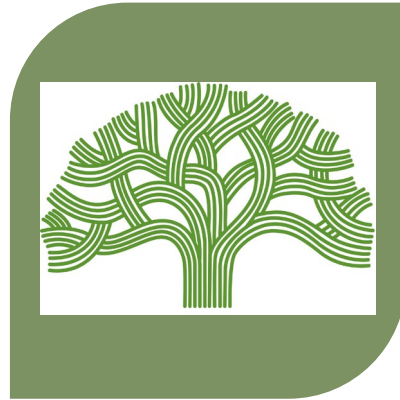
## **2.5% floor rate**

For details, please refer to Rebate Application [details](#)

# Contact Information



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